



California Institute of Advanced Management

MANAGEMENT THAT MATTERS

SCHOOL PERFORMANCE FACT SHEET CALENDAR YEARS 2020 & 2021

MBA in Executive Management (36 Credits)

Full-Time - 2 years

Accelerated Full-Time - 1 Year

On – Time Completion Rates (Graduation Rates)

Includes data for the two calendar years prior to reporting.

Calendar Year	Number of Students Who Began the Program	Students Available for Graduation	Number of On-time Graduates	On-Time Completion Rate
2020	91	91	30	33.0%
2021	104	104	36	35.0%

***Initial only after you have had sufficient time to read and understand the information.**

Student's Initials: _____ Date: _____

Students Completing Within 150% of the Publish Program Length

Calendar Year	Number of Students Who Began the Program	Students Available for Graduation	150% Graduates	150% Completion Rate
2016	6	6	6	100%
2017	5	5	4	80%
2018	12	12	11	92%
2019	32	32	12	37.5%
2020	91	91	37	40.7%
2021	104	104	51	49.0%

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California Institute of Advanced Management

MANAGEMENT THAT MATTERS

Job Placement Rates (includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began the Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2020	91	36	14	4	28.57%
2021	104	51	16	8	50%

You may obtain from the institution a list of the employment positions determined to be in the field for which a student received education and training. To obtain this list, please review the School Catalog on our website at www.CIAM.edu or contact the Career Services office at (626)350-1500 or career.services@ciam.edu.

Gainful Employed Categories (includes data for the two calendar years prior to reporting) Part Time vs. Full Time Employment

Calendar Year	Graduates Employed in the Field 20-29 Hours Per Week	Graduates Employed in the Field at Least 30 Hours Per Week	Total Graduates Employed in the Field
2020	0	9	9
2021	1	7	8

Single Position vs. Concurrent Aggregate Position

Calendar Year	Graduates Employed in the Field in a Single Position	Graduates Employed in the Field in concurrent Aggregate Positions	Total Graduates Employed in the Field
2020	9	0	9
2021	8	0	8



California Institute of Advanced Management

MANAGEMENT THAT MATTERS

Self-Employed / Freelance Position

Calendar Year	Graduates Employed who are Self-Employed or Working Freelance	Total Graduates Employed in the Field
2020	0	9
2021	0	8

Institutional Employment

Calendar Year	Graduates Employed in the Field who are employed by the institution, and Employer Owned by the Institution, or an Employer who Shares Ownership with the Institution	Total Graduates Employed in the Field
2020	0	9
2021	0	8

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This program may result in freelance or self-employment.

- The work available to graduates of this program is usually for freelance or self-employment.
- This type of work may not be consistent.
- The period of employment can range from one day to weeks to several months.
- Hours worked in a day or week may be more or less than the traditional 8-hour workday or 40-hour work week.
- You can expect to spend unpaid time expanding your networks, advertising, promoting your services, or honing your skills.
- Once graduates begin to work freelance or are self-employed, they will be asked to provide documentation that they are employed as such so that they may be counted as placed for our job placement records.
- Students initialing this disclosure understand that the majority of graduate students are employed in this manner and understand what comprises this work style.

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California Institute of Advanced Management

MANAGEMENT THAT MATTERS

License Examination Passage Rates (includes date for the two calendar years prior to reporting)

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking Exam	Number Who Passed 1st Available Exam	Number Who Failed 1st Available Exam	Passage Rate
2020	36	N/A	N/A	N/A	N/A
2021	51	N/A	N/A	N/A	N/A

N/A, Not Applicable – CIAM does not administer or require licensure examinations

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Student's Initials: _____ Date: _____

Salary and Wage Information (includes data for the two calendar years prior to reporting)

Annual Salary and Wages Reported for Graduates Employed in the Field

Calendar Year	2020	2021
Graduates Available for Employment	14	16
Graduates Employed in Field	4	8
\$30,001 to \$35,000	0	0
\$35,001 to \$40,000	0	0
\$40,001 to \$45,000	0	0
\$45,001 to \$50,000	1	0
\$50,001 to \$55,000	0	0
\$55,001 to \$60,000	0	0
\$60,001 to \$65,000	0	0
\$65,001 to \$70,000	0	0
\$70,001 to \$75,000	0	0
\$75,001 to \$80,000	0	0
\$80,001 to \$85,000	0	0
\$85,001 to \$90,000	0	0
\$90,001 to \$95,000	0	0



California Institute of Advanced Management

MANAGEMENT THAT MATTERS

\$95,001 to \$100,000	1	0
\$100,000 +	0	0
Students not reporting salary	12	8

A list of sources used to substantiate salary disclosures is available from the school. To obtain this list, please contact the Career Services office at (626)350-1500 or career.services@ciam.edu.

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Cost of Educational Program

Total Charges for the program for students completing on-time in 2020-2021: \$24,000. There are no additional charges for students that do not complete it on time.

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Student's Initials: _____ Date: _____

Federal Student Loan Debt

Calendar Year(s)	Most recent three-year cohort default rate, as reported by the United State Department of Education.1	The percentage of enrolled students in 20XX/XY receiving federal student loans to pay for this program.	The percentage of graduates in 20XX/XY who took out federal student loans to pay for this program.	The average amount of federal student loan debt of 20XX/XY graduates who took out federal student loans at this institution.
2020	N/A	1%	0%	\$0.00
2021	N/A	1.15%	3.9%	\$17,563

The percentage of students who defaulted on their federal student loans is called the Cohort Default Rate (CDR). It shows the percentage of this school's students who were more than 270 days (about 9 months) behind on their federal student loans within three years of when the first payment was due. This is the most recent CDR reported by the U.S. Department of Education.

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California Institute of Advanced Management

MANAGEMENT THAT MATTERS

This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the School may be directed to the Bureau for Private Postsecondary Education at 2535 Capitol Oaks Drive, Suite 400, Sacramento, CA 95833, www.bppe.ca.gov, toll-free telephone number (888) 370-7589 or by fax (916) 263-1897.

I have read and understand this School Performance Fact Sheet. The School Performance Fact Sheet was reviewed and discussed with a school official prior to signing an enrollment agreement.

Student Name - Print

Date

Student Signature

Date

School Official

Date

DEFINITIONS

- “Number of Students Who Began the Program” means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.
- “Students Available for Graduation” is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- “Number of On-time Graduates” is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- “On-time Completion Rate” is the number of on-time graduates divided by the number of students available for graduation.
- “150% Graduates” is the number of students who completed the program within 150% of the program length (includes on-time graduates).
- “150% Completion Rate” is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- “Graduates Available for Employment” means the number of graduates minus the number of graduates unavailable for employment.



California Institute of Advanced Management

MANAGEMENT THAT MATTERS

- “Graduates Unavailable for Employment” means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- “Graduates Employed in the Field” means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six-month period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.
- “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- “Number of Graduates Taking Exam” is the number of graduates who took the first available exam in the reported calendar year.
- “First Available Exam Date” is the date for the first available exam after a student completed a program.
- “Passage Rate” is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- “Number Who Passed First Available Exam” is the number of graduates who took and passed the first available licensing exam after completing the program.
- “Salary” is as reported by graduate or graduate’s employer.
- “No Salary Information Reported” is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.

STUDENT'S RIGHT TO CANCEL

1. You have the right to cancel your agreement for a program of instruction, without any penalty or obligations, through attendance at the first-class session or the seventh calendar day after enrollment, whichever is later. After the end of the cancellation period, you also have the right to stop school at any time; and you have the right to receive a pro rata refund if you have completed 60 percent or less of the scheduled days in the current payment period in your program through the last day of attendance.
2. This institution offers distance educational programs where the instruction is not offered in real time. The Institution shall transmit the first lesson, if applicable, and any materials to any student within seven days after the institution accepts the student for admission. The student has the right to cancel the agreement and receive a full refund before the first lesson and materials are



California Institute of Advanced Management

MANAGEMENT THAT MATTERS

received. Cancellation is effective on the date the written notice of cancellation is sent to 1000 S Fremont Ave. Mailbox # 45, Building A10 4th Floor, Suite 10402, Alhambra, CA 91803.

3. If the institution sent the first lesson and materials before an effective cancellation notice was received, students will be charged for materials not returned and any remaining tuition will be refunded based on the tuition refund policy. The institution shall make a refund within 30 days after the student's return of the materials. Cancellation must occur prior to the receipt of the first lesson and materials, which will occur within seven days after the institution accepts the student for admission. Cancellation of this agreement can occur up to the first-class session or the seventh calendar day after enrollment, whichever is later.
4. CIAM shall transmit all lessons and materials to the student if the student has fully paid for the educational program and, after having received the first lesson and initial materials, requests in writing that all material be sent. If CIAM transmits the balance of the material as the student requests, the institution shall remain obligated to provide the other educational services it agreed to provide but shall not be obligated to pay any refund after all lessons and material are transmitted.
5. Cancellation may occur when the student provides a written notice of cancellation at the following address: California Institute of Advanced Management, 1000 S Fremont Ave. Mailbox # 45, Building A10 4th Floor, Suite 10402, Alhambra, CA 91803. This can be done by mail, email, or by hand delivery.
6. The written notice of cancellation, if sent by mail, is effective when deposited in the mail properly addressed with proper postage.
7. The written notice of cancellation need not take any form and however expressed; it is effective if it shows that the student no longer wishes to be bound by the Enrollment Agreement.
8. If the Enrollment Agreement is canceled the school will refund the student any money, he/she paid, less a registration or administration fee not to exceed \$50.00, and less any deduction for equipment not returned in good condition, within 30 days after the notice of cancellation is received.