



Branch:  
 4560 California Ave Suite 205  
 Bakersfield, CA 93009

[www.PhlebotomyUSA.com](http://www.PhlebotomyUSA.com)  
 701-404-7494

**School Performance Fact Sheet**  
**Calendar Years 2021 & 2022**

Phlebotomy Technician CPT 1 – 80 Hours

**On-Time Completion Rates – Graduation Rates**

(includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2021	25	25	9	36%
2022	128	128	39	30%

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Job Placement Rates**

**(includes data for the two calendar years prior to reporting)**

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2021	25	12	10	2	20%
2022	128	48	48	25	52%

You may obtain from the institution a list of the employment positions determined to be the field for which a student received education and training by emailing [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com)

### **Gainfully Employed Categories**

(includes data for the two calendar years prior to reporting)

#### **Part Time vs Full Time Employment**

<b>Calendar Year</b>	<b>Graduate Employed in the field 20-29 hours per week</b>	<b>Graduate Employed in the field at least 30 hours per week</b>	<b>Total Graduates Employed in the field</b>
2021	0	2	2
2022	3	22	25

#### **Single Position vs. Concurrent Aggregated Position**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Graduate Employed in the field in concurrent aggregated positions</b>	<b>Total Graduates Employed in the field</b>
2021	2	0	2
2022	25	0	25

#### **Self Employed / Freelance Positions**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Total Graduates Employed in the field</b>
2021	0	2
2022	0	25

When students finish the Phlebotomy class, they will still need to apply for licensing through the California Department of Public Health, Division of Laboratory Field Services. The average time frame to obtain licensing from Laboratory Field Services is 6 months from the time an application is made to them. We track students from the time of graduation for a period of 6 months to see if they have gained employment. Our employment numbers are lower than expected, due to the tracking window ending prior to eligibility for employment. Please direct any questions to [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).

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**Institutional Employment**

Calendar Year	Graduates employed in the field who are employed by the institution, an employer owned by the institution, or an employer who shares ownership with the institution.	Total Graduates Employed in the field
2021	0	2
2022	0	25

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**License Examination Passage Rates**

(continually administered examinations)

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking the Exam	Number who passed the first available exam	Number who failed the first available exam	Passage Rate
Jan – Dec 2021	12	12	12	0	100%
Jan – Dec 2022	48	48	48	0	100%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from # graduates.

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**Salary and Wage Information**

(includes data for the two calendar years prior to reporting)

	<b>Annual Salary and Wages Reported Graduates Employed in the Field</b>									
	\$ 20,000 to 25,000	\$ 25,000 to 30,000	\$ 30,000 to 35,000	\$ 35,000 to 40,000	\$ 40,000 to 45,000	\$ 45,000 to 50,000	\$ 50,000 to 55,000	\$ 55,000 to 60,000	\$ 60,000 to 65,000	No Salary Information Reported
2021	0	0	0	0	0	0	1	0	0	1
2022	2	1	16	2	0	0	0	0	0	4

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**Cost of Educational Program**

Total charges for the program for students completing on-time in 2021 - \$2,395 & 2022 - \$2,395.  
Additional charges may be incurred if the program is not completed on-time.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**Federal Student Loan Debt**

Students of Phlebotomy Training Specialists are not eligible for federal student loans. This institution does not meet the U.S. Department of Education criteria that would allow its students to participate in federal student aid programs.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at 1747 N. Market Blvd Suite 225 Sacramento, CA 95834, [www.bppe.ca.gov](http://www.bppe.ca.gov), toll-free telephone number (888) 370-7589 or by fax at (916) 263-1897.

\_\_\_\_\_  
Student Name - Print

\_\_\_\_\_  
Student Signature

\_\_\_\_\_  
Date

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School Official

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## **Definitions**

- “Number of Students Who Began the Program” means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.
- “Students Available for Graduation” is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- “Number of On-time Graduates” is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- “On-time Completion Rate” is the number of on-time graduates divided by the number of students available for graduation.
- “150% Graduates” is the number of students who completed the program within 150% of the program length (includes on-time graduates).
- “150% Completion Rate” is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- “Graduates Available for Employment” means the number of graduates minus the number of graduates unavailable for employment.
- “Graduates Unavailable for Employment” means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- “Graduates Employed in the Field” means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.

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- “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- “Number of Graduates Taking Exam” is the number of graduates who took the first available exam in the reported calendar year.
- “First Available Exam Date” is the date for the first available exam after a student completed a program.
- “Passage Rate” is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- “Number Who Passed First Available Exam” is the number of graduates who took and passed the first available licensing exam after completing the program.
- “Salary” is as reported by graduate or graduate’s employer.
- “No Salary Information Reported” is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



## **Student's Right To Cancel**

**You are entitled to receive this refund of tuition paid through attendance at the first day of class, or the seventh calendar day after enrollment, whichever is later. You as the student have the right to cancel attendance at Phlebotomy Training Specialists and obtain a refund of your tuition, minus the \$250 deposit fee. You may obtain a refund of charges as outlined in the Enrollment Agreement by notifying the corporate office of Phlebotomy Training Specialists in writing at 1971 W. 700 N. Suite 102 Lindon, UT 84042 or by email [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).**

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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Branch:  
 22 W 35<sup>th</sup> Street Suite 104A  
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**School Performance Fact Sheet**  
**Calendar Years 2021 & 2022**

Phlebotomy Technician CPT 1 – 80 Hours

**On-Time Completion Rates – Graduation Rates**

(includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2021	279	279	126	45%
2022	245	245	93	37%

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**Job Placement Rates**

**(includes data for the two calendar years prior to reporting)**

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2021	219	148	118	12	10%
2022	245	126	101	32	31%

You may obtain from the institution a list of the employment positions determined to be the field for which a student received education and training by emailing [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com)

### **Gainfully Employed Categories**

(includes data for the two calendar years prior to reporting)

#### **Part Time vs Full Time Employment**

<b>Calendar Year</b>	<b>Graduate Employed in the field 20-29 hours per week</b>	<b>Graduate Employed in the field at least 30 hours per week</b>	<b>Total Graduates Employed in the field</b>
2021	2	10	12
2022	10	22	32

#### **Single Position vs. Concurrent Aggregated Position**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Graduate Employed in the field in concurrent aggregated positions</b>	<b>Total Graduates Employed in the field</b>
2021	12	0	12
2022	32	0	32

#### **Self Employed / Freelance Positions**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Total Graduates Employed in the field</b>
2021	0	12
2022	0	32

When students finish the Phlebotomy class, they will still need to apply for licensing through the California Department of Public Health, Division of Laboratory Field Services. The average time frame to obtain licensing from Laboratory Field Services is 6 months from the time an application is made to them. We track students from the time of graduation for a period of 6 months to see if they have gained employment. Our employment numbers are lower than expected, due to the tracking window ending prior to eligibility for employment. Please direct any questions to [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).

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**Institutional Employment**

Calendar Year	Graduates employed in the field who are employed by the institution, an employer owned by the institution, or an employer who shares ownership with the institution.	Total Graduates Employed in the field
2021	0	12
2022	0	32

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**License Examination Passage Rates**

(continually administered examinations)

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking the Exam	Number who passed the first available exam	Number who failed the first available exam	Passage Rate
Jan – Dec 2021	148	148	148	0	100%
Jan – Dec 2022	126	126	126	0	100%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from # graduates.

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(includes data for the two calendar years prior to reporting)

	Annual Salary and Wages Reported Graduates Employed in the Field									
	\$ 20,000 to 25,000	\$ 25,000 to 30,000	\$ 30,000 to 35,000	\$ 35,000 to 40,000	\$ 40,000 to 45,000	\$ 45,000 to 50,000	\$ 50,000 to 55,000	\$ 55,000 to 60,000	\$ 60,000 to 65,000	No Salary Information Reported
2021	0	0	1	7	1	0	1	0	0	2
2022	2	5	8	4	1	0	1	0	0	11

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**Cost of Educational Program**

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\_\_\_\_\_  
Student Name - Print

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Student Signature

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Date

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**School Performance Fact Sheet**  
**Calendar Years 2021 & 2022**

Phlebotomy Technician CPT 1 – 80 Hours

**On-Time Completion Rates – Graduation Rates**

(includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2021	473	473	250	52%
2022	675	675	329	48%

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Job Placement Rates**

**(includes data for the two calendar years prior to reporting)**

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2021	473	285	287	39	14%
2022	675	387	387	113	29%

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(includes data for the two calendar years prior to reporting)

#### **Part Time vs Full Time Employment**

<b>Calendar Year</b>	<b>Graduate Employed in the field 20-29 hours per week</b>	<b>Graduate Employed in the field at least 30 hours per week</b>	<b>Total Graduates Employed in the field</b>
2021	14	25	39
2022	22	91	113

#### **Single Position vs. Concurrent Aggregated Position**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Graduate Employed in the field in concurrent aggregated positions</b>	<b>Total Graduates Employed in the field</b>
2021	39	0	39
2022	113	0	113

#### **Self Employed / Freelance Positions**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Total Graduates Employed in the field</b>
2021	0	39
2022	0	113

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Calendar Year	Graduates employed in the field who are employed by the institution, an employer owned by the institution, or an employer who shares ownership with the institution.	Total Graduates Employed in the field
2021	0	39
2022	0	113

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**License Examination Passage Rates**

(continually administered examinations)

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking the Exam	Number who passed the first available exam	Number who failed the first available exam	Passage Rate
Jan – Dec 2021	285	285	285	0	100%
Jan – Dec 2022	387	387	387	0	100%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from # graduates.

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	\$ 20,000 to 25,000	\$ 25,000 to 30,000	\$ 30,000 to 35,000	\$ 35,000 to 40,000	\$ 40,000 to 45,000	\$ 45,000 to 50,000	\$ 50,000 to 55,000	\$ 55,000 to 60,000	\$ 60,000 to 65,000	No Salary Information Reported
2021	12	0	1	13	10	0	1	0	0	2
2022	3	12	20	16	3	1	11	8	0	39

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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\_\_\_\_\_  
Student Name - Print

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Student Signature

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Date

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- “150% Completion Rate” is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
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- “Graduates Unavailable for Employment” means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- “Graduates Employed in the Field” means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.

Branch:  
2804 Gateway Oaks Dr. Suite 170  
Sacramento, CA 95833

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701-404-7494

- “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
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- “First Available Exam Date” is the date for the first available exam after a student completed a program.
- “Passage Rate” is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
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- “Salary” is as reported by graduate or graduate’s employer.
- “No Salary Information Reported” is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



## **Student's Right To Cancel**

**You are entitled to receive this refund of tuition paid through attendance at the first day of class, or the seventh calendar day after enrollment, whichever is later. You as the student have the right to cancel attendance at Phlebotomy Training Specialists and obtain a refund of your tuition, minus the \$250 deposit fee. You may obtain a refund of charges as outlined in the Enrollment Agreement by notifying the corporate office of Phlebotomy Training Specialists in writing at 1971 W. 700 N. Suite 102 Lindon, UT 84042 or by email [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).**

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

Branch:  
 1520 W. Cameron Ave Suite 245  
 West Covina, CA 91790

Includes Satellite info for our school in Los Angeles (Culver City), Panorama City, Los Angeles.  
[www.PhlebotomyUSA.com](http://www.PhlebotomyUSA.com)  
 701-404-7494

**School Performance Fact Sheet**  
**Calendar Years 2021 & 2022**

Phlebotomy Technician CPT 1 – 80 Hours

**On-Time Completion Rates – Graduation Rates**  
 (includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2021	844	844	401	52%
2022	1125	1125	497	44%

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Job Placement Rates**  
 (includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2021	844	443	420	55	13%
2022	1125	577	515	178	36%

You may obtain from the institution a list of the employment positions determined to be the field for which a student received education and training by emailing [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com)

### **Gainfully Employed Categories**

(includes data for the two calendar years prior to reporting)

#### **Part Time vs Full Time Employment**

<b>Calendar Year</b>	<b>Graduate Employed in the field 20-29 hours per week</b>	<b>Graduate Employed in the field at least 30 hours per week</b>	<b>Total Graduates Employed in the field</b>
2021	14	41	55
2022	49	129	178

#### **Single Position vs. Concurrent Aggregated Position**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Graduate Employed in the field in concurrent aggregated positions</b>	<b>Total Graduates Employed in the field</b>
2021	55	0	55
2022	178	0	178

#### **Self Employed / Freelance Positions**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Total Graduates Employed in the field</b>
2021	0	55
2022	0	178

When students finish the Phlebotomy class, they will still need to apply for licensing through the California Department of Public Health, Division of Laboratory Field Services. The average time frame to obtain licensing from Laboratory Field Services is 6 months from the time an application is made to them. We track students from the time of graduation for a period of 6 months to see if they have gained employment. Our employment numbers are lower than expected, due to the tracking window ending prior to eligibility for employment. Please direct any questions to [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).

Branch:  
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701-404-7494

**Institutional Employment**

Calendar Year	Graduates employed in the field who are employed by the institution, an employer owned by the institution, or an employer who shares ownership with the institution.	Total Graduates Employed in the field
2021	0	55
2022	0	178

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**License Examination Passage Rates**

(continually administered examinations)

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking the Exam	Number who passed the first available exam	Number who failed the first available exam	Passage Rate
Jan – Dec 2021	443	443	443	0	100%
Jan – Dec 2022	577	577	577	0	100%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from # graduates.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**Salary and Wage Information**

(includes data for the two calendar years prior to reporting)

<b>Annual Salary and Wages Reported Graduates Employed in the Field</b>										
	\$ 20,000 to 25,000	\$ 25,000 to 30,000	\$ 30,000 to 35,000	\$ 35,000 to 40,000	\$ 40,000 to 45,000	\$ 45,000 to 50,000	\$ 50,000 to 55,000	\$ 55,000 to 60,000	\$ 60,000 to 65,000	No Salary Information Reported
2021	12	7	3	2	4	0	6	0	0	21
2022	16	21	32	18	28	8	2	0	1	52

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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701-404-7494

**Cost of Educational Program**

Total charges for the program for students completing on-time in 2021 - \$2,395 & 2022 - \$2,395.  
Additional charges may be incurred if the program is not completed on-time.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Federal Student Loan Debt**

Students of Phlebotomy Training Specialists are not eligible for federal student loans. This institution does not meet the U.S. Department of Education criteria that would allow its students to participate in federal student aid programs.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at 1747 N. Market Blvd Suite 225 Sacramento, CA 95834, [www.bppe.ca.gov](http://www.bppe.ca.gov), toll-free telephone number (888) 370-7589 or by fax at (916) 263-1897.

\_\_\_\_\_  
Student Name - Print

\_\_\_\_\_  
Student Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
School Official

\_\_\_\_\_  
Date

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## **Definitions**

- “Number of Students Who Began the Program” means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.
- “Students Available for Graduation” is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- “Number of On-time Graduates” is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- “On-time Completion Rate” is the number of on-time graduates divided by the number of students available for graduation.
- “150% Graduates” is the number of students who completed the program within 150% of the program length (includes on-time graduates).
- “150% Completion Rate” is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- “Graduates Available for Employment” means the number of graduates minus the number of graduates unavailable for employment.
- “Graduates Unavailable for Employment” means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- “Graduates Employed in the Field” means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.

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- “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
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- “Number Who Passed First Available Exam” is the number of graduates who took and passed the first available licensing exam after completing the program.
- “Salary” is as reported by graduate or graduate’s employer.
- “No Salary Information Reported” is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



## **Student's Right To Cancel**

**You are entitled to receive this refund of tuition paid through attendance at the first day of class, or the seventh calendar day after enrollment, whichever is later. You as the student have the right to cancel attendance at Phlebotomy Training Specialists and obtain a refund of your tuition, minus the \$250 deposit fee. You may obtain a refund of charges as outlined in the Enrollment Agreement by notifying the corporate office of Phlebotomy Training Specialists in writing at 1971 W. 700 N. Suite 102 Lindon, UT 84042 or by email [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).**

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

Branch:  
601 E. Daily Dr. Suite 300  
Camarillo, CA 93010

[www.PhlebotomyUSA.com](http://www.PhlebotomyUSA.com)  
701-404-7494

**School Performance Fact Sheet**  
**Calendar Years 2021 & 2022**

Phlebotomy Technician CPT 1 – 80 Hours

**On-Time Completion Rates – Graduation Rates**

(includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2021	0	0	0	0%
2022	143	143	50	34%

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Job Placement Rates**

**(includes data for the two calendar years prior to reporting)**

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2021	0	0	0	0	0%
2022	143	65	43	19	44%

You may obtain from the institution a list of the employment positions determined to be the field for which a student received education and training by emailing [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com)

### **Gainfully Employed Categories**

(includes data for the two calendar years prior to reporting)

#### **Part Time vs Full Time Employment**

<b>Calendar Year</b>	<b>Graduate Employed in the field 20-29 hours per week</b>	<b>Graduate Employed in the field at least 30 hours per week</b>	<b>Total Graduates Employed in the field</b>
2021	0	0	0
2022	7	12	19

#### **Single Position vs. Concurrent Aggregated Position**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Graduate Employed in the field in concurrent aggregated positions</b>	<b>Total Graduates Employed in the field</b>
2021	0	0	0
2022	19	0	19

#### **Self Employed / Freelance Positions**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Total Graduates Employed in the field</b>
2021	0	0
2022	0	19

When students finish the Phlebotomy class, they will still need to apply for licensing through the California Department of Public Health, Division of Laboratory Field Services. The average time frame to obtain licensing from Laboratory Field Services is 6 months from the time an application is made to them. We track students from the time of graduation for a period of 6 months to see if they have gained employment. Our employment numbers are lower than expected, due to the tracking window ending prior to eligibility for employment. Please direct any questions to [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).

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701-404-7494

**Institutional Employment**

Calendar Year	Graduates employed in the field who are employed by the institution, an employer owned by the institution, or an employer who shares ownership with the institution.	Total Graduates Employed in the field
2021	0	0
2022	0	19

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**License Examination Passage Rates**

(continually administered examinations)

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking the Exam	Number who passed the first available exam	Number who failed the first available exam	Passage Rate
Jan – Dec 2021	0	0	0	0	0%
Jan – Dec 2022	65	65	65	0	100%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from # graduates.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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Branch:  
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Camarillo, CA 93010

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701-404-7494

**Salary and Wage Information**

(includes data for the two calendar years prior to reporting)

	Annual Salary and Wages Reported Graduates Employed in the Field									
	\$ 20,000 to 25,000	\$ 25,000 to 30,000	\$ 30,000 to 35,000	\$ 35,000 to 40,000	\$ 40,000 to 45,000	\$ 45,000 to 50,000	\$ 50,000 to 55,000	\$ 55,000 to 60,000	\$ 60,000 to 65,000	No Salary Information Reported
2021	0	0	0	0	0	0	0	0	0	0
2022	8	2	2	1	1	1	1	0	0	3

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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701-404-7494

**Cost of Educational Program**

Total charges for the program for students completing on-time in 2021 - \$0 & 2022 - \$2,395.  
Additional charges may be incurred if the program is not completed on-time.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**Federal Student Loan Debt**

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\_\_\_\_\_  
Student Name - Print

\_\_\_\_\_  
Student Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
School Official

\_\_\_\_\_  
Date

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Camarillo, CA 93010

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Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

Branch:  
770 E. Shaw Ave Suite 120  
Fresno, CA 93710

[www.PhlebotomyUSA.com](http://www.PhlebotomyUSA.com)  
701-404-7494

**School Performance Fact Sheet**  
**Calendar Years 2021 & 2022**

Phlebotomy Technician CPT 1 – 80 Hours

**On-Time Completion Rates – Graduation Rates**

(includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2021	0	0	0	0%
2022	247	247	100	40%

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Job Placement Rates**

**(includes data for the two calendar years prior to reporting)**

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2021	0	0	0	0	0%
2022	247	133	72	37	51%

You may obtain from the institution a list of the employment positions determined to be the field for which a student received education and training by emailing [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com)

### **Gainfully Employed Categories**

(includes data for the two calendar years prior to reporting)

#### **Part Time vs Full Time Employment**

<b>Calendar Year</b>	<b>Graduate Employed in the field 20-29 hours per week</b>	<b>Graduate Employed in the field at least 30 hours per week</b>	<b>Total Graduates Employed in the field</b>
2021	0	0	0
2022	10	27	37

#### **Single Position vs. Concurrent Aggregated Position**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Graduate Employed in the field in concurrent aggregated positions</b>	<b>Total Graduates Employed in the field</b>
2021	0	0	0
2022	37	0	37

#### **Self Employed / Freelance Positions**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Total Graduates Employed in the field</b>
2021	0	0
2022	0	37

When students finish the Phlebotomy class, they will still need to apply for licensing through the California Department of Public Health, Division of Laboratory Field Services. The average time frame to obtain licensing from Laboratory Field Services is 6 months from the time an application is made to them. We track students from the time of graduation for a period of 6 months to see if they have gained employment. Our employment numbers are lower than expected, due to the tracking window ending prior to eligibility for employment. Please direct any questions to [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).

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**Institutional Employment**

Calendar Year	Graduates employed in the field who are employed by the institution, an employer owned by the institution, or an employer who shares ownership with the institution.	Total Graduates Employed in the field
2021	0	0
2022	0	37

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**License Examination Passage Rates**

(continually administered examinations)

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking the Exam	Number who passed the first available exam	Number who failed the first available exam	Passage Rate
Jan – Dec 2021	0	0	0	0	0%
Jan – Dec 2022	133	133	133	0	100%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from # graduates.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

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**Salary and Wage Information**

(includes data for the two calendar years prior to reporting)

	Annual Salary and Wages Reported Graduates Employed in the Field									
	\$ 20,000 to 25,000	\$ 25,000 to 30,000	\$ 30,000 to 35,000	\$ 35,000 to 40,000	\$ 40,000 to 45,000	\$ 45,000 to 50,000	\$ 50,000 to 55,000	\$ 55,000 to 60,000	\$ 60,000 to 65,000	No Salary Information Reported
2021	0	0	0	0	0	0	0	0	0	0
2022	4	10	8	0	6	2	1	0	0	6

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information. When students finish the Phlebotomy class, they will still need to apply for licensing through the California Department of Public Health, Division of Laboratory Field Services. The average time frame to obtain licensing from Laboratory Field Services is 6 months from the time an application is made to them. We track students from the time of graduation for a period of 6 months to see if they have gained employment. Our employment numbers are lower than expected, due to the tracking window ending prior to eligibility for employment. Please direct any questions to [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).

Branch:  
770 E. Shaw Ave Suite 120  
Fresno, CA 93710

[www.PhlebotomyUSA.com](http://www.PhlebotomyUSA.com)  
701-404-7494

**Cost of Educational Program**

Total charges for the program for students completing on-time in 2021 - \$0 & 2022 - \$2,595.  
Additional charges may be incurred if the program is not completed on-time.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Federal Student Loan Debt**

Students of Phlebotomy Training Specialists are not eligible for federal student loans. This institution does not meet the U.S. Department of Education criteria that would allow its students to participate in federal student aid programs.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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\_\_\_\_\_  
Student Name - Print

\_\_\_\_\_  
Student Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
School Official

\_\_\_\_\_  
Date

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## **Definitions**

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## **Student's Right To Cancel**

**You are entitled to receive this refund of tuition paid through attendance at the first day of class, or the seventh calendar day after enrollment, whichever is later. You as the student have the right to cancel attendance at Phlebotomy Training Specialists and obtain a refund of your tuition, minus the \$250 deposit fee. You may obtain a refund of charges as outlined in the Enrollment Agreement by notifying the corporate office of Phlebotomy Training Specialists in writing at 1971 W. 700 N. Suite 102 Lindon, UT 84042 or by email [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).**

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

Branch:  
1142 S. Main Street  
Manteca, CA 95337

[www.PhlebotomyUSA.com](http://www.PhlebotomyUSA.com)  
701-404-7494

**School Performance Fact Sheet**  
**Calendar Years 2021 & 2022**

Phlebotomy Technician CPT 1 – 80 Hours

**On-Time Completion Rates – Graduation Rates**

(includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2021	0	0	0	0%
2022	27	27	10	37%

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Job Placement Rates**

**(includes data for the two calendar years prior to reporting)**

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2021	0	0	0	0	0%
2022	27	10	8	6	75%

You may obtain from the institution a list of the employment positions determined to be the field for which a student received education and training by emailing [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com)

### **Gainfully Employed Categories**

(includes data for the two calendar years prior to reporting)

#### **Part Time vs Full Time Employment**

<b>Calendar Year</b>	<b>Graduate Employed in the field 20-29 hours per week</b>	<b>Graduate Employed in the field at least 30 hours per week</b>	<b>Total Graduates Employed in the field</b>
2021	0	0	0
2022	2	4	6

#### **Single Position vs. Concurrent Aggregated Position**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Graduate Employed in the field in concurrent aggregated positions</b>	<b>Total Graduates Employed in the field</b>
2021	0	0	0
2022	6	0	6

#### **Self Employed / Freelance Positions**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Total Graduates Employed in the field</b>
2021	0	0
2022	0	6

When students finish the Phlebotomy class, they will still need to apply for licensing through the California Department of Public Health, Division of Laboratory Field Services. The average time frame to obtain licensing from Laboratory Field Services is 6 months from the time an application is made to them. We track students from the time of graduation for a period of 6 months to see if they have gained employment. Our employment numbers are lower than expected, due to the tracking window ending prior to eligibility for employment. Please direct any questions to [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).

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 1142 S. Main Street  
 Manteca, CA 95337

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 701-404-7494

**Institutional Employment**

Calendar Year	Graduates employed in the field who are employed by the institution, an employer owned by the institution, or an employer who shares ownership with the institution.	Total Graduates Employed in the field
2021	0	0
2022	0	6

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**License Examination Passage Rates**

(continually administered examinations)

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking the Exam	Number who passed the first available exam	Number who failed the first available exam	Passage Rate
Jan – Dec 2021	0	0	0	0	0%
Jan – Dec 2022	10	10	10	0	100%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from # graduates.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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Branch:  
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**Salary and Wage Information**

(includes data for the two calendar years prior to reporting)

	Annual Salary and Wages Reported Graduates Employed in the Field									
	\$ 20,000 to 25,000	\$ 25,000 to 30,000	\$ 30,000 to 35,000	\$ 35,000 to 40,000	\$ 40,000 to 45,000	\$ 45,000 to 50,000	\$ 50,000 to 55,000	\$ 55,000 to 60,000	\$ 60,000 to 65,000	No Salary Information Reported
2021	0	0	0	0	0	0	0	0	0	0
2022	1	1	2	1	0	0	0	0	0	1

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**Cost of Educational Program**

Total charges for the program for students completing on-time in 2021 - \$0 & 2022 - \$2,595.  
Additional charges may be incurred if the program is not completed on-time.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**Federal Student Loan Debt**

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Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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\_\_\_\_\_  
Student Name - Print

\_\_\_\_\_  
Student Signature

\_\_\_\_\_  
Date

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School Official

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Date

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## **Definitions**

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- “Salary” is as reported by graduate or graduate’s employer.
- “No Salary Information Reported” is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



## **Student's Right To Cancel**

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Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.



Branch:  
8322 Clairemont Mesa Blvd #203  
San Diego, CA 92111

[www.PhlebotomyUSA.com](http://www.PhlebotomyUSA.com)  
701-404-7494

**School Performance Fact Sheet**  
**Calendar Years 2021 & 2022**

Phlebotomy Technician CPT 1 – 80 Hours

**On-Time Completion Rates – Graduation Rates**

(includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2021	242	242	203	83%
2022	222	222	113	51%

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Job Placement Rates**

**(includes data for the two calendar years prior to reporting)**

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2021	242	223	106	12	11%
2022	222	133	72	34	47%

You may obtain from the institution a list of the employment positions determined to be the field for which a student received education and training by emailing [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com)

### **Gainfully Employed Categories**

(includes data for the two calendar years prior to reporting)

#### **Part Time vs Full Time Employment**

<b>Calendar Year</b>	<b>Graduate Employed in the field 20-29 hours per week</b>	<b>Graduate Employed in the field at least 30 hours per week</b>	<b>Total Graduates Employed in the field</b>
2021	4	8	12
2022	9	25	34

#### **Single Position vs. Concurrent Aggregated Position**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Graduate Employed in the field in concurrent aggregated positions</b>	<b>Total Graduates Employed in the field</b>
2021	12	0	12
2022	34	0	34

#### **Self Employed / Freelance Positions**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Total Graduates Employed in the field</b>
2021	0	12
2022	0	34

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**Institutional Employment**

Calendar Year	Graduates employed in the field who are employed by the institution, an employer owned by the institution, or an employer who shares ownership with the institution.	Total Graduates Employed in the field
2021	0	12
2022	0	34

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**License Examination Passage Rates**

(continually administered examinations)

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking the Exam	Number who passed the first available exam	Number who failed the first available exam	Passage Rate
Jan – Dec 2021	223	223	223	0	100%
Jan – Dec 2022	133	133	133	0	100%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from # graduates.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**Salary and Wage Information**

(includes data for the two calendar years prior to reporting)

	<b>Annual Salary and Wages Reported Graduates Employed in the Field</b>									
	\$ 20,000 to 25,000	\$ 25,000 to 30,000	\$ 30,000 to 35,000	\$ 35,000 to 40,000	\$ 40,000 to 45,000	\$ 45,000 to 50,000	\$ 50,000 to 55,000	\$ 55,000 to 60,000	\$ 60,000 to 65,000	No Salary Information Reported
2021	5	0	3	3	1	0	0	0	0	0
2022	8	3	1	1	5	4	0	2	0	10

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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701-404-7494

**Cost of Educational Program**

Total charges for the program for students completing on-time in 2021 - \$2,395 & 2022 - \$2,395.  
Additional charges may be incurred if the program is not completed on-time.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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\_\_\_\_\_  
Student Name - Print

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Student Signature

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Branch:  
41990 Cook St. Suite 802  
Palm Desert, CA 92211

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**School Performance Fact Sheet**  
**Calendar Years 2021 & 2022**

Phlebotomy Technician CPT 1 – 80 Hours

**On-Time Completion Rates – Graduation Rates**

(includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2021	0	0	0	0%
2022	31	31	14	37%

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Job Placement Rates**

**(includes data for the two calendar years prior to reporting)**

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2021	0	0	0	0	0%
2022	31	14	8	3	37%

You may obtain from the institution a list of the employment positions determined to be the field for which a student received education and training by emailing [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com)

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(includes data for the two calendar years prior to reporting)

#### **Part Time vs Full Time Employment**

<b>Calendar Year</b>	<b>Graduate Employed in the field 20-29 hours per week</b>	<b>Graduate Employed in the field at least 30 hours per week</b>	<b>Total Graduates Employed in the field</b>
2021	0	0	0
2022	1	2	3

#### **Single Position vs. Concurrent Aggregated Position**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Graduate Employed in the field in concurrent aggregated positions</b>	<b>Total Graduates Employed in the field</b>
2021	0	0	0
2022	3	0	3

#### **Self Employed / Freelance Positions**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Total Graduates Employed in the field</b>
2021	0	0
2022	0	3

When students finish the Phlebotomy class, they will still need to apply for licensing through the California Department of Public Health, Division of Laboratory Field Services. The average time frame to obtain licensing from Laboratory Field Services is 6 months from the time an application is made to them. We track students from the time of graduation for a period of 6 months to see if they have gained employment. Our employment numbers are lower than expected, due to the tracking window ending prior to eligibility for employment. Please direct any questions to [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).

Branch:  
 41990 Cook St. Suite 802  
 Palm Desert, CA 92211

[www.PhlebotomyUSA.com](http://www.PhlebotomyUSA.com)  
 701-404-7494

**Institutional Employment**

Calendar Year	Graduates employed in the field who are employed by the institution, an employer owned by the institution, or an employer who shares ownership with the institution.	Total Graduates Employed in the field
2021	0	0
2022	0	3

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**License Examination Passage Rates**

(continually administered examinations)

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking the Exam	Number who passed the first available exam	Number who failed the first available exam	Passage Rate
Jan – Dec 2021	0	0	0	0	0%
Jan – Dec 2022	14	14	14	0	100%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from # graduates.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**Salary and Wage Information**

(includes data for the two calendar years prior to reporting)

	<b>Annual Salary and Wages Reported Graduates Employed in the Field</b>									
	\$ 20,000 to 25,000	\$ 25,000 to 30,000	\$ 30,000 to 35,000	\$ 35,000 to 40,000	\$ 40,000 to 45,000	\$ 45,000 to 50,000	\$ 50,000 to 55,000	\$ 55,000 to 60,000	\$ 60,000 to 65,000	No Salary Information Reported
2021	0	0	0	0	0	0	0	0	0	0
2022	0	1	0	0	0	0	0	0	0	2

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**Cost of Educational Program**

Total charges for the program for students completing on-time in 2021 - \$0 & 2022 - \$2,395.  
Additional charges may be incurred if the program is not completed on-time.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Federal Student Loan Debt**

Students of Phlebotomy Training Specialists are not eligible for federal student loans. This institution does not meet the U.S. Department of Education criteria that would allow its students to participate in federal student aid programs.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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\_\_\_\_\_  
Student Name - Print

\_\_\_\_\_  
Student Signature

\_\_\_\_\_  
Date

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## **Definitions**

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- “Students Available for Graduation” is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
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- “Graduates Available for Employment” means the number of graduates minus the number of graduates unavailable for employment.
- “Graduates Unavailable for Employment” means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- “Graduates Employed in the Field” means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.

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- “Number Who Passed First Available Exam” is the number of graduates who took and passed the first available licensing exam after completing the program.
- “Salary” is as reported by graduate or graduate’s employer.
- “No Salary Information Reported” is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



## **Student's Right To Cancel**

**You are entitled to receive this refund of tuition paid through attendance at the first day of class, or the seventh calendar day after enrollment, whichever is later. You as the student have the right to cancel attendance at Phlebotomy Training Specialists and obtain a refund of your tuition, minus the \$250 deposit fee. You may obtain a refund of charges as outlined in the Enrollment Agreement by notifying the corporate office of Phlebotomy Training Specialists in writing at 1971 W. 700 N. Suite 102 Lindon, UT 84042 or by email [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).**

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.



Main Branch:  
 1450 North Tustin Ave Suite 202  
 Santa Ana, CA 92705

Includes Satellite info for our school in Artesia, Riverside, Mission Viejo, Citrus Heights,  
 San Bernardino, Westminster & Whittier  
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 701-404-7494

**School Performance Fact Sheet**  
**Calendar Years 2021 & 2022**

Phlebotomy Technician CPT 1 – 80 Hours

**On-Time Completion Rates – Graduation Rates**

(includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2021	1009	1009	503	50%
2022	1746	1746	724	41%

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Job Placement Rates**

**(includes data for the two calendar years prior to reporting)**

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2021	1009	557	505	58	11%
2022	1746	868	781	306	39%

You may obtain from the institution a list of the employment positions determined to be the field for which a student received education and training by emailing [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com)

### **Gainfully Employed Categories**

(includes data for the two calendar years prior to reporting)

#### **Part Time vs Full Time Employment**

<b>Calendar Year</b>	<b>Graduate Employed in the field 20-29 hours per week</b>	<b>Graduate Employed in the field at least 30 hours per week</b>	<b>Total Graduates Employed in the field</b>
2021	20	38	58
2022	82	224	306

#### **Single Position vs. Concurrent Aggregated Position**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Graduate Employed in the field in concurrent aggregated positions</b>	<b>Total Graduates Employed in the field</b>
2021	58	0	58
2022	306	0	306

#### **Self Employed / Freelance Positions**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Total Graduates Employed in the field</b>
2021	0	58
2022	0	306

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**Institutional Employment**

Calendar Year	Graduates employed in the field who are employed by the institution, an employer owned by the institution, or an employer who shares ownership with the institution.	Total Graduates Employed in the field
2021	0	58
2022	0	306

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**License Examination Passage Rates**

(continually administered examinations)

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking the Exam	Number who passed the first available exam	Number who failed the first available exam	Passage Rate
Jan – Dec 2021	557	557	557	0	100%
Jan – Dec 2022	868	868	868	0	100%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from # graduates.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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 701-404-7494

**Salary and Wage Information**

(includes data for the two calendar years prior to reporting)

	Annual Salary and Wages Reported Graduates Employed in the Field									
	\$ 20,000 to 25,000	\$ 25,000 to 30,000	\$ 30,000 to 35,000	\$ 35,000 to 40,000	\$ 40,000 to 45,000	\$ 45,000 to 50,000	\$ 50,000 to 55,000	\$ 55,000 to 60,000	\$ 60,000 to 65,000	No Salary Information Reported
2021	8	4	3	22	12	4	1	0	0	4
2022	36	56	72	41	6	21	32	18	5	19

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**Cost of Educational Program**

Total charges for the program for students completing on-time in 2021 - \$2,395 & 2022 - \$2,395.  
Additional charges may be incurred if the program is not completed on-time.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**Federal Student Loan Debt**

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\_\_\_\_\_  
Student Name - Print

\_\_\_\_\_  
Student Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
School Official

\_\_\_\_\_  
Date

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- “Graduates Employed in the Field” means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.

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- “Salary” is as reported by graduate or graduate’s employer.
- “No Salary Information Reported” is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



## **Student's Right To Cancel**

**You are entitled to receive this refund of tuition paid through attendance at the first day of class, or the seventh calendar day after enrollment, whichever is later. You as the student have the right to cancel attendance at Phlebotomy Training Specialists and obtain a refund of your tuition, minus the \$250 deposit fee. You may obtain a refund of charges as outlined in the Enrollment Agreement by notifying the corporate office of Phlebotomy Training Specialists in writing at 1971 W. 700 N. Suite 102 Lindon, UT 84042 or by email [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).**

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

Branch:  
 16519 Victor Street Suite 323  
 Victorville, CA 92395

[www.PhlebotomyUSA.com](http://www.PhlebotomyUSA.com)  
 701-404-7494

**School Performance Fact Sheet**  
**Calendar Years 2021 & 2022**

Phlebotomy Technician CPT 1 – 80 Hours

**On-Time Completion Rates – Graduation Rates**

(includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2021	0	0	0	0%
2022	63	63	33	52%

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Job Placement Rates**

**(includes data for the two calendar years prior to reporting)**

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2021	0	0	0	0	0%
2022	63	37	23	16	69%

You may obtain from the institution a list of the employment positions determined to be the field for which a student received education and training by emailing [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com)

### **Gainfully Employed Categories**

(includes data for the two calendar years prior to reporting)

#### **Part Time vs Full Time Employment**

<b>Calendar Year</b>	<b>Graduate Employed in the field 20-29 hours per week</b>	<b>Graduate Employed in the field at least 30 hours per week</b>	<b>Total Graduates Employed in the field</b>
2021	0	0	0
2022	6	10	16

#### **Single Position vs. Concurrent Aggregated Position**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Graduate Employed in the field in concurrent aggregated positions</b>	<b>Total Graduates Employed in the field</b>
2021	0	0	0
2022	16	0	16

#### **Self Employed / Freelance Positions**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Total Graduates Employed in the field</b>
2021	0	0
2022	0	16

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**Institutional Employment**

Calendar Year	Graduates employed in the field who are employed by the institution, an employer owned by the institution, or an employer who shares ownership with the institution.	Total Graduates Employed in the field
2021	0	0
2022	0	16

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**License Examination Passage Rates**

(continually administered examinations)

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking the Exam	Number who passed the first available exam	Number who failed the first available exam	Passage Rate
Jan – Dec 2021	0	0	0	0	0%
Jan – Dec 2022	37	37	37	0	100%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from # graduates.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**Salary and Wage Information**

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	<b>Annual Salary and Wages Reported Graduates Employed in the Field</b>									
	\$ 20,000 to 25,000	\$ 25,000 to 30,000	\$ 30,000 to 35,000	\$ 35,000 to 40,000	\$ 40,000 to 45,000	\$ 45,000 to 50,000	\$ 50,000 to 55,000	\$ 55,000 to 60,000	\$ 60,000 to 65,000	No Salary Information Reported
2021	0	0	0	0	0	0	0	0	0	0
2022	1	1	8	1	1	0	0	1	0	3

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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- “No Salary Information Reported” is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



## **Student's Right To Cancel**

**You are entitled to receive this refund of tuition paid through attendance at the first day of class, or the seventh calendar day after enrollment, whichever is later. You as the student have the right to cancel attendance at Phlebotomy Training Specialists and obtain a refund of your tuition, minus the \$250 deposit fee. You may obtain a refund of charges as outlined in the Enrollment Agreement by notifying the corporate office of Phlebotomy Training Specialists in writing at 1971 W. 700 N. Suite 102 Lindon, UT 84042 or by email [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).**

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.



Branch:  
3375 Scott Blvd Suite 436  
Santa Clara, CA 95254

Includes satellite info for our location in El Cerrito.

[www.PhlebotomyUSA.com](http://www.PhlebotomyUSA.com)  
701-404-7494

**School Performance Fact Sheet**  
**Calendar Years 2021 & 2022**

Phlebotomy Technician CPT 1 – 80 Hours

**On-Time Completion Rates – Graduation Rates**

(includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2021	220	220	113	51%
2022	488	488	252	52%

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**Job Placement Rates**

**(includes data for the two calendar years prior to reporting)**

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2021	220	125	102	18	18%
2022	488	287	229	80	35%

You may obtain from the institution a list of the employment positions determined to be the field for

which a student received education and training by emailing [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com)

### **Gainfully Employed Categories**

(includes data for the two calendar years prior to reporting)

#### **Part Time vs Full Time Employment**

<b>Calendar Year</b>	<b>Graduate Employed in the field 20-29 hours per week</b>	<b>Graduate Employed in the field at least 30 hours per week</b>	<b>Total Graduates Employed in the field</b>
2021	4	14	18
2022	26	54	80

#### **Single Position vs. Concurrent Aggregated Position**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Graduate Employed in the field in concurrent aggregated positions</b>	<b>Total Graduates Employed in the field</b>
2021	18	0	18
2022	80	0	80

#### **Self Employed / Freelance Positions**

<b>Calendar Year</b>	<b>Graduate Employed in the field in a single position</b>	<b>Total Graduates Employed in the field</b>
2021	0	18
2022	0	80

When students finish the Phlebotomy class, they will still need to apply for licensing through the California Department of Public Health, Division of Laboratory Field Services. The average time frame to obtain licensing from Laboratory Field Services is 6 months from the time an application is made to them. We track students from the time of graduation for a period of 6 months to see if they have gained employment. Our employment numbers are lower than expected, due to the tracking window ending prior to eligibility for employment. Please direct any questions to [info@phlebotomyusa.com](mailto:info@phlebotomyusa.com).

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**Institutional Employment**

Calendar Year	Graduates employed in the field who are employed by the institution, an employer owned by the institution, or an employer who shares ownership with the institution.	Total Graduates Employed in the field
2021	0	18
2022	0	80

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**License Examination Passage Rates**

(continually administered examinations)

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking the Exam	Number who passed the first available exam	Number who failed the first available exam	Passage Rate
Jan – Dec 2021	125	125	125	0	100%
Jan – Dec 2022	287	287	287	0	100%

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from # graduates.

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**Salary and Wage Information**

(includes data for the two calendar years prior to reporting)

	Annual Salary and Wages Reported Graduates Employed in the Field									
	\$ 20,000 to 25,000	\$ 25,000 to 30,000	\$ 30,000 to 35,000	\$ 35,000 to 40,000	\$ 40,000 to 45,000	\$ 45,000 to 50,000	\$ 50,000 to 55,000	\$ 55,000 to 60,000	\$ 60,000 to 65,000	No Salary Information Reported
2021	2	0	5	0	2	0	7	0	0	2
2022	8	13	11	5	9	8	1	2	0	23

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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**Cost of Educational Program**

Total charges for the program for students completing on-time in 2021 - \$2,595 & 2022 - \$2,595.  
Additional charges may be incurred if the program is not completed on-time.

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**Federal Student Loan Debt**

Students of Phlebotomy Training Specialists are not eligible for federal student loans. This institution does not meet the U.S. Department of Education criteria that would allow its students to participate in federal student aid programs.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

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This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at 1747 N. Market Blvd Suite 225 Sacramento, CA 95834, [www.bppe.ca.gov](http://www.bppe.ca.gov), toll-free telephone number (888) 370-7589 or by fax at (916) 263-1897.

\_\_\_\_\_  
Student Name - Print

\_\_\_\_\_  
Student Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
School Official

\_\_\_\_\_  
Date

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## **Definitions**

- “Number of Students Who Began the Program” means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.
- “Students Available for Graduation” is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- “Number of On-time Graduates” is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- “On-time Completion Rate” is the number of on-time graduates divided by the number of students available for graduation.
- “150% Graduates” is the number of students who completed the program within 150% of the program length (includes on-time graduates).
- “150% Completion Rate” is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- “Graduates Available for Employment” means the number of graduates minus the number of graduates unavailable for employment.
- “Graduates Unavailable for Employment” means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- “Graduates Employed in the Field” means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.

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- “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- “Number of Graduates Taking Exam” is the number of graduates who took the first available exam in the reported calendar year.
- “First Available Exam Date” is the date for the first available exam after a student completed a program.
- “Passage Rate” is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- “Number Who Passed First Available Exam” is the number of graduates who took and passed the first available licensing exam after completing the program.
- “Salary” is as reported by graduate or graduate’s employer.
- “No Salary Information Reported” is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



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