

# SCHOOL PERFORMANCE FACT SHEET CALENDAR YEARS 2016 & 2017

#### **Cosmetology – 1600 Hours**

#### **On-Time Completion Rates (Graduation Rates)**

Includes data for the two calendar years prior to reporting.

| Calendar<br>Year | Number of<br>Students Who<br>Began the<br>Program | Students Available for Graduation | Number of On-Time Graduates | On-Time<br>Completion<br>Rate |
|------------------|---|-----------------------------------|-----------------------------|-------------------------------|
| 2016             | 211   | 210                               | 26                          | 12.38%                        |
| 2017             | 201   | 201                               | 34                          | 16.92%                        |

| Student's Initials:   | Date:          |                  |            |              |               |    |
|-----------------------|----------------|------------------|------------|--------------|---------------|----|
| Initial only after yo | ou have had su | ıfficient time t | o read and | understand t | he informatio | n. |

## Students Completing Within 150% of the Published Program Length

| Calendar<br>Year | Number of<br>Students<br>Who Began the<br>Program | Students Available for Graduation | 150%<br>Graduates | 150%<br>Completion<br>Rate |
|------------------|---|-----------------------------------|-------------------|----------------------------|
| 2016             | 211   | 210                               | 62                | 29.52%                     |
| 2017             | 201   | 201                               | 66                | 32.84%                     |

| Student's Initials:   | Date:         |                  |            |            |              |       |
|-----------------------|---------------|------------------|------------|------------|--------------|-------|
| Initial only after yo | u have had su | fficient time to | o read and | understand | the informat | tion. |

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Because of the change in the Bureau's reporting regulations, which became effective on July 14, 2016, this institution was not required to collect the data for its 2016 and prior graduates

#### Job Placement Rates (includes data for the two calendar years prior to reporting)

| Calendar<br>Year | Number of<br>Students<br>Who Began<br>Program | Number of Graduates | Graduates Available for Employment | - J | Placement<br>Rate %<br>Employed in<br>the Field |
|------------------|---|---------------------|------------------------------------|-----|---|
| 2016             | 211   | 66                  | 66                                 | NA  | NA  |
| 2017             | 201   | 68                  | 66                                 | 33  | 50.00%  |

You may obtain from the institution a list of the employment positions determined to be in the field for which a student received education and training from the school director.

# Gainfully Employed Categories (includes data for the two calendar years prior to reporting)

#### Part-Time vs. Full-Time Employment

| Calendar Year | Graduate Employed in the Field 20-29 Hours Per Week | Graduates Employed in the Field at Least 30 Hours Per Week | Total Graduates Employed in the Field |
|---------------|---|--|---------------------------------------|
| 2016          | NA  | NA   | NA                                    |
| 2017          | 26  | 7  | 33                                    |

#### Single Position vs. Concurrent Aggregated Position

| Calendar Year | Graduates Employed in the Field in a Single Position | Graduates Employed in the Field in Concurrent Aggregated Positions | Total Graduates Employed in the Field |
|---------------|--|--|---------------------------------------|
| 2016          | NA   | NA   | NA                                    |
| 2017          | 33   | 0  | 33                                    |

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## **Self-Employed / Freelance Positions**

| Calendar Year | Graduates Employed who are Self-<br>Employed or Working Freelance | Total Graduates Employed in the Field |
|---------------|---|---------------------------------------|
| 2016          | NA  | NA                                    |
| 2017          | 9   | 33                                    |

#### **Institutional Employment**

| Calendar Year | Graduates Employed in the Field who are Employed by the Institution, an Employer Owned by the Institution, or an Employer who Shares Ownership with the Institution. | Total Graduates Employed in the Field |
|---------------|--|---------------------------------------|
| 2016          | NA   | NA                                    |
| 2017          | 0  | 33                                    |

| Student's Initials:   | Date:         |                  |              |              |              |      |
|-----------------------|---------------|------------------|--------------|--------------|--------------|------|
| Initial only after yo | u have had su | fficient time to | o read and เ | understand t | he informati | ion. |

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# <u>License Examination Passage Rates (includes data for the two calendar years prior to reporting)</u>

| Calendar<br>Year | Number of<br>Graduates in<br>Calendar<br>Year | Number of Graduates Taking Exam | Number<br>Who Passed<br>First<br>Available<br>Exam | Number Who<br>Failed First<br>Available<br>Exam | Passage<br>Rate |
|------------------|---|---------------------------------|--|---|-----------------|
| 2016             | 66  | 45                              | 35   | 10  | 77.78%          |
| 2017             | 68  | 48                              | 28   | 20  | 58.33%          |

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from 0 graduates.

| Student's Initials:    | Date:         |                     |                  |                     |    |
|------------------------|---------------|---------------------|------------------|---------------------|----|
| Initial only after you | ı have had sı | ufficient time to r | ead and underst: | and the information | ۱n |

# Salary and Wage Information (includes data for the two calendar years prior to reporting)

#### Annual salary and wages reported for graduates employed in the field.

| Graduates     | Graduates                         | Under                                 | \$5,001                                      | \$10,001   | \$15,001  | \$35,001  | No Salary   |
|---------------|-----------------------------------|---------------------------------------|--|--|---|---|---|
| Available for | Employed in                       | \$5,001                               | -  | -  | -   | -   | Information   |
|               |                                   |                                       | \$10,000                                     | \$15,000   | \$20,000  | \$40,000  | Reported  |
|               | Field                             |                                       |  |  |   | ,,  |   |
| NA            | NA                                | NA                                    | NA   | NA   | NA  | NA  | NA  |
| 66            | 33                                | 1                                     | 1  | 6  | 5   | 1   | 19  |
|               | Available for<br>Employment<br>NA | Available for Employed in Field NA NA | Available for Employed in Field  NA NA NA NA | Available for Employed in Field \$5,001 - \$10,000 | Available for Employed in Field \$5,001 - \$10,000 \$15,000 | Available for Employment         Employed in Field         \$5,001         -         -         -         -         -         -         -         -         -         \$20,000           NA         NA         NA         NA         NA         NA         NA         NA | Available for Employment         Employed in Field         \$5,001         -         -         -         -         -         -         \$40,000           NA         NA </td |

A list of sources used to substantiate salary disclosures is available from the school director.

| Student's Initials:    | Date:           |                   |               |              |            |
|------------------------|-----------------|-------------------|---------------|--------------|------------|
| Initial only after you | u have had suff | icient time to re | ead and under | stand the in | formation. |

#### **Cost of Educational Program**

Total charges for the program for students completing on-time in 2017: \$19,500.00. Additional charges may be incurred if the program is not completed on-time.

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|   | <u>Federal Stude</u>   | ent Loan Debt  |   |  |  |
|---|--|--|---|--|--|
| Most recent three year cohort default rate, as reported by the United State   | The percentage of enrolled students in 2017 receiving federal student loans to pay for | of federal student<br>loan debt of 2017<br>graduates who took<br>out federal student | of graduates in<br>2017 who took<br>out federal<br>student loans to |  |  |
| Department of Education. <sup>1</sup>   | this program.  | loans at this institution.   | pay for this  |  |  |
|   |  | 2 1 1 1 1 1 1  | program.  |  |  |
| 21.2  | 23%  | \$6,966  | 64%   |  |  |
| The percentage of students who defaulted on their federal student loans is called the Cohort Default Rate (CDR). It shows the percentage of this school's students who were more than 270 days (9 months) behind on their federal student loans within three years of when the first payment was due. This is the most recent CDR reported by the U.S. Department of Education.  Student's Initials:Date: |  |  |   |  |  |
| tudent's Initials:  | <u> </u>   |  |   |  |  |

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This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at 2535 Capitol Oaks Drive, Suite 400, Sacramento, CA 95833, www.bppe.ca.gov, toll-free telephone number (888) 370-7589 or by fax (916) 263-1897.

| Student Name - Print | _        |  |
|----------------------|----------|--|
| Student Signature    | <br>Date |  |
| School Official      | <br>Date |  |

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#### **Definitions**

- "Number of Students Who Began the Program" means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.
- "Students Available for Graduation" is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- "Number of On-time Graduates" is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- "On-time Completion Rate" is the number of on-time graduates divided by the number of students available for graduation.
- "150% Graduates" is the number of students who completed the program within 150% of the program length (includes on-time graduates).
- "150% Completion Rate" is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- "Graduates Available for Employment" means the number of graduates minus the number of graduates unavailable for employment.
- "Graduates Unavailable for Employment" means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- "Graduates Employed in the Field" means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.
- "Placement Rate Employed in the Field" is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- "Number of Graduates Taking Exam" is the number of graduates who took the first available exam in the reported calendar year.
- "First Available Exam Date" is the date for the first available exam after a student completed a program.
- "Passage Rate" is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- "Number Who Passed First Available Exam" is the number of graduates who took and passed the first available licensing exam after completing the program.
- "Salary" is as reported by graduate or graduate's employer.
- "No Salary Information Reported" is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.

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#### STUDENT'S RIGHT TO CANCEL

You have the right to cancel this agreement for a course of instruction including any equipment or other goods and services included in the agreement, and receive refund until midnight on the **seventh** (7) calendar day from the start of class. Cancelation shall occur when you give written Notice of Cancelation at the address of the school location you are attending. You can do this by mail or hand deliver. The written Notice of Cancelation, if sent by mail, is effective when deposited in the mail properly addressed and with correct postage prepaid. Any written expression that you wish not to be bound by in this agreement will serve as Notice of Cancellation of this agreement if provided to the school within seven (7) calendar days of you first class. If the Enrollment Agreement is cancelled, the school will refund the student any money he/she paid, and less any deductions for equipment not returned in good condition (equipment seal cannot be broken, log-on occurred, or is marked or damaged in any way) within 45 days after the notice is received. If you do not return equipment to the school, the school shall deduct the cost of the equipment (as specified on the Course Cost Addendum B) from the amount of the refund.

| Cancellation of this agreement must occur on or before: _ |        |  |
|---|--------|--|
| _   | (Date) |  |

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# SCHOOL PERFORMANCE FACT SHEET CALENDAR YEARS 2016 & 2017

#### Esthetician - 600 Hours

This program is new. Therefore, the number of students who graduate, the number of students who are placed, or the starting salary you can earn after finishing the educational program are limited at this time. Information regarding general salary and placement statistics may be available from government sources or from the institution, but is not equivalent to actual performance data. This program was approved by the Bureau on May 21, 2011 and began enrollments at this campus in N/A. As of 12/1/2022, two full years of data for this program will be available.

#### **On-Time Completion Rates (Graduation Rates)**

Includes data for the two calendar years prior to reporting.

| Calendar<br>Year | Number of<br>Students Who<br>Began the<br>Program | Students Available for Graduation | Number of On-Time Graduates | On-Time<br>Completion<br>Rate |
|------------------|---|-----------------------------------|-----------------------------|-------------------------------|
| 2016             | NA  | NA                                | NA                          | NA                            |
| 2017             | NA  | NA                                | NA                          | NA                            |

| Student's Initials:    | Date:  |
|------------------------|--|
| Initial only after you | have had sufficient time to read and understand the information. |

#### Students Completing Within 150% of the Published Program Length

| Calendar<br>Year | Number of<br>Students<br>Who Began the<br>Program | Students Available for Graduation | 150%<br>Graduates | 150%<br>Completion<br>Rate |
|------------------|---|-----------------------------------|-------------------|----------------------------|
| 2016             | NA  | NA                                | NA                | NA                         |
| 2017             | NA  | NA                                | NA                | NA                         |

| Student's Initials:    | Date:           | <u></u>  |
|------------------------|-----------------|--|
| Initial only after you | ı have had suff | ficient time to read and understand the information. |



#### Job Placement Rates (includes data for the two calendar years prior to reporting)

| Calendar | Number of | Number of | Graduates         | Graduates       | Placement   |
|----------|-----------|-----------|-------------------|-----------------|-------------|
| Year     | Students  | Graduates | Available for     | <b>Employed</b> | Rate %      |
|          | Who Began |           | <b>Employment</b> | in the Field    | Employed in |
|          | Program   |           |                   |                 | the Field   |
| 2016     | NA        | NA        | NA                | NA              | NA          |
|          |           |           |                   |                 |             |

You may obtain from the institution a list of the employment positions determined to be in the field for which a student received education and training from the school director. You may refer to the California Employment Development Department website at http://www.labormarketinfo.edd.ca.gov/occguides/Search.aspx or the School Catalog under the educational objective for each program.

# Gainfully Employed Categories (includes data for the two calendar years prior to reporting)

#### Part-Time vs. Full-Time Employment

| Calendar Year | Graduate Employed in the Field 20-29 Hours Per Week | Graduates Employed in the Field at Least 30 Hours Per Week | Total Graduates Employed in the Field |
|---------------|---|--|---------------------------------------|
| 2016          | NA  | NA   | NA                                    |
| 2017          | NA  | NA   | NA                                    |

#### Single Position vs. Concurrent Aggregated Position

| Calendar Year | Graduates Employed in the Field in a Single Position | Graduates Employed in the Field in Concurrent Aggregated Positions | Total Graduates Employed in the Field |
|---------------|--|--|---------------------------------------|
| 2016          | NA   | NA   | NA                                    |
| 2017          | NA   | NA   | NA                                    |



## **Self-Employed / Freelance Positions**

| Calendar Year | Graduates Employed who are Self-<br>Employed or Working Freelance | Total Graduates Employed in the Field |
|---------------|---|---------------------------------------|
| 2016          | NA  | NA                                    |
| 2017          | NA  | NA                                    |

## **Institutional Employment**

| Calendar Year | Graduates Employed in the Field who are Employed by the Institution, an Employer Owned by the Institution, or an Employer who Shares Ownership with the Institution. | Total Graduates Employed in the Field |
|---------------|--|---------------------------------------|
| 2016          | NA   | NA                                    |
| 2017          | NA   | NA                                    |

| Student's Initials:_ | Date:         |                |             |            |              |      |
|----------------------|---------------|----------------|-------------|------------|--------------|------|
| Initial only after y | ou have had s | ufficient time | to read and | understand | the informat | ion. |



# <u>License Examination Passage Rates (includes data for the two calendar years</u> prior to reporting)

| Calendar<br>Year | Number of<br>Graduates in<br>Calendar<br>Year | Number of Graduates Taking Exam | Number<br>Who Passed<br>First<br>Available<br>Exam | Number Who<br>Failed First<br>Available<br>Exam | Passage<br>Rate |
|------------------|---|---------------------------------|--|---|-----------------|
| 2016             | NA  | NA                              | NA   | NA  | NA              |
| 2017             | NA  | NA                              | NA   | NA  | NA              |

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from 0 graduates.

| Student's Initials:   | Date:         |  |
|-----------------------|---------------|--|
| Initial only after vo | น have had รเ | ifficient time to read and understand the information. |

# Salary and Wage Information (includes data for the two calendar years prior to reporting)

#### Annual salary and wages reported for graduates employed in the field.

|   | Calendar |               |             |          | \$25,001     | \$35,001 | \$40,001 | \$45,001 | ,           |
|---|----------|---------------|-------------|----------|--------------|----------|----------|----------|-------------|
|   | Year     | Available for | Employed in | -<br>-   | -<br>¢2E 000 | -        | -        | -        | Information |
|   |          | Employment    | Field       | \$25,000 | \$30,000     | \$40,000 | \$45,000 | \$50,000 | Reported    |
|   |          |               |             |          |              |          |          |          |             |
|   | 2016     | NA            | NA          | NA       | NA           | NA       | NA       | NA       | NA          |
| Ī | 2017     | NA            | NA          | NA       | NA           | NA       | NA       | NA       | NA          |

A list of sources used to substantiate salary disclosures is available from the school director.

| Student's Initials:_ | Date: _     |   |
|----------------------|-------------|---|
| Initial only after y | ou have had | d sufficient time to read and understand the information. |



## **Cost of Educational Program**

Total charges for the program for students completing on-time in 2017: NA. Additional charges may be incurred if the program is not completed on-time.

|   | Federal Stude   | ent Loan Debt  |   |
|---|---|--|---|
| Most recent three year cohort default rate, as reported by the United State     | The percentage of enrolled students in 2017 receiving federal student loans to pay for                        | The average amount of federal student loan debt of 2017 graduates who took out federal student | The percentage of graduates in 2017 who took out federal student loans to |
| Department of   | this program.   | loans at this  | pay for this  |
| Education. <sup>1</sup>   | uno program   | institution.   | program.  |
|   |   | *  | NA  |
| 21.2<br>1The percentage of stud   | NA<br>ents who defaulted on thei  | \$6,966<br>r federal student loans is c  |   |
| The percentage of stud<br>Rate (CDR). It shows the<br>behind on their federal s | ents who defaulted on their percentage of this school's tudent loans within three year by the U.S. Department | r federal student loans is c<br>s students who were more the<br>ears of when the first paym    | alled the Cohort Defau<br>nan 270 days (9 month                           |



| IILAN INSTITUTE OF COSMETOLOGY             |  |
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|  |  |
| This fact sheet is filed with the Bureau   | for Private Postsecondary Education. Regardless of any         |
|  | ipletion rates, placement rates, starting salaries, or license |
|  | ins the information as calculated pursuant to state law.       |
|  |  |
| Any questions a student may have regarding | ng this fact sheet that have not been satisfactorily answered  |
|  | ureau for Private Postsecondary Education at 2535 Capitol      |
|  | 95833, www.bppe.ca.gov, toll-free telephone number (888)       |
| 370-7589 or by fax (916) 263-1897.         |  |
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| Student Name - Print                       | _  |
| Cladent Hame Time                          |  |
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| Student Signature                          | Date   |
|  |  |
|  |  |
| School Official                            | <br>Date   |
| School Official                            | Date   |
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#### **Definitions**

- "Number of Students Who Began the Program" means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.
- "Students Available for Graduation" is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- "Number of On-time Graduates" is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- "On-time Completion Rate" is the number of on-time graduates divided by the number of students available for graduation.
- "150% Graduates" is the number of students who completed the program within 150% of the program length (includes on-time graduates).
- "150% Completion Rate" is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- "Graduates Available for Employment" means the number of graduates minus the number of graduates unavailable for employment.
- "Graduates Unavailable for Employment" means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- "Graduates Employed in the Field" means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.
- "Placement Rate Employed in the Field" is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- "Number of Graduates Taking Exam" is the number of graduates who took the first available exam in the reported calendar year.
- "First Available Exam Date" is the date for the first available exam after a student completed a program.
- "Passage Rate" is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- "Number Who Passed First Available Exam" is the number of graduates who took and passed the first available licensing exam after completing the program.
- "Salary" is as reported by graduate or graduate's employer.
- "No Salary Information Reported" is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



#### **STUDENT'S RIGHT TO CANCEL**

#### All Programs other than Cosmetology

Milan Institute advises each student that a notice of cancellation shall be in writing and that Milan Institute shall refund 100 percent of the amount paid for institutional charges., if the notice of cancellation is made through attendance as of the first scheduled class session, or the seventh day after enrollment, defined by means of executing an enrollment agreement whichever is later. The enrollment agreement shall be signed by the student and by an authorized employee of the institution. If an applicant accepted by Milan Institute cancels prior to the start of scheduled classes or never attends class (no-show), the institution must refund all monies paid.

#### Cosmetology programs only

Milan Institute advises each student that a notice of cancellation shall be in writing and that Milan Institute shall refund 100 percent of the amount paid for institutional charges, if the notice of cancellation is made through attendance within 28 days after the first scheduled class session. The enrollment agreement shall be signed by the student and by an authorized employee of the institution. If an applicant accepted by Milan Institute cancels prior to the start of scheduled classes or never attends class (no-show), the institution must refund all monies paid.

| Cancellation of this agreement must occur on or before: _ |        |  |
|---|--------|--|
| _   | (Date) |  |



# SCHOOL PERFORMANCE FACT SHEET CALENDAR YEARS 2016 & 2017

#### **Cosmetology – 1600 Hours**

#### **On-Time Completion Rates (Graduation Rates)**

Includes data for the two calendar years prior to reporting.

| Calendar<br>Year | Number of<br>Students Who<br>Began the<br>Program | Students Available for Graduation | Number of On-Time Graduates | On-Time<br>Completion<br>Rate |
|------------------|---|-----------------------------------|-----------------------------|-------------------------------|
| 2016             | 77  | 77                                | 5                           | 6.49%                         |
| 2017             | 60  | 60                                | 9                           | 15.00%                        |

| Student's Initials:_ | Date:        |   |
|----------------------|--------------|---|
| Initial only after y | you have had | sufficient time to read and understand the information. |

## Students Completing Within 150% of the Published Program Length

| Calendar | Number of     | Students      | 150%      | 150%       |
|----------|---------------|---------------|-----------|------------|
| Year     | Students      | Available for | Graduates | Completion |
|          | Who Began the | Graduation    |           | Rate       |
|          | Program       |               |           |            |
| 2016     | 77            | 77            | 24        | 31.17%     |
| 2017     | 60            | 60            | 27        | 45.00%     |

| Student's Initials:   | Date:         |               |             |            |              |       |
|-----------------------|---------------|---------------|-------------|------------|--------------|-------|
| Initial only after yo | u have had su | fficient time | to read and | understand | the informat | tion. |

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Because of the change in the Bureau's reporting regulations, which became effective on July 14, 2016, this institution was not required to collect the data for its 2016 and prior graduates.

#### Job Placement Rates (includes data for the two calendar years prior to reporting)

| Calendar<br>Year | Number of Students   | Number of Graduates | Graduates Available for | Graduates<br>Employed | Placement<br>Rate % |
|------------------|----------------------|---------------------|-------------------------|-----------------------|---------------------|
|                  | Who Began<br>Program |                     | Employment              | 1 - 3                 |                     |
| 2016             | 77                   | 25                  | 25                      | NA                    | NA                  |
| 2017             | 60                   | 27                  | 27                      | 15                    | 55.56%              |

You may obtain from the institution a list of the employment positions determined to be in the field for which a student received education and training from the school director.

# Gainfully Employed Categories (includes data for the two calendar years prior to reporting)

#### Part-Time vs. Full-Time Employment

| Calendar Year | Graduate Employed in the Field 20-29 Hours Per Week | Graduates Employed in the Field at Least 30 Hours Per Week | Total Graduates Employed in the Field |
|---------------|---|--|---------------------------------------|
| 2016          | NA  | NA   | NA                                    |
| 2017          | 12  | 3  | 15                                    |

#### Single Position vs. Concurrent Aggregated Position

| Calendar Year | Graduates Employed in the Field in a Single Position | Graduates Employed in the Field in Concurrent Aggregated Positions | Total Graduates Employed in the Field |
|---------------|--|--|---------------------------------------|
| 2016          | NA   | NA   | NA                                    |
| 2017          | 15   | 0  | 15                                    |

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## **Self-Employed / Freelance Positions**

|   | Calendar Year | Graduates Employed who are Self-<br>Employed or Working Freelance | Total Graduates Employed in the Field |
|---|---------------|---|---------------------------------------|
| ſ | 2016          | NA  | NA                                    |
| Ī | 2017          | 2   | 15                                    |

### **Institutional Employment**

| Calendar Year | Graduates Employed in the Field     | <b>Total Graduates</b> |
|---------------|-------------------------------------|------------------------|
|               | who are Employed by the             | Employed in the        |
|               | Institution, an Employer Owned by   | Field                  |
|               | the Institution, or an Employer who |                        |
|               | Shares Ownership with the           |                        |
|               | Institution.                        |                        |
| 2016          | NA                                  | NA                     |
| 2017          | 0                                   | 15                     |

| Student's Initials:_ | Date: _      |   |
|----------------------|--------------|---|
| Initial only after   | you have had | d sufficient time to read and understand the information. |

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# <u>License Examination Passage Rates (includes data for the two calendar years</u> prior to reporting)

| Calendar<br>Year | Number of<br>Graduates in<br>Calendar<br>Year | Number of Graduates Taking Exam | Number Who Passed First Available Exam | Number Who<br>Failed First<br>Available<br>Exam | Passage<br>Rate |
|------------------|---|---------------------------------|--|---|-----------------|
| 2016             | 25  | 20                              | 13                                     | 7   | 65.00%          |
| 2017             | 27  | 21                              | 13                                     | 8   | 61.90%          |

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from 0 graduates.

| Student's Initials:   | Date:         |                  |              |               |              |
|-----------------------|---------------|------------------|--------------|---------------|--------------|
| Initial only after vo | u have had si | ufficient time t | o read and u | nderstand the | information. |

# Salary and Wage Information (includes data for the two calendar years prior to reporting)

#### Annual salary and wages reported for graduates employed in the field.

| Calendar | Graduates     | Graduates   | \$10,001 | \$15,001 | \$20,001 | \$25,001 | No Salary   |
|----------|---------------|-------------|----------|----------|----------|----------|-------------|
| Year     | Available for | Employed in | -        | -        | -        | -        | Information |
|          | Employment    | Field       | \$15,000 | \$20,000 | \$25,000 | \$30,000 | Reported    |
| 2016     | NA            | NA          | NA       | NA       | NA       | NA       | NA          |
| 2017     | 27            | 15          | 5        | 4        | 2        | 1        | 3           |

A list of sources used to substantiate salary disclosures is available from the school director.

| Student's Initials:    | _Date:   |
|------------------------|--|
| Initial only after you | have had sufficient time to read and understand the information. |

#### **Cost of Educational Program**

Total charges for the program for students completing on-time in 2017: \$16,100.00. Additional charges may be incurred if the program is not completed on-time.

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| Most recent three  | The percentage of  | The average and average  |  |  |
|--|--|--|--|--|
| year cohort default rate, as reported by the United State Department of  | enrolled students in 2017 receiving federal student loans to pay for this program. | The average amount of federal student loan debt of 2017 graduates who took out federal student loans at this | The percentage of graduates in 2017 who took out federal student loans to pay for this |  |
| Education. <sup>1</sup>  |  | institution.   | program.   |  |
| 21.2   | 85%  | \$9,241  | 100%   |  |
| <sup>1</sup> The percentage of students who defaulted on their federal student loans is called the Cohort Default Rate (CDR). It shows the percentage of this school's students who were more than 270 days (9 months) behind on their federal student loans within three years of when the first payment was due. This is the most recent CDR reported by the U.S. Department of Education. |  |  |  |  |
| Student's Initials:Date:<br>Initial only after you have had sufficient time to read and understand the information.  |  |  |  |  |

Published: May 13, 2019

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This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at 2535 Capitol Oaks Drive, Suite 400, Sacramento, CA 95833, www.bppe.ca.gov, toll-free telephone number (888) 370-7589 or by fax (916) 263-1897.

| Student Name - Print | _        |  |
|----------------------|----------|--|
| Student Signature    | <br>Date |  |
| School Official      | <br>Date |  |

Published: May 13, 2019

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#### **Definitions**

- "Number of Students Who Began the Program" means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.
- "Students Available for Graduation" is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- "Number of On-time Graduates" is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- "On-time Completion Rate" is the number of on-time graduates divided by the number of students available for graduation.
- "150% Graduates" is the number of students who completed the program within 150% of the program length (includes on-time graduates).
- "150% Completion Rate" is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- "Graduates Available for Employment" means the number of graduates minus the number of graduates unavailable for employment.
- "Graduates Unavailable for Employment" means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- "Graduates Employed in the Field" means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.
- "Placement Rate Employed in the Field" is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- "Number of Graduates Taking Exam" is the number of graduates who took the first available exam in the reported calendar year.
- "First Available Exam Date" is the date for the first available exam after a student completed a program.
- "Passage Rate" is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- "Number Who Passed First Available Exam" is the number of graduates who took and passed the first available licensing exam after completing the program.
- "Salary" is as reported by graduate or graduate's employer.
- "No Salary Information Reported" is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.

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#### STUDENT'S RIGHT TO CANCEL

You have the right to cancel this agreement for a course of instruction including any equipment or other goods and services included in the agreement, and receive refund until midnight on the **seventh** (7) calendar day from the start of class. Cancelation shall occur when you give written Notice of Cancelation at the address of the school location you are attending. You can do this by mail or hand deliver. The written Notice of Cancelation, if sent by mail, is effective when deposited in the mail properly addressed and with correct postage prepaid. Any written expression that you wish not to be bound by in this agreement will serve as Notice of Cancellation of this agreement if provided to the school within seven (7) calendar days of you first class. If the Enrollment Agreement is cancelled, the school will refund the student any money he/she paid, and less any deductions for equipment not returned in good condition (equipment seal cannot be broken, log-on occurred, or is marked or damaged in any way) within 45 days after the notice is received. If you do not return equipment to the school, the school shall deduct the cost of the equipment (as specified on the Course Cost Addendum B) from the amount of the refund.

| Cancellation of this agreement must occur on or before: _ |        |  |
|---|--------|--|
| _   | (Date) |  |

Published: May 13, 2019

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# SCHOOL PERFORMANCE FACT SHEET CALENDAR YEARS 2016 & 2017

#### Esthetician - 600 Hours

This program is new. Therefore, the number of students who graduate, the number of students who are placed, or the starting salary you can earn after finishing the educational program are limited at this time. Information regarding general salary and placement statistics may be available from government sources or from the institution, but is not equivalent to actual performance data. This program was approved by the Bureau on May 21, 2011 and began enrollments at this campus in N/A. As of 12/1/2022, two full years of data for this program will be available.

#### **On-Time Completion Rates (Graduation Rates)**

Includes data for the two calendar years prior to reporting.

| Calendar<br>Year | Number of<br>Students Who<br>Began the<br>Program | Students Available for Graduation | Number of On-Time Graduates | On-Time<br>Completion<br>Rate |
|------------------|---|-----------------------------------|-----------------------------|-------------------------------|
| 2016             | NA  | NA                                | NA                          | NA                            |
| 2017             | NA  | NA                                | NA                          | NA                            |

| Student's Initials:    | Date:  |
|------------------------|--|
| Initial only after you | have had sufficient time to read and understand the information. |

#### Students Completing Within 150% of the Published Program Length

| Calendar<br>Year | Number of<br>Students<br>Who Began the<br>Program | Students Available for Graduation | 150%<br>Graduates | 150%<br>Completion<br>Rate |
|------------------|---|-----------------------------------|-------------------|----------------------------|
| 2016             | NA  | NA                                | NA                | NA                         |
| 2017             | NA  | NA                                | NA                | NA                         |

| Student's Initials:       | Date:  |
|---------------------------|--|
| Initial only after you ha | ve had sufficient time to read and understand the information. |



#### Job Placement Rates (includes data for the two calendar years prior to reporting)

| Calendar | Number of | Number of | Graduates         | Graduates       | Placement   |
|----------|-----------|-----------|-------------------|-----------------|-------------|
| Year     | Students  | Graduates | Available for     | <b>Employed</b> | Rate %      |
|          | Who Began |           | <b>Employment</b> | in the Field    | Employed in |
|          | Program   |           |                   |                 | the Field   |
| 2016     | NA        | NA        | NA                | NA              | NA          |
| 2017     | NA        | NA        | NA                | NA              | NA          |

You may obtain from the institution a list of the employment positions determined to be in the field for which a student received education and training from the school director. You may refer to the California Employment Development Department website at http://www.labormarketinfo.edd.ca.gov/occguides/Search.aspx or the School Catalog under the educational objective for each program.

# Gainfully Employed Categories (includes data for the two calendar years prior to reporting)

#### Part-Time vs. Full-Time Employment

| Calendar Year | Graduate Employed in the Field 20-29 Hours Per Week | Graduates Employed in the Field at Least 30 Hours Per Week | Total Graduates Employed in the Field |
|---------------|---|--|---------------------------------------|
| 2016          | NA  | NA   | NA                                    |
| 2017          | NA  | NA   | NA                                    |

#### Single Position vs. Concurrent Aggregated Position

| Calendar Year | Graduates Employed in the Field in a Single Position | Graduates Employed in the Field in Concurrent Aggregated Positions | Total Graduates Employed in the Field |
|---------------|--|--|---------------------------------------|
| 2016          | NA   | NA   | NA                                    |
| 2017          | NA   | NA   | NA                                    |



## **Self-Employed / Freelance Positions**

| Calendar Year | Graduates Employed who are Self-<br>Employed or Working Freelance | Total Graduates Employed in the Field |
|---------------|---|---------------------------------------|
| 2016          | NA  | NA                                    |
| 2017          | NA  | NA                                    |

## **Institutional Employment**

| Calendar Year | Graduates Employed in the Field who are Employed by the Institution, an Employer Owned by the Institution, or an Employer who Shares Ownership with the Institution. | Total Graduates Employed in the Field |
|---------------|--|---------------------------------------|
| 2016          | NA   | NA                                    |
| 2017          | NA   | NA                                    |

| Student's Initials:_ | Date:         |                |             |            |              |      |
|----------------------|---------------|----------------|-------------|------------|--------------|------|
| Initial only after y | ou have had s | ufficient time | to read and | understand | the informat | ion. |



# <u>License Examination Passage Rates (includes data for the two calendar years</u> prior to reporting)

| Calendar<br>Year | Number of<br>Graduates in<br>Calendar<br>Year | Number of Graduates Taking Exam | Number<br>Who Passed<br>First<br>Available<br>Exam | Number Who<br>Failed First<br>Available<br>Exam | Passage<br>Rate |
|------------------|---|---------------------------------|--|---|-----------------|
| 2016             | NA  | NA                              | NA   | NA  | NA              |
| 2017             | NA  | NA                              | NA   | NA  | NA              |

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from 0 graduates.

| Student's Initials:   | Date:         |               |           |           |           |              |
|-----------------------|---------------|---------------|-----------|-----------|-----------|--------------|
| Initial only after vo | ou have had s | ufficient tim | e to read | and under | stand the | information. |

# Salary and Wage Information (includes data for the two calendar years prior to reporting)

#### Annual salary and wages reported for graduates employed in the field.

|   | Calendar |               |             |          | \$25,001     | \$35,001 | \$40,001 | \$45,001 | ,           |
|---|----------|---------------|-------------|----------|--------------|----------|----------|----------|-------------|
|   | Year     | Available for | Employed in | -<br>-   | -<br>¢2E 000 | -        | -        | -        | Information |
|   |          | Employment    | Field       | \$25,000 | \$30,000     | \$40,000 | \$45,000 | \$50,000 | Reported    |
|   |          |               |             |          |              |          |          |          |             |
|   | 2016     | NA            | NA          | NA       | NA           | NA       | NA       | NA       | NA          |
| Ī | 2017     | NA            | NA          | NA       | NA           | NA       | NA       | NA       | NA          |

A list of sources used to substantiate salary disclosures is available from the school director.

| Student's Initials:    | Date:         |                |             |              |                 |    |
|------------------------|---------------|----------------|-------------|--------------|-----------------|----|
| Initial only after you | ı have had sı | ufficient time | to read and | understand t | the information | ۱. |



## **Cost of Educational Program**

Total charges for the program for students completing on-time in 2017: NA. Additional charges may be incurred if the program is not completed on-time.

| Student's Initials:                             |  |  |  |  |  |  |
|---|--|--|--|--|--|--|
| Initial only after you h                        | nave had sufficient time to  | read and understand the                                    | information.                                 |  |  |  |
|   | Federal Stude  | ent Loan Debt  |  |  |  |  |
| Most recent three year cohort default rate, as  | The percentage of enrolled students in 2017 receiving  | The average amount of federal student loan debt of 2017    | The percentage of graduates in 2017 who took |  |  |  |
| reported by the                                 | federal student  | graduates who took   | out federal                                  |  |  |  |
| United State                                    | loans to pay for   | out federal student  | student loans to                             |  |  |  |
| Department of                                   | this program.  | loans at this  | pay for this                                 |  |  |  |
| Education. <sup>1</sup>                         |  | institution.   | program.                                     |  |  |  |
| 21.2  | NA   | \$9,241  | NA   |  |  |  |
| Rate (CDR). It shows th behind on their federal | dents who defaulted on the e percentage of this school's student loans within three y ted by the U.S. Department | s students who were more the strain of when the first paym | nan 270 days (9 month                        |  |  |  |
|   | Student's Initials:Date:   |  |  |  |  |  |
| Student's Initials:                             | _Date:   |  |  |  |  |  |
|   | _Date:<br>nave had sufficient time to  | read and understand the                                    | information.                                 |  |  |  |
|   |  | o read and understand the                                  | information.                                 |  |  |  |



| MILAN INSTITUTE OF COSMETOLOGY               |   |
|--|---|
|  | for Private Postsecondary Education. Regardless of any  |
|  | oletion rates, placement rates, starting salaries, or license as the information as calculated pursuant to state law.   |
| by the institution may be directed to the Bu | ng this fact sheet that have not been satisfactorily answered areau for Private Postsecondary Education at 2535 Capitol 5833, www.bppe.ca.gov, toll-free telephone number (888) |
| Student Name - Print                         |   |
| Student Signature                            | Date  |
| School Official                              | Date  |
|  |   |
|  |   |
|  |   |



#### **Definitions**

- "Number of Students Who Began the Program" means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.
- "Students Available for Graduation" is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- "Number of On-time Graduates" is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- "On-time Completion Rate" is the number of on-time graduates divided by the number of students available for graduation.
- "150% Graduates" is the number of students who completed the program within 150% of the program length (includes on-time graduates).
- "150% Completion Rate" is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- "Graduates Available for Employment" means the number of graduates minus the number of graduates unavailable for employment.
- "Graduates Unavailable for Employment" means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- "Graduates Employed in the Field" means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.
- "Placement Rate Employed in the Field" is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- "Number of Graduates Taking Exam" is the number of graduates who took the first available exam in the reported calendar year.
- "First Available Exam Date" is the date for the first available exam after a student completed a program.
- "Passage Rate" is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- "Number Who Passed First Available Exam" is the number of graduates who took and passed the first available licensing exam after completing the program.
- "Salary" is as reported by graduate or graduate's employer.
- "No Salary Information Reported" is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.



#### STUDENT'S RIGHT TO CANCEL

You have the right to cancel this agreement for a course of instruction including any equipment or other goods and services included in the agreement, and receive refund until midnight on the **seventh** (7) calendar day from the start of class. Cancelation shall occur when you give written Notice of Cancelation at the address of the school location you are attending. You can do this by mail or hand deliver. The written Notice of Cancelation, if sent by mail, is effective when deposited in the mail properly addressed and with correct postage prepaid. Any written expression that you wish not to be bound by in this agreement will serve as Notice of Cancellation of this agreement if provided to the school within seven (7) calendar days of you first class. If the Enrollment Agreement is cancelled, the school will refund the student any money he/she paid, and less any deductions for equipment not returned in good condition (equipment seal cannot be broken, log-on occurred, or is marked or damaged in any way) within 45 days after the notice is received. If you do not return equipment to the school, the school shall deduct the cost of the equipment (as specified on the Course Cost Addendum B) from the amount of the refund.

| Cancellation of this agreement must occur on or before: _ |        |
|---|--------|
| -   | (Date) |



# SCHOOL PERFORMANCE FACT SHEET CALENDAR YEARS 2016 & 2017

#### **Cosmetology – 1600 Hours**

#### **On-Time Completion Rates (Graduation Rates)**

Includes data for the two calendar years prior to reporting.

| Calendar<br>Year | Number of<br>Students Who<br>Began the<br>Program | Students Available for Graduation | Number of On-Time Graduates | On-Time<br>Completion<br>Rate |
|------------------|---|-----------------------------------|-----------------------------|-------------------------------|
| 2016             | 91  | 91                                | 6                           | 6.59%                         |
| 2017             | 76  | 76                                | 15                          | 19.74%                        |

| Student's Initials: | Date:        |   |
|---------------------|--------------|---|
| Initial only after  | you have had | sufficient time to read and understand the information. |

## Students Completing Within 150% of the Published Program Length

| Calendar | Number of     | Students      | 150%      | 150%       |
|----------|---------------|---------------|-----------|------------|
| Year     | Students      | Available for | Graduates | Completion |
|          | Who Began the | Graduation    |           | Rate       |
|          | Program       |               |           |            |
| 2016     | 91            | 91            | 23        | 25.27%     |
| 2017     | 76            | 76            | 23        | 30.26%     |

| Student's Initials:   | Date:          |                 |             |              |              |
|-----------------------|----------------|-----------------|-------------|--------------|--------------|
| Initial only after yo | u have had suf | ficient time to | read and un | derstand the | information. |

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Because of the change in the Bureau's reporting regulations, which became effective on July 14, 2016, this institution was not required to collect the data for its 2016 and prior graduates.

#### Job Placement Rates (includes data for the two calendar years prior to reporting)

| Calendar | Number of | Number of | Graduates         | Graduates    | Placement          |
|----------|-----------|-----------|-------------------|--------------|--------------------|
| Year     | Students  | Graduates | Available for     | Employed     | Rate %             |
|          | Who Began |           | <b>Employment</b> | in the Field | <b>Employed in</b> |
|          | Program   |           |                   |              | the Field          |
| 2016     | 91        | 25        | 25                | NA           | NA                 |
| 2017     | 76        | 23        | 23                | 10           | 43.48%             |

You may obtain from the institution a list of the employment positions determined to be in the field for which a student received education and training from the school director.

# Gainfully Employed Categories (includes data for the two calendar years prior to reporting)

#### Part-Time vs. Full-Time Employment

| Calendar Year | Graduate<br>Employed in the<br>Field 20-29<br>Hours Per Week | Graduates Employed in the Field at Least 30 Hours Per Week | Total Graduates Employed in the Field |
|---------------|--|--|---------------------------------------|
| 2016          | NA   | NA   | NA                                    |
| 2017          | 7  | 3  | 10                                    |

## Single Position vs. Concurrent Aggregated Position

| Calendar Year | Graduates Employed in the Field in a Single Position | Graduates Employed in the Field in Concurrent Aggregated Positions | Total Graduates Employed in the Field |
|---------------|--|--|---------------------------------------|
| 2016          | NA   | NA   | NA                                    |
| 2017          | 10   | 0  | 10                                    |

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## **Self-Employed / Freelance Positions**

| Calendar Year | Graduates Employed who are Self-<br>Employed or Working Freelance | Total Graduates Employed in the Field |
|---------------|---|---------------------------------------|
| 2016          | NA  | NA                                    |
| 2017          | 2   | 10                                    |

## **Institutional Employment**

| Calendar Year | Graduates Employed in the Field who are Employed by the Institution, an Employer Owned by the Institution, or an Employer who Shares Ownership with the Institution. | Total Graduates Employed in the Field |
|---------------|--|---------------------------------------|
| 2016          | NA   | NA                                    |
| 2017          | 0  | 10                                    |

| Student's Initials:   | Date:          |                |            |            |              |      |
|-----------------------|----------------|----------------|------------|------------|--------------|------|
| Initial only after yo | u have had suf | ficient time t | o read and | understand | the informat | ion. |

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# <u>License Examination Passage Rates (includes data for the two calendar years prior to reporting)</u>

| Calendar<br>Year | Number of<br>Graduates in<br>Calendar<br>Year | Number of Graduates Taking Exam | Number<br>Who Passed<br>First<br>Available<br>Exam | Number Who<br>Failed First<br>Available<br>Exam | Passage<br>Rate |
|------------------|---|---------------------------------|--|---|-----------------|
| 2016             | 25  | 24                              | 19   | 5   | 79.17%          |
| 2017             | 23  | 20                              | 12   | 8   | 60.00%          |

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from 0 graduates.

| Student's Initials:    | Date:         |                  |               |                |             |
|------------------------|---------------|------------------|---------------|----------------|-------------|
| Initial only after you | ı have had sı | ufficient time t | o read and un | derstand the i | nformation. |

# Salary and Wage Information (includes data for the two calendar years prior to reporting)

#### Annual salary and wages reported for graduates employed in the field.

| Calendar | Graduates     | Graduates   | \$5,001  | \$15,001 | \$20,001 | No Salary   |
|----------|---------------|-------------|----------|----------|----------|-------------|
| Year     | Available for | Employed in | -        | -        | -        | Information |
|          | Employment    |             | \$10,000 | \$20,000 | \$25,000 | Reported    |
| 2016     | NA            | NA          | NA       | NA       | NA       | NA          |
| 2017     | 23            | 10          | 1        | 2        | 1        | 6           |

A list of sources used to substantiate salary disclosures is available from the school director.

| Student's Initials:    | Date:               |                      |                  |              |
|------------------------|---------------------|----------------------|------------------|--------------|
| Initial only after you | u have had sufficie | ent time to read and | d understand the | information. |

### **Cost of Educational Program**

Total charges for the program for students completing on-time in 2017: \$18,950.00. Additional charges may be incurred if the program is not completed on-time.

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Student's Initials:\_Date: \_

**Department of** 

Education.<sup>1</sup>

## **Milan Institute of Cosmetology** 78-900 Highway 111, La Quinta, CA 92253 (707) 771-5520 | www.milaninstitute.edu

loans at this

institution.

| Initial only after you have had sufficient time to read and understand the information. |                   |                     |                  |  |  |  |
|---|-------------------|---------------------|------------------|--|--|--|
| Federal Student Loan Debt   |                   |                     |                  |  |  |  |
| Most recent three   | The percentage of | The average amount  | The percentage   |  |  |  |
| year cohort   | enrolled students | of federal student  | of graduates in  |  |  |  |
| default rate, as  | in 2017 receiving | loan debt of 2017   | 2017 who took    |  |  |  |
| reported by the   | federal student   | graduates who took  | out federal      |  |  |  |
| United State  | loans to pay for  | out federal student | student loans to |  |  |  |

| 21.2  | 26%                       | \$6,027       | 65% |  |  |  |
|---|---------------------------|---------------|-----|--|--|--|
| 1The percentage of students who defaulted on their federal student loans is called the Cohort Default   |                           |               |     |  |  |  |
| Rate (CDR). It shows the percentage of this school's students who were more than 270 days (9 months)    |                           |               |     |  |  |  |
| behind on their federal student loans within three years of when the first payment was due. This is the |                           |               |     |  |  |  |
| most recent CDR reporte   | ed by the U.S. Department | of Education. |     |  |  |  |

Student's Initials: Date: Initial only after you have had sufficient time to read and understand the information.

this program.

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pay for this

program.

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This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at 2535 Capitol Oaks Drive, Suite 400, Sacramento, CA 95833, www.bppe.ca.gov, toll-free telephone number (888) 370-7589 or by fax (916) 263-1897.

| Student Name - Print | _        |  |
|----------------------|----------|--|
| Student Signature    | <br>Date |  |
| School Official      | <br>Date |  |

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#### **Definitions**

- "Number of Students Who Began the Program" means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.
- "Students Available for Graduation" is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- "Number of On-time Graduates" is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- "On-time Completion Rate" is the number of on-time graduates divided by the number of students available for graduation.
- "150% Graduates" is the number of students who completed the program within 150% of the program length (includes on-time graduates).
- "150% Completion Rate" is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- "Graduates Available for Employment" means the number of graduates minus the number of graduates unavailable for employment.
- "Graduates Unavailable for Employment" means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- "Graduates Employed in the Field" means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.
- "Placement Rate Employed in the Field" is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- "Number of Graduates Taking Exam" is the number of graduates who took the first available exam in the reported calendar year.
- "First Available Exam Date" is the date for the first available exam after a student completed a program.
- "Passage Rate" is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- "Number Who Passed First Available Exam" is the number of graduates who took and passed the first available licensing exam after completing the program.
- "Salary" is as reported by graduate or graduate's employer.
- "No Salary Information Reported" is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.

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#### STUDENT'S RIGHT TO CANCEL

You have the right to cancel this agreement for a course of instruction including any equipment or other goods and services included in the agreement, and receive refund until midnight on the **seventh** (7) calendar day from the start of class. Cancelation shall occur when you give written Notice of Cancelation at the address of the school location you are attending. You can do this by mail or hand deliver. The written Notice of Cancelation, if sent by mail, is effective when deposited in the mail properly addressed and with correct postage prepaid. Any written expression that you wish not to be bound by in this agreement will serve as Notice of Cancellation of this agreement if provided to the school within seven (7) calendar days of you first class. If the Enrollment Agreement is cancelled, the school will refund the student any money he/she paid, and less any deductions for equipment not returned in good condition (equipment seal cannot be broken, log-on occurred, or is marked or damaged in any way) within 45 days after the notice is received. If you do not return equipment to the school, the school shall deduct the cost of the equipment (as specified on the Course Cost Addendum B) from the amount of the refund.

| Cancellation of this agreement must occur on or before: _ |        |
|---|--------|
| -   | (Date) |

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## SCHOOL PERFORMANCE FACT SHEET CALENDAR YEARS 2016 & 2017

#### Esthetician - 600 Hours

#### **On-Time Completion Rates (Graduation Rates)**

Includes data for the two calendar years prior to reporting.

| Calendar<br>Year | Number of<br>Students Who<br>Began the<br>Program | Students Available for Graduation | Number of On-Time Graduates | On-Time<br>Completion<br>Rate |
|------------------|---|-----------------------------------|-----------------------------|-------------------------------|
| 2016             | 28  | 28                                | 8                           | 28.57%                        |
| 2017             | 27  | 27                                | 7                           | 25.93%                        |

| Student's Initials:_ | Date:        |   |
|----------------------|--------------|---|
| Initial only after y | you have had | sufficient time to read and understand the information. |

## Students Completing Within 150% of the Published Program Length

| Calendar<br>Year | Number of<br>Students<br>Who Began the<br>Program | Students Available for Graduation | 150%<br>Graduates | 150%<br>Completion<br>Rate |
|------------------|---|-----------------------------------|-------------------|----------------------------|
| 2016             | 28  | 28                                | 21                | 75.00%                     |
| 2017             | 27  | 27                                | 18                | 66.67%                     |

| Student's Initials:   | Date:          |                 |             |              |              |
|-----------------------|----------------|-----------------|-------------|--------------|--------------|
| Initial only after yo | u have had suf | ficient time to | read and un | derstand the | information. |

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Because of the change in the Bureau's reporting regulations, which became effective on July 14, 2016, this institution was not required to collect the data for its 2016 and prior graduates.

#### Job Placement Rates (includes data for the two calendar years prior to reporting)

| Calendar | Number of | Number of | Graduates     | Graduates       | Placement   |
|----------|-----------|-----------|---------------|-----------------|-------------|
| Year     | Students  | Graduates | Available for | <b>Employed</b> | Rate %      |
|          | Who Began |           | Employment    | in the Field    | Employed in |
|          | Program   |           |               |                 | the Field   |
| 2016     | 28        | 22        | 22            | NA              | NA          |
| 2017     | 27        | 18        | 18            | 6               | 33.33%      |

You may obtain from the institution a list of the employment positions determined to be in the field for which a student received education and training from the school director.

# Gainfully Employed Categories (includes data for the two calendar years prior to reporting)

#### Part-Time vs. Full-Time Employment

| Calendar Year | Graduate<br>Employed in the<br>Field 20-29<br>Hours Per Week | Graduates Employed in the Field at Least 30 Hours Per Week | Total Graduates Employed in the Field |
|---------------|--|--|---------------------------------------|
| 2016          | NA   | NA   | NA                                    |
| 2017          | 3  | 3  | 6                                     |

#### Single Position vs. Concurrent Aggregated Position

| Calendar Year | Graduates Employed in the Field in a Single | Graduates Employed in the Field in Concurrent | Total Graduates Employed in the Field |
|---------------|---|---|---------------------------------------|
|               | Position                                    | Aggregated Positions                          | rieiu                                 |
| 2016          | NA  | NA  | NA                                    |
| 2017          | 6   | 0   | 6                                     |

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## **Self-Employed / Freelance Positions**

| Calendar Year | Graduates Employed who are Self-<br>Employed or Working Freelance | Total Graduates Employed in the Field |
|---------------|---|---------------------------------------|
| 2016          | NA  | NA                                    |
| 2017          | 1   | 6                                     |

## **Institutional Employment**

| Calendar Year | Graduates Employed in the Field who are Employed by the Institution, an Employer Owned by the Institution, or an Employer who Shares Ownership with the Institution. | Total Graduates Employed in the Field |
|---------------|--|---------------------------------------|
| 2016          | NA   | NA                                    |
| 2017          | 0  | 6                                     |

| Student's Initials:_ | Date: _     |   |
|----------------------|-------------|---|
| Initial only after   | you have ha | d sufficient time to read and understand the information. |

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# <u>License Examination Passage Rates (includes data for the two calendar years</u> prior to reporting)

| Calendar<br>Year | Number of<br>Graduates in<br>Calendar<br>Year | Number of<br>Graduates<br>Taking Exam | Number<br>Who Passed<br>First<br>Available<br>Exam | Number Who<br>Failed First<br>Available<br>Exam | Passage<br>Rate |
|------------------|---|---------------------------------------|--|---|-----------------|
| 2016             | 22  | 17                                    | 16   | 1   | 94.12%          |
| 2017             | 18  | 13                                    | 10   | 3   | 76.92%          |

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from 0 graduates.

| Student's Initials:   | Date:          |               |             |             |             |       |
|-----------------------|----------------|---------------|-------------|-------------|-------------|-------|
| Initial only after vo | u have had suf | fficient time | to read and | dunderstand | the informa | tion. |

## Salary and Wage Information (includes data for the two calendar years prior to reporting)

#### Annual salary and wages reported for graduates employed in the field.

| Calendar | Graduates     | Graduates   | \$15,001 | \$20,001 | \$35,001 | No Salary   |
|----------|---------------|-------------|----------|----------|----------|-------------|
| Year     | Available for | Employed in | -        | -        | -        | Information |
|          | Employment    |             | \$20,000 | \$25,000 | \$40,000 | Reported    |
| 2016     | NA            | NA          | NA       | NA       | NA       | NA          |
| 2017     | 18            | 6           | 1        | 1        | 1        | 3           |

A list of sources used to substantiate salary disclosures is available from the school director.

| Student's Initials:    | _Date:  |    |
|------------------------|---|----|
| Initial only after you | have had sufficient time to read and understand the information | ٦. |

#### **Cost of Educational Program**

Total charges for the program for students completing on-time in 2017: \$9,750.00. Additional charges may be incurred if the program is not completed on-time.

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| (A                             | )               |  |
|--------------------------------|-----------------|--|
| MILAN INSTITUTE OF COSMETOLOGY |                 |  |
| Student's Initials:            | Date:           |  |
| Initial only after y           | ou have had suf | ficient time to read and understand the information. |

#### **Federal Student Loan Debt**

| Most recent three year cohort         | The percentage of enrolled students | The average amount of federal student | The percentage of graduates in |
|---------------------------------------|-------------------------------------|---------------------------------------|--------------------------------|
| default rate, as reported by the      | in 2017 receiving federal student   | loan debt of 2017 graduates who took  | 2017 who took out federal      |
| United State                          | loans to pay for                    | out federal student                   | student loans to               |
| Department of Education. <sup>1</sup> | this program.                       | loans at this institution.            | pay for this program.          |
| 21.2                                  | 5%                                  | \$6,027                               | 5%                             |

<sup>&</sup>lt;sup>1</sup>The percentage of students who defaulted on their federal student loans is called the Cohort Default Rate (CDR). It shows the percentage of this school's students who were more than 270 days (9 months) behind on their federal student loans within three years of when the first payment was due. This is the most recent CDR reported by the U.S. Department of Education.

| Student's Initials:   | Date:      |   |
|-----------------------|------------|---|
| Initial only after vo | u have had | sufficient time to read and understand the information. |

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This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at 2535 Capitol Oaks Drive, Suite 400, Sacramento, CA 95833, www.bppe.ca.gov, toll-free telephone number (888) 370-7589 or by fax (916) 263-1897.

| Student Name - Print | _        |
|----------------------|----------|
| Student Signature    | - Date   |
| School Official      | <br>Date |

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#### **Definitions**

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