

SCHOOL PERFORMANCE FACT SHEET CALENDAR YEARS 2017 & 2018

Cosmetologist - 1600 Hours

On-Time Completion Rates (Graduation Rates)

Includes data for the two calendar years prior to reporting.

Calendar Year	Number of Students Who Began the Program	Students Available for Graduation	Number of On- Time Graduates	On-Time Completion Rate
2017	43	43	10	23%
2018	29	29	9	31%

Student's Initials:	Date:
Initial only after you have h	ad sufficient time to read and understand the information.

Job Placement Rates (includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2017	43	10	10	7	70%
2018	29	9	9	8	89%

You may obtain from the institution a list of the employment positions determined to be in the field for which a student received education and training. Please request from Admissions.

Published: November 21, 2019

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Gainfully Employed Categories (includes data for the two calendar years prior to reporting)

Part-Time vs. Full-Time Employment

Calendar Year	Graduate Employed in the Field 20-29 Hours Per Week	Graduates Employed in the Field at Least 30 Hours Per Week	Total Graduates Employed in the Field			
2017	1	0	1			
2018	0	3	3			

Single Position vs. Concurrent Aggregated Position

Calendar Year	Graduates Employed in the Field in a Single Position	Graduates Employed in the Field in Concurrent Aggregated Positions	Total Graduates Employed in the Field
2017	1	0	1
2018	3	0	3

Self-Employed / Freelance Positions

Calendar Year	Graduates Employed who are Self- Employed or Working Freelance	Total Graduates Employed in the Field
2017	7	7
2018	5	5

Institutional Employment

Calendar Year	Graduates Employed in the Field who are Employed by the Institution, an Employer Owned by the Institution, or an Employer who Shares Ownership with the Institution.	Total Graduates Employed in the Field
2017	0	0
2018	0	0

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	* *				
	:: Date:				
	you have had sufficient		derstand the informat	tion.	
This program may	result in freelance or self	f-employment.			
 The work a 	available to graduates of	this program is usual	y for freelance or self-e	mployment.	
 This type of 	of work may not be consi	stent.			
 The period 	of employment can rang	ge from one day to we	eks to several months.		
	ked in a day or week ma			vork dav or 40 hour v	work week.
	expect to spend unpaid			•	
your skills.		amo oxpanamy your	notworks, davordollig,	promoting your corv	lood, or morning
•	uates begin to work free	lance or are self-emol	oved they will be asked	d to provide documer	ntation that they
	yed as such so that they	•	•		itation that they
	nitialing this disclosure u				ero omployed in
				scriours graduates a	пе етрюуеч п
uns maine	er and understand what o	comprises this work st	yle.		
Student's Initials	:: Date:				
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Only initial after	you have had sufficien	t time to read and ur	iderstand the informa	tion.	
License Exam	<u>iination Passage Ra</u>	<u>ites (includes dat</u>	a for the two calend	<u>dar years prior to</u>	reporting)
Calendar	Number of	Number of	Number Who	Number Who	Passage
Year	Graduates in	Graduates	Passed First		Rate
I Gai					Rate
	Calendar Year	Taking Exam	Available Exam	Available	

Year	Graduates in Calendar Year	Graduates Taking Exam	Passed First Available Exam	Failed First Available Exam	Rate
2017	25	23	11	12	47%
2018	28	26	14	12	53%

Student's Initials: _____ Date: ____ Initial only after you have had sufficient time to read and understand the information.

Published: November 21, 2019

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Salary and Wage Information (includes data for the two calendar years prior to reporting)

Annual salary and wages reported for graduates employed in the field.

Calendar Year	Graduates Available for Employment	Graduates Employed in Field	-	•	•		No Salary Information Reported
2017	10	7	0	0	0	0	7
2018	9	8	0	0	0	0	8

A list of sources used to substantiate salary disclosures is available from the school. Please request from Admissions.

Student's Initials: Date:
Initial only after you have had sufficient time to read and understand the information.
Cost of Educational Program
Total charges for the program for students completing on-time in 2017: \$19,095.50. Additional charges may be incurred if the program is not completed on-time.
Total charges for the program for students completing on-time in 2018: \$19,095.50. Additional charges may be incurred if the program is not completed on-time.
Student's Initials: Date: Initial only after you have had sufficient time to read and understand the information.

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Federal Student Loan Debt

Calendar Year	Most recent three year cohort default rate, as reported by the United State Department of Education.1	The percentage of enrolled students in 2017/18 receiving federal student loans, in the program.	The average amount of federal student loan debt of 2017/18 graduates who took out federal student loans at this institution, in the program.	The percentage of graduates in 2017/18 with federal student loans as calculated by the institution.
2017	7.8%	61%	\$6,574	72%
2018		57%	\$6,680	64%

The percentage of students who defaulted on their federal student loans is called the Cohort Default Rate (CDR). It shows the percentage of this school's students who were more than 270 days (9 months) behind on their federal student loans within three years of when the first payment was due. This is the most recent CDR reported by the U.S. Department of Education.

Student's Initials	s: Date:		
Initial only after y	you have had sufficient tir	me to read and understand the inform	nation.

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	Postsecondary Education. Regardless of any information you may have ing salaries, or license exam passage rates, this fact sheet contains the
	fact sheet that have not been satisfactorily answered by the institution condary Education at 2535 Capitol Oaks Drive, Suite 400, Sacramento, umber (888) 370-7589 or by fax (916) 263-1897.
Student Name - Print	
Student Signature	Date
School Official	 Date

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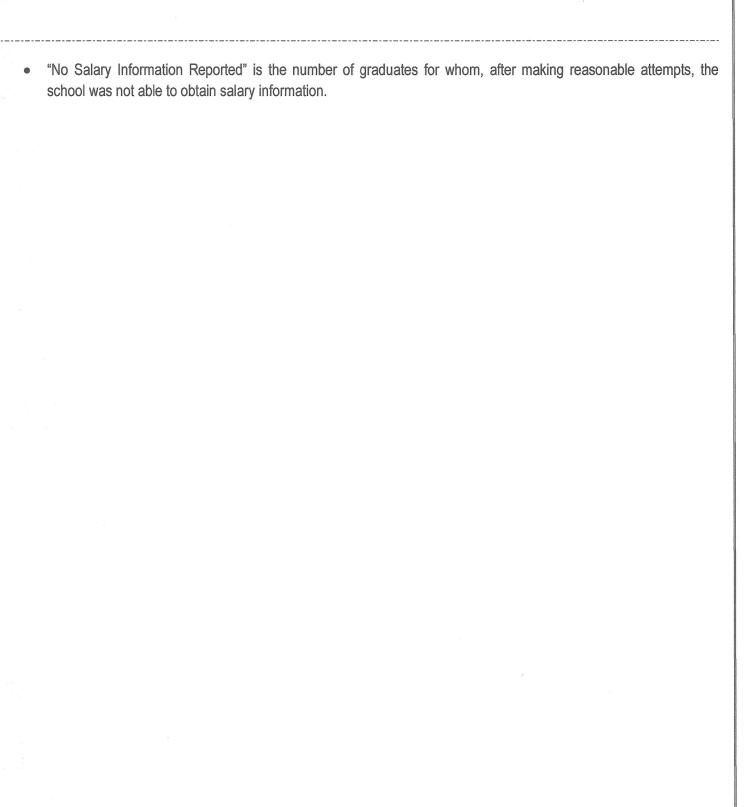
Definitions

- "Number of Students Who Began the Program" means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.
- "Students Available for Graduation" is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- "Number of On-time Graduates" is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- "On-time Completion Rate" is the number of on-time graduates divided by the number of students available for graduation.
- "150% Graduates" is the number of students who completed the program within 150% of the program length (includes on-time graduates).
- "150% Completion Rate" is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- "Graduates Available for Employment" means the number of graduates minus the number of graduates unavailable for employment.
- "Graduates Unavailable for Employment" means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- "Graduates Employed in the Field" means graduates who beginning within six months after a student completes the
 applicable educational program are gainfully employed, whose employment has been reported, and for whom the
 institution has documented verification of employment. For occupations for which the state requires passing an
 examination, the six months period begins after the announcement of the examination results for the first
 examination available after a student completes an applicable educational program.
- "Placement Rate Employed in the Field" is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- "Number of Graduates Taking Exam" is the number of graduates who took the first available exam in the reported calendar year.
- "First Available Exam Date" is the date for the first available exam after a student completed a program.
- "Passage Rate" is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- "Number Who Passed First Available Exam" is the number of graduates who took and passed the first available licensing exam after completing the program.
- "Salary" is as reported by graduate or graduate's employer.

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STUDENT'S RIGHT TO CANCEL

1. You have the right to cancel your agreement for a program of instruction, without any penalty or obligations, through attendance at the first class session or the seventh calendar day after enrollment, whichever is later. After the end of the cancellation period, you also have the right to stop school at any time; and you have the right to receive a pro rata refund if you have completed 60 percent or less of the scheduled hours in your program through the last day of attendance.

Cancellation of this	agreement can o	ccur up to:		
			Da	te

- 2. Cancellation may occur when the student provides a written notice of cancellation at the following address: Estes Institute of Cosmetology Arts & Sciences, 324 E. Main Street, Visalia, California This can be done by mail or by hand delivery.
- 3. The written notice of cancellation, if sent by mail, is effective when deposited in the mail properly addressed with proper postage.
- 4. The written notice of cancellation need not take any particular form and, however expressed, it is effective if it shows that the student no longer wishes to be bound by the Enrollment Agreement.
- 5. If the Enrollment Agreement is cancelled the school will refund the student any money he/she paid, less a registration or administration fee not to exceed \$100.00, and less any deduction for equipment not returned in good condition, within 45 days after the notice of cancellation is received.
- 6. If Estes Institute of Cosmetology Arts & Sciences closes or a program is cancelled subsequent to a student's enrollment, Estes Institute of Cosmetology Arts & Sciences will refund all monies paid by the student.

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SCHOOL PERFORMANCE FACT SHEET CALENDAR YEARS 2017 & 2018

Manicuring - 400 Hours

On-Time Completion Rates (Graduation Rates)

Includes data for the two calendar years prior to reporting.

Calendar Year	Number of Students Who Began the Program	Students Available for Graduation	Number of On- Time Graduates	On-Time Completion Rate
2017	16	16	10	62%
2018	18	18	11	61%

Student's Ini	itials:l	Date:		
Initial only a	fter you have ha	d sufficient time to read a	nd understand the	information.

Job Placement Rates (includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2017	16	10	10	4	40%
2018	18	11	11	6	55%

You may obtain from the institution a list of the employment positions determined to be in the field for which a student received education and training. Please request from Admissions.

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Gainfully Employed Categories (includes data for the two calendar years prior to reporting)

Part-Time vs. Full-Time Employment

Calendar Year	Graduate Employed in the Field 20-29 Hours Per Week	Graduates Employed in the Field at Least 30 Hours Per Week	Total Graduates Employed in the Field			
2017	0	0	0			
2018	0	0	0			

Single Position vs. Concurrent Aggregated Position

Calendar Year	Graduates Employed in the Field in a Single Position	Graduates Employed in the Field in Concurrent Aggregated Positions	Total Graduates Employed in the Field
2017	0	0	0
2018	0	0	0

Self-Employed / Freelance Positions

Calendar Year	Graduates Employed who are Self- Employed or Working Freelance	Total Graduates Employed in the Field	
2017	4	4	
2018	6	6	

Institutional Employment

Calendar Year	Graduates Employed in the Field who are Employed by the Institution, an Employer Owned by the Institution, or an Employer who Shares Ownership with the Institution.	Total Graduates Employed in the Field
2017	0	0
2018	0	0

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Student's Initials: Date:
Initial only after you have had sufficient time to read and understand the information.
This program may result in freelance or self-employment.
 The work available to graduates of this program is usually for freelance or self-employment.
This type of work may not be consistent.
 The period of employment can range from one day to weeks to several months.
 Hours worked in a day or week may be more or less than the traditional 8 hour work day or 40 hour work week.
 You can expect to spend unpaid time expanding your networks, advertising, promoting your services, or honing your skills.
 Once graduates begin to work freelance or are self-employed, they will be asked to provide documentation that they are employed as such so that they may be counted as placed for our job placement records.
 Students initialing this disclosure understand that either a majority or all of this school's graduates are employed in this manner and understand what comprises this work style.
Student's Initials: Date: Only initial after you have had sufficient time to read and understand the information.
License Examination Passage Rates (includes data for the two calendar years prior to reporting)
Calendar Number of Number of Number Who Passage

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking Exam	Number Who Passed First Available Exam	Number Who Failed First Available Exam	Passage Rate
2017	16	16	7	9	43%
2018	18	12	8	4	67%

Student's Initials:	Date:
Initial only after you have ha	d sufficient time to read and understand the information.

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Salary and Wage Information (includes data for the two calendar years prior to reporting)

Annual salary and wages reported for graduates employed in the field.

Calendar Year	Graduates Available for Employment	Graduates Employed in Field	=			*	No Salary Information Reported
2017	10	4	0	0	0	0	4
2018	11	6	0	0	0	0	6

A list of sources used to substantiate salary disclosures is available from the school. Please request from Admissions.
Student's Initials: Date:
Initial only after you have had sufficient time to read and understand the information.
Cost of Educational Program
Total charges for the program for students completing on-time in 2017: \$2,236.24. Additional charges may be incurred if the program is not completed on-time.
Total charges for the program for students completing on-time in 2018: \$2,236.24. Additional charges may be incurred if the program is not completed on-time.
Student's Initials: Date: Initial only after you have had sufficient time to read and understand the information.

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Federal Student Loan Debt

Calendar Year	Most recent three year cohort default rate, as reported by the United State Department of Education.1	The percentage of enrolled students in 2017/18 receiving federal student loans, in the program.	The average amount of federal student loan debt of 2017/18 graduates who took out federal student loans at this institution, in the program.	The percentage of graduates in 2017/18 with federal student loans as calculated by the institution.
2017	N/A	0%	\$0	0%
2018		0%	\$0	0%

The percentage of students who defaulted on their federal student loans is called the Cohort Default Rate (CDR). It shows the percentage of this school's students who were more than 270 days (9 months) behind on their federal student loans within three years of when the first payment was due. This is the most recent CDR reported by the U.S. Department of Education.

Student's Initial	s: Date:	
Initial only after	you have had sufficient	time to read and understand the information.

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Student Name - Print	
Student Signature	Date
School Official	Date

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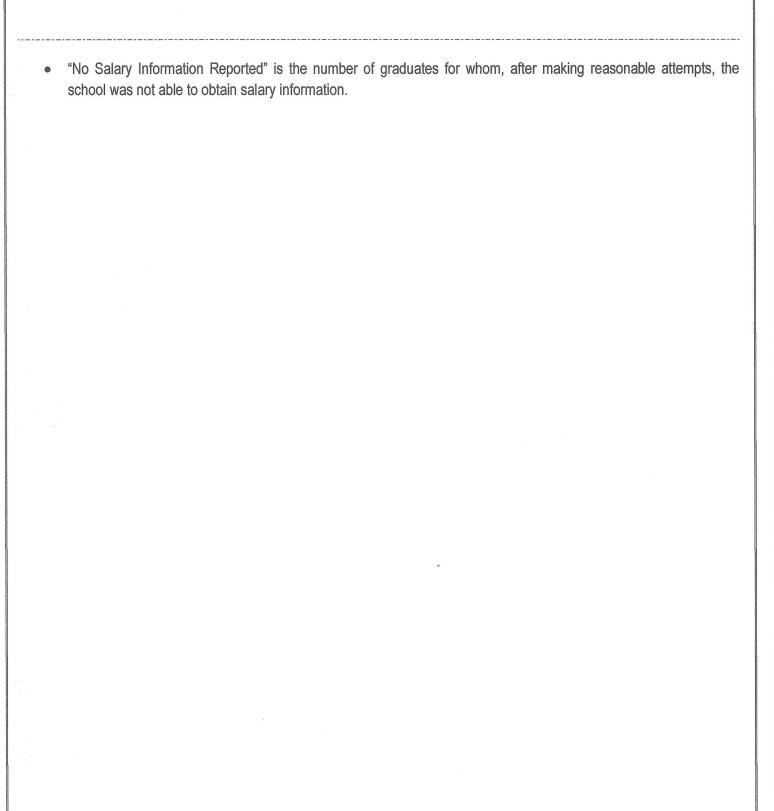
Definitions

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- "On-time Completion Rate" is the number of on-time graduates divided by the number of students available for graduation.
- "150% Graduates" is the number of students who completed the program within 150% of the program length (includes on-time graduates).
- "150% Completion Rate" is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- "Graduates Available for Employment" means the number of graduates minus the number of graduates unavailable for employment.
- "Graduates Unavailable for Employment" means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- "Graduates Employed in the Field" means graduates who beginning within six months after a student completes the
 applicable educational program are gainfully employed, whose employment has been reported, and for whom the
 institution has documented verification of employment. For occupations for which the state requires passing an
 examination, the six months period begins after the announcement of the examination results for the first
 examination available after a student completes an applicable educational program.
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- "First Available Exam Date" is the date for the first available exam after a student completed a program.
- "Passage Rate" is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- "Number Who Passed First Available Exam" is the number of graduates who took and passed the first available licensing exam after completing the program.
- "Salary" is as reported by graduate or graduate's employer.

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STUDENT'S RIGHT TO CANCEL

1. You have the right to cancel your agreement for a program of instruction, without any penalty or obligations, through attendance at the first class session or the seventh calendar day after enrollment, whichever is later. After the end of the cancellation period, you also have the right to stop school at any time; and you have the right to receive a pro rata refund if you have completed 60 percent or less of the scheduled hours in your program through the last day of attendance.

Cancellation of this	agreement can occ	cur up to:	
			Date

- 2. Cancellation may occur when the student provides a written notice of cancellation at the following address: Estes Institute of Cosmetology Arts & Sciences, 324 E. Main Street, Visalia, California This can be done by mail or by hand delivery.
- 3. The written notice of cancellation, if sent by mail, is effective when deposited in the mail properly addressed with proper postage.
- 4. The written notice of cancellation need not take any particular form and, however expressed, it is effective if it shows that the student no longer wishes to be bound by the Enrollment Agreement.
- 5. If the Enrollment Agreement is cancelled the school will refund the student any money he/she paid, less a registration or administration fee not to exceed \$100.00, and less any deduction for equipment not returned in good condition, within 45 days after the notice of cancellation is received.
- 6. If Estes Institute of Cosmetology Arts & Sciences closes or a program is cancelled subsequent to a student's enrollment, Estes Institute of Cosmetology Arts & Sciences will refund all monies paid by the student.

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SCHOOL PERFORMANCE FACT SHEET CALENDAR YEARS 2017 & 2018

Cosmetician - 600 Hours

On-Time Completion Rates (Graduation Rates)

Includes data for the two calendar years prior to reporting.

Calendar Year	Number of Students Who Began the Program	Students Available for Graduation	Number of On- Time Graduates	On-Time Completion Rate
2017	0	0	0	N/A
2018	0	0	0	N/A

Student's Initials:	Date:
Initial only after you have ha	ad sufficient time to read and understand the information.

Job Placement Rates (includes data for the two calendar years prior to reporting)

Calendar	Number of	Number of	Graduates	Graduates	Placement Rate %
Year	Students	Graduates	Available for	Employed in the	Employed in the
	Who		Employment	Field	Field
	Began				
	Program				
2017	0	0	0	0	N/A
2018	0	0	0	0	N/A

You may obtain from the institution a list of the employment positions determined to be in the field for which a student received education and training. Please request from Admissions.

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Gainfully Employed Categories (includes data for the two calendar years prior to reporting)

Part-Time vs. Full-Time Employment

Calendar Year	Graduate Employed in the Field 20-29 Hours Per Week	Graduates Employed in the Field at Least 30 Hours Per Week	Total Graduates Employed in the Field
2017	0	0	0
2018	0	0	0

Single Position vs. Concurrent Aggregated Position

Calendar Year	endar Year Graduates Employed in the Field in a Single Position Graduates Employed in the Field in Concurrent Aggregated Positions		Total Graduates Employed in the Field
2017	0	0	0
2018	0	0	0

Self-Employed / Freelance Positions

Calendar Year	Graduates Employed who are Self- Employed or Working Freelance	Total Graduates Employed in the Field
2017	0	0
2018	0	0

Institutional Employment

Calendar Year	Graduates Employed in the Field who are Employed by the Institution, an Employer Owned by the Institution, or an Employer who Shares Ownership with the Institution.	Total Graduates Employed in the Field
2017	0	0
2018	0	0

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Student's Initials:	: Date:					
Initial only after y	ou have had sufficient	t time to read and un	derstand the informat	tion.		
Γhis program may r	esult in freelance or self	f-employment.				
 The work a 	vailable to graduates of	this program is usually	y for freelance or self-e	mployment.		
 This type of 	This type of work may not be consistent.					
 The period 	of employment can rang	ge from one day to we	eks to several months.			
 Hours work 	ed in a day or week ma	y be more or less than	the traditional 8 hour	work day or 40 hour v	vork week.	
 You can ex 	spect to spend unpaid	time expanding your	networks, advertising,	promoting your serv	ices, or honir	
your skills.						
 Once gradu 	uates begin to work free	lance or are self-emplo	oyed, they will be aske	d to provide documer	ntation that the	
are employ	ed as such so that they	may be counted as pla	aced for our job placen	nent records.		
 Students in 	itialing this disclosure u	inderstand that either	a majority or all of this	school's graduates a	re employed	
this manner	r and understand what o	comprises this work sty	yle.			
Student's Initials:						
	z Date: you have had sufficien	t time to read and un	derstand the informa	tion.		
Only initial after y	ou have had sufficien					
Only initial after y					reporting)	
Only initial after y	ou have had sufficien				reporting)	
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Only initial after y <u>License Exam</u>	ou have had sufficien	ates (includes data	a for the two calen	dar years prior to		
Only initial after y License Exam Calendar	ou have had sufficien ination Passage Ra Number of	Number of Graduates	Number Who	dar years prior to Number Who	Passage	
Only initial after y License Exam Calendar	ou have had sufficient ination Passage Ra Number of Graduates in	ntes <i>(includes data</i> Number of	Number Who Passed First	dar years prior to Number Who Failed First	Passage	
Only initial after y License Exam Calendar	ou have had sufficient ination Passage Ra Number of Graduates in	Number of Graduates	Number Who Passed First	Number Who Failed First Available	Passage	
Only initial after y License Exami Calendar Year	nou have had sufficient ination Passage Ra Number of Graduates in Calendar Year	Number of Graduates Taking Exam	Number Who Passed First Available Exam	Number Who Failed First Available	Pas R	

Initial only after you have had sufficient time to read and understand the information.

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Salary and Wage Information (includes data for the two calendar years prior to reporting)

Annual salary and wages reported for graduates employed in the field.

	<u> </u>						
Calendar	Graduates	Graduates	\$20,001	\$35,001	\$40,001	\$45,001	No Salary
Year	Available for	Employed in	-	-	-	-	Information
	Employment	Field	\$25,000	\$40,000	\$45,000	\$50,000	Reported
2017	0	0	0	0	0	0	0
2018	0	0	0	0	0	0	0

A list of sources used to substantiate salary disclosures is available from the school. Please request from Admissions.

Student's Initials: Date: Initial only after you have had sufficient time to read and understand the information.
Cost of Educational Program
Total charges for the program for students completing on-time in 2018: \$2,100.00. Additional charges may be incurred if the program is not completed on-time.
Total charges for the program for students completing on-time in 2019: \$2,100.00. Additional charges may be incurred if the program is not completed on-time.
Student's Initials: Date: Initial only after you have had sufficient time to read and understand the information.

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Federal Student Loan Debt

Calendar Year	Most recent three year cohort default rate, as reported by the United State Department of Education.1	The percentage of enrolled students in 2018/19 receiving federal student loans, in the program.	The average amount of federal student loan debt of 2018/19 graduates who took out federal student loans at this institution, in the program.	The percentage of graduates in 2018/19 with federal student loans as calculated by the institution.
2017	N/A	0%	\$0	0%
2018		0%	\$0	0%

The percentage of students who defaulted on their federal student loans is called the Cohort Default Rate (CDR). It shows the percentage of this school's students who were more than 270 days (9 months) behind on their federal student loans within three years of when the first payment was due. This is the most recent CDR reported by the U.S. Department of Education.

Student's Initials:	Date:
Initial only after you have	had sufficient time to read and understand the information.

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, ,	fact sheet that have not been satisfactorily answered by the institution ondary Education at 1747 North Market Blvd., Suite 225, Sacramento imber (888) 370-7589 or by fax (916) 263-1897.
Student Name - Print	_
Student Signature	Date
School Official	 Date

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Definitions

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- "Students Available for Graduation" is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
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- "Passage Rate" is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- "Number Who Passed First Available Exam" is the number of graduates who took and passed the first available licensing exam after completing the program.
- "Salary" is as reported by graduate or graduate's employer.

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		rted" is the numb	for whom, afte	er making reaso	nable attempts,
school was n	ot able to obtain	salary information			

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STUDENT'S RIGHT TO CANCEL

1.	You have the right to cancel your agreement for a program of instruction, without any penalty or obligations, through
	attendance at the first class session or the seventh calendar day after enrollment, whichever is later. After the end of
	the cancellation period, you also have the right to stop school at any time; and you have the right to receive a pro rata
	refund if you have completed 60 percent or less of the scheduled hours in your program through the last day of
	attendance.

Cancellation of this agreement can occur up to:	
•	Date

- 2. Cancellation may occur when the student provides a written notice of cancellation at the following address: Estes Institute of Cosmetology Arts & Sciences, 324 E. Main Street, Visalia, California This can be done by mail or by hand delivery.
- 3. The written notice of cancellation, if sent by mail, is effective when deposited in the mail properly addressed with proper postage.
- 4. The written notice of cancellation need not take any particular form and, however expressed, it is effective if it shows that the student no longer wishes to be bound by the Enrollment Agreement.
- 5. If the Enrollment Agreement is cancelled the school will refund the student any money he/she paid, less a registration or administration fee not to exceed \$100.00, and less any deduction for equipment not returned in good condition, within 45 days after the notice of cancellation is received.
- 6. If Estes Institute of Cosmetology Arts & Sciences closes or a program is cancelled subsequent to a student's enrollment, Estes Institute of Cosmetology Arts & Sciences will refund all monies paid by the student.

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