1	KAMALA D. HARRIS			
2	Attorney General of California ANTOINETTE CINCOTTA			
. 3	Supervising Deputy Attorney General MARICHELLE S. TAHIMIC			
4	Deputy Attorney General State Bar No. 147392			
5	600 West Broadway, Suite 1800 San Diego, CA 92101			
6	P.O. Box 85266 San Diego, CA 92186-5266			
7	Telephone: (619) 645-3154 Facsimile: (619) 645-2061			
8	Attorneys for Complainant			
9	BEFORE THE DEPARTMENT OF CONCUMENT AND ADDRESS.			
10	DEPARTMENT OF CONSUMER AFFAIRS FOR THE BUREAU FOR PRIVATE POSTSECONDARY EDUCATION STATE OF CALIFORNIA			
11				
12	In the Matter of the Statement of Issues Case No. 1001325			
13	Against:			
14	WESTERN CAMBRIDGE UNIVERSITY STATEMENT OF ISSUES			
15				
16	Respondent,			
17				
18	Complainant alleges:			
19	PARTIES			
20	1. Joanne Wenzel (Complainant) brings this Statement of Issues solely in her official			
21	capacity as the Chief of the Bureau for Private Postsecondary Education (Bureau), Department of			
22	Consumer Affairs.			
23	2. On or about May 5, 2011, the Bureau received an Application for an Approval to			
24	Operate a Non-Accredited Institution (Application Number 23453) from Western Cambridge			
25	University (Respondent). On or about April 29, 2011, Julie Ludt certified under penalty of			
26	perjury to the truthfulness of all statements, answers, and representations in the application. The			
27	Bureau denied the application on November 13, 2015.			
28	/// · · · · · · · · · · · · · · · · · ·			
[				

#### JURISDICTION

3	3.	This Statement of Issues is brought before the Director of the Department of
Consur	mer .	Affairs (Director) for the Bureau under the authority of the following laws. Al
section	refe	erences are to the Education Code (Code) unless otherwise indicated.

#### Code section 94886 states:

Except as exempted in Article 4 (commencing with section 94874) or in compliance with the transition provisions in Article 2 (commencing with Section 94802), a person shall not open, conduct, or do business as a private postsecondary educational institution in this state without obtaining an approval to operate under this chapter.

#### 5. Code section 94887 states:

An approval to operate shall be granted only after an applicant has presented sufficient evidence to the bureau, and the bureau has independently verified the information provided by the applicant through site visits or other methods deemed appropriate by the bureau, that the applicant has the capacity to satisfy the minimum operating standards. The bureau shall deny an application for an approval to operate if the application does not satisfy those standards.

#### STATUTORY AND REGULATORY PROVISIONS

- Title 5. California Code of Regulations (CCR), section 71100 states:
  - (a) An applicant seeking approval to operate pursuant to Section 94886 of the Code, other than Approval to Operate by Accreditation pursuant to Section 94890(a)(1) of the Code, shall complete the "Application for Approval to Operate for an Institution Not Accredited," Form Application 94886 (rev. 2/10). An applicant seeking approval to operate by accreditation pursuant to Section 94890(a)(1) of the Code shall comply with section 71390.
  - (b) An applicant shall submit the completed form, the information or documentation required by this Article, the appropriate application fee as provided in Section 94930.5(a)(1) of the Code, and any appropriate annual fee as required by Article 1 of Chapter 5 of this Division, to the Bureau.
  - (c) An application that fails to contain all of the information required by this article shall render it incomplete.

///

27 28

1

2

3

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

On October 11, 2009, the Bureau for Private Postsecondary Education Act of 2009 (SB 48 and hereinafter, "the Act") was signed into law. The Act, which became operative on January 1, 2010, established the Bureau for Private Postsecondary Education (hereinafter "Bureau"). The California Private Postsecondary Education Act of 2009 was recently amended, effective January 1, 2015. See Senate Bill No. 1247. This Statement of Issues is based on amended version of the Act.

1	7. Code section 94897 states in part:
2	An institution shall not do any of the following:
3	···
4	(i) Use a name in any manner improperly implying any of the following:
5	(1) The institution is affiliated with any government agency, public or private corporation, agency, or association if it is not, in fact, thus affiliated.
6	(2) The institution is a public institution:
7	· · · · · · · · · · · · · · · · · · ·
8	(p) Offer an associate, baccalaureate, master's, or doctoral degree without
9	disclosing to prospective students prior to enrollment whether the institution or the degree program is unaccredited and any known limitation of the degree, including, but not limited to, all of the following:
11	(1) Whether a graduate of the degree program will be eligible to sit for the applicable licensure exam in California and other states.
12	(2) A statement that reads: "A degree program that is unaccredited or a
13	degree from an unaccredited institution is not recognized for some employment positions, including, but not limited to, positions with the State of California."
14	(3) That a student enrolled in an unaccredited institution is not eligible for
15	federal financial aid programs.
16	8. Code section 94900 states:
17 18	(a) An institution shall maintain records of the name, address, e-mail address, and telephone number of each student who is enrolled in an educational program in that institution.
19	(b) An institution shall maintain, for each student granted a degree or certificate by that institution, permanent records of all of the following:
20	(1) The degree or certificate granted and the date on which that degree or
21	certificate was granted.
22	(2) The courses and units on which the certificate or degree was based.
23	(3) The grades earned by the student in each of those courses.
24	9. Code section 94900.5 states:
25	An institution shall maintain, for a period of not less than five years, at its
26	principal place of business in this state, complete and accurate records of all of the following information:
27	(a) The educational programs offered by the institution and the curriculum for
28	each.

first class session, or the seventh day after enrollment, whichever is later. The text shall also include a description of the procedures that a student is required to follow to cancel the enrollment agreement or withdraw from the institution and obtain a refund consistent with the requirements of Article 13 (commencing with Section 94919).

- (C) Probation and dismissal policies.
- (9) The schedule of total charges for a period of attendance and an estimated schedule of total charges for the entire educational program.
- (10) A statement reporting whether the institution participates in federal and state financial aid programs, and if so, all consumer information that is required to be disclosed to the student pursuant to the applicable federal and state financial aid programs.
- (11) A statement specifying that, if a student obtains a loan to pay for an educational program, the student will have the responsibility to repay the full amount of the loan plus interest, less the amount of any refund, and that, if the student has received federal student financial aid funds, the student is entitled to a refund of the moneys not paid from federal student financial aid program funds.
- (12) A statement specifying whether the institution has a pending petition in bankruptcy, is operating as a debtor in possession, has filed a petition within the preceding five years, or has had a petition in bankruptcy filed against it within the preceding five years that resulted in reorganization under Chapter 11 of the United States Bankruptcy Code (11 U.S.C. Sec. 1101 et seq.).
- (13) If the institution provides placement services, a description of the nature and extent of the placement services.

# (15) The following statement:

# "NOTICE CONCERNING TRANSFERABILITY OF CREDITS AND CREDENTIALS EARNED AT OUR INSTITUTION

The transferability of credits you earn at (name of institution) is at the complete discretion of an institution to which you may seek to transfer. Acceptance of the (degree, diploma, or certificate) you earn in (name of educational program) is also at the complete discretion of the institution to which you may seek to transfer. If the (credits or degree, diploma, or certificate) that you earn at this institution are not accepted at the institution to which you seek to transfer, you may be required to repeat some or all of your coursework at that institution. For this reason you should make certain that your attendance at this institution will meet your educational goals. This may include contacting an institution to which you may seek to transfer after attending (name of institution) to determine if your (credits or degree, diploma, or certificate) will transfer."

(16) A statement specifying whether the institution, or any of its degree programs, are accredited by an accrediting agency recognized by the United

States Department of Education. If the institution is unaccredited and offers an associate, baccalaureate, master's, or doctoral degree, or is accredited and offers an unaccredited program for an associate, baccalaureate, master's, or doctoral degree, the statement shall disclose the known limitations of the degree program, including, but not limited to, all of the following:

- (A) Whether a graduate of the degree program will be eligible to sit for the applicable licensure exam in California and other states.
- (B) A degree program that is unaccredited or a degree from an unaccredited institution is not recognized for some employment positions, including, but not limited to, positions with the State of California.
- (C) That a student enrolled in an unaccredited institution is not eligible for federal financial aid programs.
- (b) If the institution has a general student brochure, the institution shall provide that brochure to the prospective student prior to enrollment. In addition, if the institution has a program-specific student brochure for the program in which the prospective student seeks to enroll, the institution shall provide the program-specific student brochure to the prospective student prior to enrollment.
- (c) An institution shall provide the school catalog to any person upon request. In addition, if the institution has student brochures, the institution shall disclose the requested brochures to any interested person upon request.
- (d) An accredited institution is not required to provide a School Performance Fact Sheet to a prospective student who is not a California resident, not residing in California at the time of his or her enrollment, and enrolling in an accredited distance learning degree program offered by the institution, if the institution complies with all federal laws, the applicable laws of the state where the student is located, and other appropriate laws, including, but not limited to, consumer protection and student disclosure requirements.

### 11. Code section 94910 states:

Except as provided in subdivision (d) of Section 94909 and Section 94910.5, prior to enrollment, an institution shall provide a prospective student with a School Performance Fact Sheet containing, at a minimum, the following information, as it relates to the educational program:

- (a) Completion rates, as calculated pursuant to Article 16 (commencing with Section 94928).
- (b) Placement rates for each educational program, as calculated pursuant to Article 16 (commencing with Section 94928), if the educational program is designed to lead to, or the institution makes any express or implied claim related to preparing students for, a recognized career, occupation, vocation, job, or job title.
- (c) License examination passage rates for programs leading to employment for which passage of a state licensing examination is required, as calculated pursuant to Article 16 (commencing with Section 94928).

III

III

28

- (d) Salary or wage information, as calculated pursuant to Article 16 (commencing with Section 94928).
- (e) If a program is too new to provide data for any of the categories listed in this subdivision, the institution shall state on its fact sheet: "This program is new. Therefore, the number of students who graduate, the number of students who are placed, or the starting salary you can earn after finishing the educational program are unknown at this time. Information regarding general salary and placement statistics may be available from government sources or from the institution, but is not equivalent to actual performance data."

# (f) All of the following:

- (1) A description of the manner in which the figures described in subdivisions (a) to (d), inclusive, are calculated or a statement informing the reader of where he or she may obtain a description of the manner in which the figures described in subdivisions (a) to (d), inclusive, are calculated.
- (2) A statement informing the reader of where he or she may obtain from the institution a list of the employment positions determined to be within the field for which a student received education and training for the calculation of job placement rates as required by subdivision (b).
- (3) A statement informing the reader of where he or she may obtain from the institution a list of the objective sources of information used to substantiate the salary disclosure as required by subdivision (d).

# (g) The following statements:

- (1) "This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law."
- (2) "Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at (address), Sacramento, CA (ZIP Code), (Internet Web site address), (telephone and fax numbers)."
- (h) If the institution participates in federal financial aid programs, the most recent three-year cohort default rate reported by the United States Department of Education for the institution and the percentage of enrolled students receiving federal student loans.
- (i) Data and information disclosed pursuant to subdivisions (a) to (d), inclusive, is not required to include students who satisfy the qualifications specified in subdivision (d) of Section 94909, but an institution shall disclose whether the data, information, or both provided in its fact sheet excludes students pursuant to this subdivision. An institution shall not actively use data specific to the fact sheet in its recruitment materials or other recruitment efforts of students who are not California residents and do not reside in California at the time of their enrollment.

An enrollment agreement shall include, at a minimum, all of the following:

- (a) The name of the institution and the name of the educational program, including the total number of credit hours, clock hours, or other increment required to complete the educational program.
- (b) A schedule of total charges, including a list of any charges that are nonrefundable and the student's obligations to the Student Tuition Recovery Fund, clearly identified as nonrefundable charges.
- (c) In underlined capital letters on the same page of the enrollment agreement in which the student's signature is required, the total charges for the current period of attendance, the estimated total charges for the entire educational program, and the total charges the student is obligated to pay upon enrollment.
- (e) (1) A disclosure with a clear and conspicuous caption, 'STUDENT'S RIGHT TO CANCEL,' under which it is explained that the student has the right to cancel the enrollment agreement and obtain a refund of charges paid through attendance at the first class session, or the seventh day after enrollment, whichever is later.
- (2) The disclosure shall contain the institution's refund policy and a statement that, if the student has received federal student financial aid funds, the student is entitled to a refund of moneys not paid from federal student financial aid program funds.
- (3) The text shall also include a description of the procedures that a student is required to follow to cancel the enrollment agreement or withdraw from the institution and obtain a refund.
- (h) The transferability disclosure that is required to be included in the school catalog, as specified in paragraph (15) of subdivision (a) of Section 94909.
- (i) (1) The following statement: 'Prior to signing this enrollment agreement, you must be given a catalog or brochure and a School Performance Fact Sheet, which you are encouraged to review prior to signing this agreement. These documents contain important policies and performance data for this institution. This institution is required to have you sign and date the information included in the School Performance Fact Sheet relating to completion rates, placement rates, license examination passage rates, and salaries or wages, and the most recent three-year cohort default rate, if applicable, prior to signing this agreement.'
- (2) Immediately following the statement required by paragraph (1), a line for the student to initial, including the following statement: I certify that I have received the catalog, School Performance Fact Sheet, and information regarding completion rates, placement rates, license examination passage rates, and salary or wage information, and the most recent three-year cohort default rate, if applicable, included in the School Performance Fact sheet, and have signed,

1	Sheet.'
2	13. Code section 94920 states:
3	An institution that does not participate in the federal student financial aid programs shall do all of the following:
4	1 - 2
5	(b) Institutions shall refund 100 percent of the amount paid for institutional
6 7	charges, less a reasonable deposit or application fee not to exceed two hundred fifty dollars (\$250), if notice of cancellation is made through attendance at the first class session, or the seventh class day after enrollment, whichever is later.
8	••••
9	14. Title 5, CCR, section 71110 states in part:
10	An institution shall provide the following information on the Form Application 94886:
1	•••
2	(e) The name, address, email address, fax number and phone number of an
l3 l4	individual who will function as the institution's contact person for the purposes of the Form Application 94886
	15. Title 5, CCR, section 71120 states:
15	
16   17	The institution shall specify the form of business organization of the institution (e.g., sole proprietorship, general or limited partnership, for-profit corporation, nonprofit corporation, or Limited Liability Corporation). If the institution is
18	incorporated, the institution shall also identify the state within which the institution is incorporated and the date of incorporation, and provide copies of the articles of incorporation and bylaws.
19	
20	16. Title 5, CCR, section 71130 states:
21	(a)(1) The institution shall identify the name, address, email address, and
22	telephone number of each person, as defined in section 94855 of the Code, who owns or controls 25% or more of the stock or an interest in the institution and,
23	to the extent applicable, each general partner, officer, corporate director, member of the board of directors and any other person who exercises
24	substantial control over the institution's management or policies. For the purpose of this paragraph, a person exercises "substantial control over the
25	institution's management or policies" if the person has the authority to cause the institution to expend money or incur debt in the amount of five thousand dollars
26	(\$5,000) or more in any year.
27	(2) For each address required, the institution shall provide a physical home address, and may request that the address, email address, and telephone
28	number, of each person described in paragraph (1) be maintained as personal information.
- 1	

1 2	loan funds that are not the property of the institution but are held for future disbursement for the benefit of students. Unearned tuition shall be accounted for in accordance with general accepted accounting principles.			
3				
4	(c) An institution shall provide to the Bureau its most current financial			
5	statements upon request.			
6	31. Title 5, CCR, section 71760 states, "Each institution shall develop and maintain			
7	adequate procedures used by the institution to assure that it is maintained and operated in			
8	compliance with the Act and this Division."			
9	32. Title 5, CCR, section 71775 states:			
10	(a) An unaccredited institution enrolling a student in a degree program that has received provisional approval shall, prior to execution of an enrollment			
11	agreement, provide the student with the following notice, which shall be in at least 12-point type in the same font as the enrollment agreement:			
12 13	"Notice to Prospective Degree Program Students			
14	This institution is provisionally approved by the Bureau for Private Postsecondary Education to offer degree programs. To continue to offer			
15	this degree program, this institution must meet the following requirements:			
16	Become institutionally accredited by an accrediting agency			
17	recognized by the United States Department of Education, with the scope of the accreditation covering at least one degree program.			
18	• Achieve accreditation candidacy or pre-accreditation, as defined in regulations, by (date two years from date of provisional approval), and			
19	full accreditation by (date five years from date of provisional approval).			
20				
21	If this institution stops pursuing accreditation, it must:			
22	• Stop all enrollment in its degree programs, and			
23	<ul> <li>Provide a teach-out to finish the educational program or provide a refund.</li> </ul>			
24	. •			
25	An institution that fails to comply with accreditation requirements by the required dates shall have its approval to offer degree programs automatically suspended.			
26	Institutional Representative Initials:Student Initials:			
27	Date: Date:			
28	Date.			
	•			

1 2	(b) The student and an institutional representative shall initial and date the notice prior to executing an enrollment agreement. An initialed copy of the notice shall be given to the student and the original shall be retained in the enrolled student's records.
3	
4	(c) The notice shall also be posted immediately preceding or following as to clearly pertain to the description of the degree program, including, but not limited to, one or more of the following; admissions requirements, length of
5	program, courses offered or areas of focus. Such notice shall be included, at a minimum, in the following locations:
6.	(1) The institution's catalog where each degree program is described.
7	(2) The institution's website where each degree program is described.
8	(3) The institution's degree program brochures.
9	33. Title 5, CCR, section 71800 states in part:
10 11	In addition to the requirements of section 94911 of the Code, an institution shall provide to each student an enrollment agreement that contains at the least the following information:
12	(a) The name and address of the institution and the addresses where instruction will be provided.
13 14	(b) Period covered by the enrollment agreement.
15	(c) Program start date and scheduled completion date.
16	(d) Date by which the student must exercise his or her right to cancel or withdraw, and the refund policy, including any alternative method of calculation if approved by the Bureau pursuant to section 94921 of the Code.
17	(e) Itemization of all institutional charges and fees including, as applicable:
18	(1) tuition;
19	
20	(3) equipment;
21	(4) lab supplies or kits;
22	(5) Textbooks, or other learning media;
23	
24	(6) uniforms or other special protective clothing;
25	(7) in-resident housing;
26	(8) tutoring;
27	(9) assessment fees for transfer of credits;
~·	(10) fees to transfer credits;

_	(11) Student Tuition Recovery Fund fee (non-refundable);
1	· · · · · · · · · · · · · · · · · · ·
2	(f) Charges maid to an antity other than an institution that is smallfaelly
3	(f) Charges paid to an entity other than an institution that is specifically required for participation in the educational program.
4	34. Title 5, CCR, section 71810 states in part:
5	(a) Each institution shall provide a catalog pursuant to section 94909 of the Code, which shall be updated annually. Annual updates may be made by the
6	use of supplements or inserts accompanying the catalog. If changes in educational programs, educational services, procedures, or policies required to
7	be included in the catalog by statute or regulation are implemented before the issuance of the annually updated catalog, those changes shall be reflected at the
8	time they are made in supplements or inserts accompanying the catalog.
9	(b) The catalog shall contain the information prescribed by Section 94909 of the Code and all of the following:
10	(1) The specific beginning and ending dates defining the time period
11	covered by the catalog;
12	•••
13	(3) If the institution admits students from other countries, whether visa
14	services are provided or whether the institution will vouch for student status, and any associated charges;
15	•••
16 17	(6) The institution's policies and practices regarding any form of financial aid, including all consumer information which the institution is required to disclose to the student under any state or federal financial aid program;
18	
19	(9) A description of the facilities and of the types of equipment and materials that will be used for instruction;
20	
21	(10) A description of library and other learning resources and the procedures for student access to those resources;
22	
23	(12) A description of all student services;
24	(13) Housing information including all of the following:
25	(A) Whether the institution has dormitory facilities under its control;
26	
27	(B) The availability of housing located reasonably near the institution's facilities and an estimation of the approximate cost or range of cost of the housing; and
28	Tange of cost of the notating, and

- (b) An institution offering educational programs that are too new to provide the required two years of data shall include the date the program began as well as the statement required by section 94910(e) of the Code. The Performance Fact Sheet shall also disclose the estimated date of availability for two full years of data for those programs.
- (c) Institutions approved under section 94874.8 of the Code, which do not include all required information per section 94874.8(a)(4), shall include on the Performance Fact Sheet the date of approval to operate and when the required data will be available.
- (d) In addition to the definitions contained in section 94928 of the Code:
- (1) "Number of Students Who Began the Program" means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year, and excludes all students who cancelled during the cancellation period.
- (2) "Number of On-time Graduates" means the number of students who completed the program within 100% of the published program length within the reporting calendar year.

# (3) "Gainfully Employed" means:

- (A) (i) The graduate is employed in a job classification under the United States Department of Labor's Standard Occupational Classification codes, using the Detailed Occupation (six-digit) level, for which the institution has identified in its catalog and in its employment positions list required by section 94910(f)(2) of the Code that the program prepares its graduates; and
- (ii) The graduate is employed in a single position or concurrent aggregated positions totaling at least 30 hours per week for 5 weeks (35 calendar days), or totaling at least 20 hours per week for 5 weeks (35 calendar days) with a statement signed by the graduate stating that he or she chose to seek part-time employment rather than fulltime employment after graduation; or
- (B) The graduate is employed by the same employer that employed the graduate before enrollment, and any of the following conditions are met:
- (i) the graduate is employed in an occupation with a different Detailed Occupation (six-digit) level Standard Occupational Classification code than applies to the position in which the graduate was employed before enrollment; or
- (ii) the employer or the graduate provides a statement to the effect that the employment after graduation was the result of a promotion with increased pay, due at least in part to graduation from the program; or
- (iii) the employer or the graduate provides a statement to the effect that the degree or the completed program was required as a condition of continued employment; or

1 2 3	(C) The graduate is self-employed or working freelance as reasonably evidenced by, but not limited to, a business license, fictitious business name statement, advertising (other than business cards), website, or business receipts or other evidence of income from business; or an attestation signed by the graduate of self-employment or freelance work and dated after graduation.	
4	(e) Reporting periods:	
5	(1) An Annual Report shall include data for all educational programs as defined in section 94837 of the Code for the previous one calendar year.	
6	(2) A Performance Fact Sheet shall be current and available not later than	
7	December 1st, and shall report data for the previous two calendar years based upon the "number of students who began the program," as defined in	
8	subdivision (d)(1) of this section and were scheduled to graduate in the reported year(s).	
9	(f) Total Charges. The institution's Annual Report and Performance Fact Sheet	
10 i1	shall include the total charges for a student to complete the program within 100% of the program length. The institution must include the disclosure that there may be additional charges if the program is not completed on-time.	
12	Total charges shall be disclosed in the Performance Fact Sheet in a format	
13	substantially similar to the format listed below (dates and numbers are for example only):	
14	Cost of Educational Program:	
15	Total Charges for the program for students completing on-time in 20XX: \$50,000.	
16	Total Charges may be higher for students that do not complete on-time.	
17	Student's Initials: Date:	
18	Initial only after you have had sufficient time to read and understand the information.	
19	(g) Student Loan/Debt Information.	
20	(1) If the institution participates in federal financial aid programs, the	
21	institution shall include loan information in the institution's Annual Report and on the Performance Fact Sheet. The loan information shall include:	
22	(A) The most recent three year cohort default rate, as reported by	
_	the United States Department of Education;	
23		
<ul><li>23</li><li>24</li></ul>	(B) The percentage of enrolled students receiving federal student loans;	
	(B) The percentage of enrolled students receiving federal student loans;  (C) The average amount of federal student loan debt of those	
24	(B) The percentage of enrolled students receiving federal student loans;  (C) The average amount of federal student loan debt of those graduates who have federal student loan debt in the reporting year; and	
24 25	(B) The percentage of enrolled students receiving federal student loans;  (C) The average amount of federal student loan debt of those	

1	substantially similar to the format listed below (dates and numbers are for example only):					
2	Federal Student Loan Debt at (Name of Institution)					
3	Percentage of students who defaulted on their federal student loans at this school: 28% 1					
4	Percentage of students enrolled in 20XX who took out federal student loans to pay for this program: 43%  Percentage of graduates in 20XX who took out federal student loans to pay for this program: 65%  Average federal student loan debt of 20XX are destroy who took out federal student loans to this institution.					
5	Average federal student loan debt of 20XX graduates who took out federal student loans at this institution: \$26,000					
6	1 The percentage of students who defaulted on their federal student loans is called the Cohort Default Rate (CDR). It shows the percentage of this school's students who were more than 270 days (about 9 months) behind on their federal student loans within three years of when the first payment was due. This is the most					
7	recent CDR reported by the U.S. Department of Education.					
8	Student's Initials: Date:					
9	Initial only after you have had sufficient time to read and understand the information.					
10	(2) Institutions that do not participate in federal financial aid programs shall include one of two statements in the Performance Fact Sheet in a format					
11	substantially similar to the following:					
12	Students at (name of institution) are not eligible for federal student loans. The U.S. Department of Education has determined that this institution does not meet the criteria that would allow its students to participate in federal student aid programs.					
13	or (Name of Institution) is eligible, but chooses not to participate in federal student aid programs. So					
14	students here do not have federal student loans.					
15	Student's Initials: Date:					
16	Initial only after you have had sufficient time to read and understand the information.					
17	(h) Completion Rates. Reporting of completion rates for an institution's Annual					
18	Report and Performance Fact Sheet shall include, for each educational program, the number of students who began the program as defined in subdivision (d)(1) of					
19	this section, the number of students available for graduation, number of on-time graduates, and completion rate(s). An optional table may be added to include					
20	completion rate data for students completing within 150% of the published program length. For an institution reporting completion data pursuant to section					
21	94929(b) of the Code, completion data shall be separately reported for each program and the Performance Fact Sheet shall disclose, if true, that the completion					
22	data is being reported for students completing within 150% of the published program length, and that data is not being separately reported for students					
23	completing the program within 100% of the published program length. Programs that are more than one year in length which are reporting 150% Completion Rate					
24	will provide four calendar years of data.					
25	Completion rates shall be included in the Performance Fact Sheet in a format substantially similar to the chart below (dates, numbers, and other data shown are					
26	for example only):					
27	///					
28	/// · · · · · · · · · · · · · · · · · ·					

On-time Completion Rates (Graduation Rates) (includes data for the two calendar years prior to reporting)

#### Name of Educational Program (Program Length)

Calendar Year	Number of Students Who Began the Program	Students Available for Graduation	Number of On-Time Graduates	On-time Completion Rate
20XX	100	98	70	71%
20XY	80	80	55	69%

#### Students Completing Within 150% of the Published Program Length

#### Name of Educational Program (Program Length)

Calendar Year	Number of Students Who Began the Program	Students Available for Graduation	150% Graduates	150% Completion Rate
20XX	100	98	95	97%
20XY	· 80	80	78	98%
*20XZ	90	90	87	97%
*20YA	87	85	74	87%

<sup>\*</sup>Included only if program is more than one year in length

Student's Initials:	Dat	e:
	<del></del>	

#### Initial only after you have had sufficient time to read and understand the information.

#### (i) Job Placement Rates.

- (1) Any placement data required by sections 94910(b) and 94929.5(a) of the Code shall be reported for the number of students who began the program as defined in subdivision (d)(1) of this section for each reported calendar year.
- (2) Placement is measured six months from the graduation date of each student. For programs that require passage of a licensing examination, placement shall be measured six months after the announcement of the examination results for the first examination available after a student completes an applicable educational program. Reporting of placement rates shall include for each educational program: the number of students who began the program, the number of graduates as defined in section 94842 of the Code, the graduates available for employment, graduates employed in the field and job placement rate(s).
- (3) If the institution makes any claim related to preparing students for a job or regarding job placement, the list required by section 94910(f)(2) of the Code shall identify the employment positions by using the Detailed Occupation or six-digit level of the Standard Occupational Classification codes.
- (4) Placement rate shall be calculated as follows: the number of graduates employed in the field as defined in section 94928(e)(1) of the Code in conjunction with section 74112(d)(3) divided by the number of graduates available for employment as defined in section 94928(d) of the Code.

Job Placement rates and related disclosures shall be included in the Performance Fact Sheet in a format substantially similar to the charts below, (dates, numbers, and other data shown are for example only):

# Job Placement Rates (includes data for the two calendar years prior to reporting)

#### Name of Educational Program (Program Length)

Calendar Year	Number of Students Who Began the Program	Number of Graduates	Graduates Available fro Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
20XX	100	70	70	55	79%
20XY	80	55	55	20	36%

#### Gainful Employment Categories (includes data for the two calendar years prior to reporting)

#### Name of Educational Program (Program Length)

#### Part Time vs. Full Time Employment

	Graduates Employed in the field 20 to 29 hours per week	Graduates Employed in the field at least 30 hours per week	Total Graduates Employed in the
20XX	15	40 ·	Field 55
20XY	5	15	20_

#### Single Position vs. Concurrent Aggregated Positions

· · · · · · · · · · · · · · · · · · ·	Graduates Employed in the field in a single position	Graduates Employed in the field in concurrent aggregated positions	Total Graduates Employed in the Field
20XX	52	3	55
20XY	19	1	20

### Self-Employed/Freelance Positions

	Graduates Employed in the field who are self-employed or working freelance	Total Graduates Employed in the Field
20XX	3	55
20XY	5	20

### Institutional Employment

	Graduates Employed in the field who are employed by the institution, an employer owned by the institution, or an employer who shares ownership with the institution	Total Graduates Employed in the Field
20XX	15	55
20XY	5	20

Student's Initials:	Date:	
Suucinia miliais.	Date.	

#### Initial only after you have had sufficient time to read and understand the information.

(5) The following self-employment/freelance worker disclosure shall be initialed by students entering any programs in which the majority of graduates

12.

This program may result in freelance or self-employment.

• The work available to graduates of this program is usually for freelance or self-employment.

· This type of work may not be consistent.

• The period of employment can range from one day to weeks to several months.

- Hours worked in a day or week may be more or less than the traditional 8 hour work day ot 40 hour work week.
- You can expect to spend unpaid time expanding your networks, advertising, promoting your services, or honing your skills.
- Once graduates begin to work freelance or are self-employed, they will be asked to provide documentation that they are employed as such so that they may be counted as placed for our job placement records.
- Students initialing this disclosure understand that either a majority or all of this school's graduates are employed in this manner and understand what comprises that work style.

	•	
Student's Initials:	T\_4	
otudents infinais:	Date:	

# Only initial after you have had sufficient time to read and understand the information.

(j) License Examination Passage Rates. If license examination passage rates are not available from the appropriate state agency, an institution shall collect the information directly from its graduates. If an institution demonstrates that, after reasonable efforts, it is unable to obtain the examination passage information from its graduates, the institution shall report the number of students it could not contact and note in a font the same size as the majority of the data on the Performance Fact Sheet, "License examination passage data is not available from the state agency administering the examination. We were unable to collect data from [enter the number] graduates."

Reporting of license examination passage rates for the Annual Report and the Performance Fact Sheet shall include, for each educational program: the number of graduates in the reported year, the number of documented graduates who passed the first available examination, number of documented graduates who failed the first available examination, the number of graduates for whom data is not available. An optional column may be added to separately report licensing examination data for graduates who take and pass the exam after failing initially. The Annual Report shall also include a description of the processes for attempting to contact those students.

For licensing examinations that are not continuously administered, license examination passage rates shall be included in the Performance Fact Sheet in a format substantially similar to the chart below, (dates, numbers, and other data shown are for example only):

License Examination Passage Rates (includes data for the two calendar years prior to reporting)

#### Name of Educational Program (Program Length)

First Available Exam Date	Date Exam Results Announced	Number of Graduates In Calendar Year	Number of Graduates Taking Exam	Number Who Passed Exam	Number Who Failed Exam	Passage Rate
2/1/20XX	3/15/20/XX	277	80	40	40	50%
6/1/20XX	7/15/20XX	277	100	75	25	75%
10/1/20XX	11/15/20XX	277	82	68	14	76%
2/1/20XY	3/20/20XX	304	80	40	40	50%

,	6/1/20XY	7/19/20XX		100	70		30	70%
1	10/1/20XY	11/19/20XX	304	92	62	!	30	67%
2	License	examination po	issage data is no	ot available fro	m the state ager	icy administe	ering the exa	mination. We
3		_	om 32 graduates.					
4			Dat		<del></del>			
5	i		have had suffici					
6	exa	unination pas	examination ssage rates sh	all be inclu	ded in the P	erformance	e Fact Sho	eet in a
8		mat substant own are for ex	ially similar cample only):	to the chart	below (date	s, number	s, and oth	ner data
9	Licens	e Examination	Passage Rates (	includes data	for the two cal	endar years	prior to re	porting)
10	Name	of Educational	Program (Prog	ram Length)				
				٠				
11	Į.			Number of	Number Wh	;	er Who	Passage
12	Ye		uates in dar Year T	Graduates aking Exam	Passed First	I	d First ole Exam	Rate
13	207	XX	95	80	Exam 40		40	50%
			109	100	75		25	75%
14 15			assage data is no data from 10 gra		m the state ager	icy administe	ering the exa	mination. We
16	Studen	t's Initials:	Da	ite:				
17	Initial	only after you	have had suffic	ient time to re	ead and unders	tand the inf	ormation.	
18	(k) :	Salary and W	age Informati	on.	;			
19			Wage Informal) and 94929.					
20	Peri	formance Fac	t Sheet, for e	ach educatio	onal program	, in a form	iat substar	tially
21	exai	mple only).	•	•				
22	1		ormation (inclu	-	he two calenda	r years prio	or to reporti	ng) ·
23	Name		l Program (Prog				, ,, <del>.</del> -	
24	Calendar	Graduates	nual Salary and Graduates	\$15,000-	\$20,001-	\$25,001-	\$30,001-	No salary
25	Year	Available for	Employed in the Field	\$20,000	\$25,000	\$30,000	\$35,000	Information Reported
26		Employment		<u> </u>		_ <del></del>		
<u> A</u> U	20XX	100	70	5	40	6	3	16
27	20XY	80	55	5	7	3	5	35
28		• .			•		·	

1	A list of sources used to substantiate salary disclosures is available from the school. (Insert how student can
2	obtain this information.)
3	Student's Initials: Date:
4	Initial only after you have had sufficient time to read and understand the information.
5	(l) Definitions. Definitions for all terms contained on the Performance Fact
6	Sheet shall be included as part of the Performance Fact Sheet, in the same format as required in subdivision (a).
7	The following are the definitions for the Performance Fact Sheet:
8	"Number of Students Who Began the Program" means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and
10	excludes all students who cancelled during the cancellation period.
11	"Students Available for Graduation" is the number of students who began the program minus the number of students who have died, been incarcerated, or
12	been called to active military duty.
13	"Number of On-time Graduates" is the number of students who completed the program within 100% of the published program length within the reporting
14	calendar year.
15	"On-time Completion Rate" is the number of on-time graduates divided by the number of students available for graduation.
16 17	"150% Graduates" is the number of students who completed the program within 150% of the program length (includes on-time graduates).
18	"150% Completion Rate" is the number of students who completed the program in the reported calendar year within 150% of the published program length,
19	including on-time graduates, divided by the number of students available for graduation.
20	"Graduates Available for Employment" means the number of graduates minus the number of graduates unavailable for employment.
21	
22	"Graduates Unavailable for Employment" means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing
23	employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
24	
25	"Graduates Employed in the Field" means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the
26	institution has documented verification of employment. For occupations for
27	which the state requires passing an examination, the six month period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.
20 l	- Transaction Program.

1	"Placement Rate Employed in the Field" is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
3	"Number of Graduates Taking Exam" is the number of graduates who took the first available exam in the reported calendar year.
4	"First Available Exam Date" is the date for the first available exam after a student completed a program.
6	"Passage Rate" is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
7 8	"Number Who Passed First Available Exam" is the number of graduates who took and passed the first available licensing exam after completing the program.
9	"Salary" is as reported by graduate or graduate's employer.
10	"No Salary Information Reported" is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.
11	(m) Documentation supporting all data reported shall be maintained
12	electronically by the institution for at least five years from the last time the data was included in either an Annual Report or a Performance Fact Sheet and shall
13 14	be provided to the Bureau upon request; the data for each program shall include at a minimum:
15	(1) the list of job classifications determined to be considered gainful employment for the educational program;
16 17	(2) student name(s), address, phone number, email address, program completed, program start date, scheduled completion date, and actual completion date;
18	(3) graduate's place of employment and position, date employment began,
19	date employment ended, if applicable, actual salary, hours per week, and the date employment was verified;
20	(4) for each employer from which employment or salary information was
21	obtained, the employer name(s) address and general phone number, the contact person at the employer and the contact's phone number and email address, and
22	all written communication with employer verifying student's employment or salary;
23	(5) for students who become self-employed, all documentation necessary
24	to demonstrate self-employment;
25	(6) a description of all attempts to contact each student or employer;
26	(7) any and all documentation used to provide data regarding license examinations and examination results;
27	(8) for each student determined to be unavailable for graduation or unavailable for employment, the identity of the student, the type of
28	unavailability, the dates of unavailability, and the documentation of the

unavailability; and

- (9) the name, email address, phone number, and position or title of the institution's representative who was primarily responsible for obtaining the students' completion, placement, licensing, and salary and wage data, the date that the information was gathered, and copies of notes, letters or emails through which the information was requested and gathered.
- (n) The institution shall provide on a separate document along with the Performance Fact Sheet the same cancellation disclosure as that which is required to be included with the enrollment agreement by Section 94911(e)(1) of the Code. The separate document shall be substantially the same size as the Performance Fact Sheet and shall be captioned "STUDENT'S RIGHT TO CANCEL" using bold 14 pt. type.
- 38. Title 5, CCR, section 74115 states:
  - (a) This section applies to every set of financial statements required to be prepared or filed by the Act or by this chapter.
  - (b) A set of financial statements shall contain, at a minimum, a balance sheet, an income statement, and a cash flow statement, and the preparation of financial statements, shall comply with all of the following:
  - (1) Audited and reviewed financial statements shall be conducted and prepared in accordance with the generally accepted accounting principles established by the American Institute of Certified Public Accountants by an independent certified public accountant who is not an employee, officer, or corporate director or member of the governing board of the institution.
  - (2) Financial statements prepared on an annual basis as required by section 74110(b) shall be prepared in accordance with the generally accepted accounting principles established by the American Institute of Certified Public Accountants. Nonprofit institutions shall provide annual financial statements as required under generally accepted accounting principles for nonprofit organizations.
  - (3) The financial statements shall establish that the institution meets the requirements for financial resources required by Section 71745.
  - (4) If an audit performed to determine compliance with any federal or state student financial aid program reveals any failure to comply with the requirements of the program and the noncompliance creates any liability or potential liability for the institution, the financial statements shall reflect the liability or potential liability.
  - (5) Any audits shall demonstrate that the accountant obtained an understanding of the institution's internal financial control structure, assessed any risks, and has reported any material deficiencies in the internal controls.
  - (c) Work papers for the financial statements shall be retained for five years from the date of the statements and shall be made available to the Bureau upon request.
  - (d) "Current" with respect to financial statements means completed no sooner than 120 days prior to the time it is submitted to the Bureau, and covering no

less than the most recent complete fiscal year. If more than 8 months will have elapsed between the close of the most recent complete fiscal year and the time it is submitted, the fiscal statements shall also cover no less than five months of that current fiscal year.

- 39. Title 5, CCR, section 76215 states:
  - (a) A qualifying institution shall include the following statement on both its enrollment agreement for an educational program and its current schedule of student charges:

"You must pay the state-imposed assessment for the Student Tuition Recovery Fund (STRF) if all of the following applies to you:

- 1. You are a student in an educational program, who is a California resident, or are enrolled in a residency program, and prepay all or part of your tuition either by cash, guaranteed student loans, or personal loans, and
- 2. Your total charges are not paid by any third-party payer such as an employer, government program or other payer unless you have a separate agreement to repay the third party.

You are not eligible for protection from the STRF and you are not required to pay the STRF assessment, if either of the following applies:

- 1. You are not a California resident, or are not enrolled in a residency program, or
- 2. Your total charges are paid by a third party, such as an employer, government program or other payer, and you have no separate agreement to repay the third party."
- (b) In addition to the statement described under subdivision (a) of this section, a qualifying institution shall include the following statement on its current schedule of student charges:

"The State of California created the Student Tuition Recovery Fund (STRF) to relieve or mitigate economic losses suffered by students in educational programs who are California residents, or are enrolled in a residency programs attending certain schools regulated by the Bureau for Private Postsecondary and Vocational Education.

You may be eligible for STRF if you are a California resident or are enrolled in a residency program, prepaid tuition, paid the STRF assessment, and suffered an economic loss as a result of any of the following:

- 1. The school closed before the course of instruction was completed.
- 2. The school's failure to pay refunds or charges on behalf of a student to a third party for license fees or any other purpose, or to provide equipment or materials for which a charge was collected within 180 days before the closure of the school.

46.

1

///

28

### SECOND CAUSE FOR DENIAL OF APPLICATION

(Failure to Demonstrate Capacity to Satisfy Minimum Operating Standards
- Form of Business Organization)

53. Respondent's application is subject to denial under Education Code section 94887 and title 5, CCR, sections 71100 and 71120 for failing to demonstrate its capacity to satisfy minimum operating standards in that on Respondent's Form Application, Respondent indicated it is structured as a "For Profit Corporation." As a corporation, Respondent is required to provide copy of its bylaws and Articles of Incorporation. Respondent failed to provide a copy of Articles of Incorporation.

# THIRD CAUSE FOR DENIAL OF APPLICATION

(Failure to Demonstrate Capacity to Satisfy Minimum Operating Standards
- Owners)

- 54. Respondent's application is subject to denial under Education Code section 94887 and title 5, CCR, sections 71100 and 71130 for failing to demonstrate its capacity to satisfy minimum operating standards by failing to identify the institution's owners. The circumstances are as follows.
- 55. Respondent's Form Application indicates that Ludt holds 100 percent ownership of the institution. According to the City of Anaheim Business Tax Certification status, the owners are reflected as R.C., K.K. and Ludt. In addition, the Bureau received an e-mail from R.C. advising that the institution had been sold to another party. The Bureau has not received any communication or documentation from Ludt that there has been a change in ownership. As such, the Bureau is unable to ascertain the institution's ownership.

# FOURTH CAUSE FOR DENIAL OF APPLICATION

(Failure to Demonstrate Capacity to Satisfy Minimum Operating Standards
- Organization and Management)

56. Respondent's application is subject to denial under Education Code section 94887 and title 5, CCR, sections 71100 and 71140 for failing to demonstrate its capacity to satisfy minimum operating standards by failing to identify administrative positions in its organizational

chart. The institution's catalog and other documents submitted in support of Respondent's application referred to the following administrative positions: Chancellor, Provost, Admissions, Student Services Director, Academic Advisor, Chief Operating Officer, Chief Executive Officer and the Director of Finance. The organizational chart submitted by Respondent did not include these positions, nor their corresponding job descriptions.

# FIFTH CAUSE FOR DENIAL OF APPLICATION

# (Failure to Demonstrate Capacity to Satisfy Minimum Operating Standards - Governing Board)

57. Respondent's application is subject to denial under Education Code section 94887 and title 5, CCR, sections 71100 and 71150 for failing to demonstrate its capacity to satisfy minimum operating standards by failing to provide sufficient information regarding the institution's governing board members. The institution submitted a list of governing board members that included W.C. and X.G. however, no e-mail addresses were provided as to these members as required, and no explanation was provided about the failure to include their e-mail addresses.

# SIXTH CAUSE FOR DENIAL OF APPLICATION

# (Failure to Demonstrate Capacity to Satisfy Minimum Operating Standards - Institution Representative)

58. Respondent's application is subject to denial under Education Code section 94887 and title 5, CCR, sections 71100 and 71160 for failing to demonstrate its capacity to satisfy minimum operating standards by failing to identify the person with whom the Bureau will correspond and conduct legal transactions on behalf of the institution. Respondent's Form Application identified R.C. as the institution's representative however, on May 16, 2014, the Bureau received an e-mail from R.C. advising that he was no longer associated with the institution. The Bureau has not received any notification that the institution's representative has changed. The Bureau is unable to determine who is currently occupying this position.

27 || ///

28 || ///

### SEVENTH CAUSE FOR DENIAL OF APPLICATION

# (Failure to Demonstrate Capacity to Satisfy Minimum Operating Standards - Enrollment Agreement)

- 59. Respondent's application is subject to denial under Education Code sections 94887, 94909 and 94911, and title 5, CCR, sections 71100, 71800, 76215 for failing to demonstrate its capacity to satisfy minimum operating standards in that the enrollment agreement contains deficiencies as set forth below:
- a. The enrollment agreement failed to include the name of the educational program, the total number of credit hours, clock hours, or other increment required to complete the educational program, as required by Code section 94911(a).
- b. The enrollment agreement failed to include the address where instruction will be provided; the period covered by the enrollment agreement; the program start date and scheduled completion date; the date by which the student must exercise his or her right to cancel or withdraw and the refund policy, as required by title 5, CCR, sections 71800(a) through (d).
- c. The enrollment agreement failed to include an itemization of all institutional charges and fees, as required by title 5, CCR, section 71800(e)(1), (e)(3) through (e)(11) and (f).
- d. The enrollment agreement failed to include a schedule of total charges, including a list of nonrefundable charges and student's obligations to the Student Tuition Recovery Fund that are clearly identified as a nonrefundable charge, as required by Code section 94911(b).
- e. The enrollment agreement failed to include the total charges for the current period of attendance, the estimated total charges for the entire educational program, and the total charges the student is obligated to pay upon enrollment, in underlined capital letters on the same page as the student's signature, as required by Code section 94911(c):
- f. The enrollment agreement and schedule of student charges failed to include the specific required language related to the Student Tuition Recovery Fund (STRF), as required by and title 5, CCR, section 76215(b).
- g. The "Student's Right to Cancel" policy as set forth in the enrollment agreement did not include the explanation that the student has the right to cancel and obtain a refund of charges

paid through attendance at the first class session or the seventh day after enrollment, which is later. This language is required by Code section 94911(e)(1).

- h. The institution's refund policy as set forth in the enrollment agreement did not state that if the student has received federal student financial aid funds, the student is entitled to a refund of moneys no paid from federal student financial aid program funds, as required by Code section 94911(e)(2).
- i. The enrollment agreement incorrectly described the procedure a student is required to follow to cancel the enrollment agreement by incorrectly stating the institution's name in the mailing address where the notice of cancellation is to be sent, a violation of Code section 94911(e)(3).
- j. The enrollment agreement failed to include the specific language regarding the transferability disclosure, as required by Code section 94911(h) and 94909(a)(15). In addition, since the institution offers more than one educational program, a blank line, such as "\_\_\_\_\_\_" should be inserted wherever "name of educational program" appears so that the name of the program can be inserted in each enrollment agreement as each agreement is completed.
- k. The enrollment agreement failed to include the following paragraph, as required by Code section 94911(i)(1):

Prior to signing this enrollment agreement, you must be given a catalog or brochure and a School Performance Fact Sheet, which you are encouraged to review prior to signing this agreement. These documents contain important policies and performance data for this institution. This institution is required to have you sign and date this information included in the School Performance Fact Sheet relating to completion rates placement rates, license examination passage rates, and salaries or wages, and the most recent three-year cohort default rate, if applicable, prior to signing this agreement.

- l. The enrollment agreement failed to include a line immediately following the paragraph below, which appears on the first page of the agreement, for the student to initial, as required by Code section 94911(i)(2):
  - I certify that I have received the catalog, School Performance Fact Sheet, and information regarding completion rates, placement rates, license examination passage rates, and salary or wage information, and the most recent three-year cohort default rate, if applicable, included in the School Performance Fact

- i) a description of each program;
- ii) a description of the equipment to be used during the educational program;
- iii) a description of the number and qualifications of the faculty needed to teach the educational program;
- iv) a projection, and the bases for the projection, of the number of students that the institution plans to enroll in the educational programs during each of the three years following the date the application is submitted; and,
- v) a description of the learning, skills, and other competencies to be acquired y students who complete the educational program.
- b. Respondent failed to submit a syllabus for all courses provided by the institution; a clear, sequential outline of each program; a list of faculty teaching assignment(s) first by program and then by course; and, a list identifying the curriculum developer(s) and their qualifications, including a resume or curriculum vitae, in violation of title 5, CCR, sections 71710(c)(1-7), 71720(a)(1) and 71715(b), and Section 94897(i)(2).
- c. The institution submitted the following statement regarding the proposed Bachelor of Arts program:

...course requirements for completion of the Bachelor of Arts in Business Administration are based on the General Education Requirements of the California State University System FRC certification pattern...

This statement may be interpreted by students as an endorsement of the institution by the California State University system and as such is in violation of Code section 94897(i)(2).

## TENTH CAUSE FOR DENIAL OF APPLICATION

# (Failure to Demonstrate Capacity to Satisfy Minimum Operating Standards - Financial Resources and Statements)

62. Respondent's application is subject to denial under Education Code section 94887 and title 5, CCR, sections 71100, 71240, 71745 and 74115 for failing to demonstrate its capacity to satisfy minimum operating standards by failing to document that it has at all times sufficient assets and financial resources to provide all of the educational programs that the institution

represented it would provide. The financial statements provided were neither audited nor reviewed financial statements and only covered a three-month period.

## ELEVENTH CAUSE FOR DENIAL OF APPLICATION

# (Failure to Demonstrate Capacity to Satisfy Minimum Operating Standards - Faculty)

- 63. Respondent's application is subject to denial under Education Code sections 94887 and 94900.5 and title 5, CCR, sections 71100 and 71720(a)(1), (a)(4)(A) and (a)(4)(B) for failing to demonstrate its capacity to satisfy minimum operating standards as follows:
- a. The institution failed to demonstrate the qualifications of its faculty. The institution did not submit academic transcripts for any of its faculty members, as requested by the Bureau in its deficiency letter dated July 10, 2015.
- b. The institution did not submit a complete list of faculty members and their proposed faculty contracts as indicated in Paragraph 16 of the Form Application and as requested by the Bureau in its deficiency letter dated July 10, 2015.

# TWELFTH CAUSE FOR DENIAL OF APPLICATION

# (Failure to Demonstrate Capacity to Satisfy Minimum Operating Standards - Facilities and Equipment)

- 64. Respondent's application is subject to denial under Education Code section 94887 and title 5, CCR, sections 71100 and 71260(b) and (f), for failing to demonstrate its capacity to satisfy minimum operating standards as follows:
- a. The lease agreement submitted by Respondent has expired. A current lease agreement, either active or a draft, was requested by the Bureau in its deficiency letter of July 10, 2015, but has not been submitted.
- b. The Business Tax Certificate submitted by Respondent indicated that the location was to be used only as an administrative office for "Law School & University." It also stated that business name as "American University of California." A current certificate and any other permits or licenses to operate were requested by the Bureau in its deficiency letter of July 10, 2015, but have not been submitted.

. 

# THIRTEENTH CAUSE FOR DENIAL OF APPLICATION

# (Failure to Demonstrate Capacity to Satisfy Minimum Operating Standards

### - Catalog)

- 65. Respondent's application is subject to denial under Education Code sections 94887, 94897, 94900, 94900.5, 94909, 94920, and title 5, CCR, sections 71100, 71140, 71775, 71810, and 76215 for failing to demonstrate its capacity to satisfy minimum operating standards as follows:
- a. The Bureau requested that the institution submit a statement indicating how often the catalog is updated pursuant to title 5, CCR, section 71810, however, this information was not received.
- b. The institution did not submit a statement indicating how the school catalog is provided to a prospective student or to the general public when requested, as required by Code section 94909(a).
- c. The institution's catalog contained the website address of a different institution and did not provide an updated website address for the institution upon the Bureau's request, as required by Code section 94909(a)(1).
- d. The institution's catalog did not contain the address where class sessions will be held, as required by Code section 94909(a)(4).
- e. The institution's catalog did not contain the specific beginning and end dates for the period covered by the catalog by specifying the month, day and year as required by title 5, CCR, section 71810(b)(1).
- f. The institution's catalog did not contain statement specifying whether the institution has a pending petition in bankruptcy, is operating as a debtor in possession, has filed a petition within the preceding five years, or has had a petition in bankruptcy filed against it within the preceding five years that resulted in reorganization under Chapter 11 of the United States Bankruptcy Code, as required by Code section 94909 (a)(12).
- g. The institution's catalog failed to accurately describe the institution's facilities as required by title 5, CCR, section 71810(b)(9) in that the catalog described the facilities as

encompassing 25,000 square feet on the first and second floors of the facility for classrooms, a resource center and faculty workspace. The lease agreement states the institution leased approximately 1,720 square fee on the first floor and the facility map submitted by Respondent does not show a resource center or faculty workspace.

- h. The institution's catalog failed to accurately describe the library and other learning resources as required by title 5, CCR, section 71810(b)(10) in that the catalog described the institution has having "library facilities for over 20,000 books and other print media" whereas the catalog stated the institution had "an extensive library of over 2,000 books" which are located onsite. ..." In addition, the catalog fails to include procedures for student access to other learning resources.
- i. The institution's catalog did not contain the correct Website address for the Bureau in the specific language that directs students to the Bureau for unanswered questions, as required by Code section 94909(a)(3)(A).
- j. The institution's catalog did not contain the following disclosure, as required by Code section 94909(a)(3)(C):

A student or any member of the public may file a complaint about this institution with the Bureau for Private Postsecondary Education by calling (toll-free telephone number) or by completing a complaint form, which can be obtained on the bureau's Internet Web site (Internet Web site address).

- k. The institution's catalog did not contain the "NOTICE CONCERNING TRANSFERABILITY OF CREDITS AND CREDENTIALS EARNED AT OUR INSTITUTION," as required by Code section 94909(a)(15).
- 1. The institution's catalog did not contain the "Notice to Prospective Degree Program Students," as required by title 5, CCR, section 71775.
- m. The institution's catalog contains a section regarding International Student Admissions. However, Respondent was unable to document compliance with title 5, CCR, section 71810(b)(3).
- n. The description of the programs and instruction offered in the institution's catalog did not include the required final tests or examinations; any required internships or externships; the

total number of credit hours, clock hours or other increments required for completion; as required by Code section 94909(a)(5).

- o. The institution's catalog contains numerous references to a law school and the qualifications of the institution's graduates to sit for the California Bar examination, however Respondent's application does not include a Juris Doctor program. Respondent was unable to document compliance with Code section 94909(a)(6).
- p. The institution's catalog did not contain the required statement specifying whether the institution, or any of its degree programs, are accredited by an accrediting agency recognized by the United States Department of Education and did not include the following disclosures, as required by Code sections 94909(a)(16) and 94897(p):
  - i) Whether a graduate of the degree program will be eligible to sit for the applicable licensure exam in California and other states.
  - ii) A degree program that is unaccredited or a degree from an unaccredited institution is not recognized for some employment positions, including, but not limited to, positions with the State of California.
  - iii) That a student enrolled in an unaccredited institution is not eligible for federal financial aid programs.
- q. Some of the fees listed on page 19 of the institution's catalog are different from the fees listed in the enrollment agreement. In addition, the "Explanation of Fees" on pages 22 and 23 of the catalog contain fees that are not listed on the schedule of charges on page 19 of the catalog or in the itemized list of fees and charges in the enrollment agreement. Therefore, the catalog does not accurately set forth the schedule of total charges for a period of attendance and an estimated schedule of total charges for the entire educational program, as required by Code section 94909(a)(9).
- r. The institution's catalog did not contain the specific required language concerning the Student Tuition Recovery Fund, as required by title 5, CCR, section 76215(a) and (b).
- s. The refund policy included in the catalog does not include an explanation that the student has the right to cancel the enrollment agreement and obtain a refund of charges paid

through attendance at the first class session, or the seventh day after enrollment, whichever is later, as required by Code sections 94909(a)(8)(B) and 94920(b).

- t. The refund policy included in the catalog does not include a statement reporting whether the institution participates in federal and state financial aid programs, as required by Code section 94909(a)(10).
- u. The institution's catalog did not contain a statement specifying that, if a student obtains a loan to pay for an educational program, the student will have the responsibility to repay the full amount of the loan plus interest, less the amount of any refund, and that, if the student has received federal student financial aid funds, the student is entitled to a refund of the moneys not paid from federal student financial aid program funds, as required by Code section 94909(a)(11).
- v. The institution's policies regarding payment plans and employer-sponsored financing as set forth in the catalog did not contain any specific details, including the disclosures required by title 5, CCR, section 71810(b)(6).
- x. The institution's catalog states that students on academic probation will be monitored by the "Dean of Law Studies," however, the application submitted does not include this position and the Bureau has not received a response to its request for clarification. The institution was unable to document compliance with Code section 94909(a)(8)(C) and title 5, CCR, section 71140(b).
- y. The institution's policies on student rights, including the procedure for addressing student grievances state that grievances will be brought before the "Law School Grade Review Committee" for review, which conflicts with Respondent's application for approval to offer educational programs in Business Administration. The institution was unable to document compliance with title 5, CCR, section 71810(b)(14).
- z. The institution's catalog did not contain any descriptions of student services as required by title 5, CCR, section 71810(b)(12).
- aa. The institution's catalog did not contain any description of the nature or extent of placement services provided by the institution, as required by Code section 94909(a)(13).

# FIFTEENTH CAUSE FOR DENIAL OF APPLICATION

# (Inadequate Self-Monitoring Procedures)

68. Respondent's application is subject to denial under Education Code section 94887 and title 5, CCR, sections 71100, 71320 and 71760 in that Respondent did not have adequate self-monitoring procedures to ensure compliance with the regulations of the Bureau.

#### PRAYER

WHEREFORE, Complainant requests that a hearing be held on the matters herein alleged, and that following the hearing, the Director of the Department of Consumer Affairs issue a decision:

- 1. Denying the application of Western Cambridge University for an Approval to Operate an Institution Non-Accredited; and,
  - 2. Taking such other and further action as deemed necessary and proper.

DATED: 8/16/16

JOANNE WENZEL

Chief

Bureau for Private Postsecondary Education

Department of Consumer Affairs

State of California

Complainant

SD2016100531 81344751.doc