

The Coaches Training Institute
4000 Civic Center Drive, Suite 500
San Rafael, CA 94903
Phone: 415-451-6000 Fax: 415-472-1204
Website: www.coactive.com

School Performance Fact Sheet
2014 & 2013 Calendar Years
Co-Active (Coaching) Fundamentals
(2.5 Day Program, 20 hours)

On-Time Completion Rates

Calendar Year	Number of Students Who Began Program ¹	Students Available for Graduation ²	Graduates ³	Completion Rate ⁴
2014	111	111	110	99%
2013	115	115	114	99%

See "Footnotes" for definitions of terms and calculations.

Placement Rates

Calendar Year	Number of Students Who Began Program ¹	Number of Graduates ³	Graduates Available for Employment ⁵	Graduates Employed in the Field ⁶	Placement Rate Employed in the Field ⁷	Graduates Employed in the Field an average of less than 32 hours per week	Graduates Employed in the Field at least 32 hours per week
2014	111	110	110	6	5%	2	4
2013	115	114	114	7	6%	2	5

See "Footnotes" for definitions of terms and calculations.

Students are entitled to a list of the job classifications considered to be in the field of this educational program. To obtain this list, please ask an institutional representative or you can review the list of the institution's website at <http://www.thecoaches.com/why-cti/accreditations-affiliations>.

Examination Passage Rates (for licensure examinations not continuously administered)

Number of Students Taking Exam ⁸	Exam Date ⁹	Number Who Passed Exam	Number Who Failed Exam	Passage Rate ¹⁰
N/A	N/A	N/A	N/A	N/A
N/A	N/A	N/A	N/A	N/A

License Examination Passage Rates (continually administered examinations)

Calendar Year	Number of Students Taking Exam ⁸	Number Who Passed First Exam Taken ¹¹	Number Who Failed First Exam Taken	Passage Rate ¹⁰
2014	N/A	N/A	N/A	N/A
2013	N/A	N/A	N/A	N/A

See "Footnotes" for definitions of terms and calculations.

Salary and Wage Information (includes data for the two calendar years prior to reporting)

Calendar Year	Graduates Available for Employment ⁵	Graduates Employed in Field ⁶	Annual Salary and Wages Reported Graduates Employed in the Field ¹²					
			\$10,001 to \$15,000	\$30,001 to \$35,000	\$45,001 to \$50,000	\$65,001 to \$70,000	\$70,001 to \$75,000	\$80,001 to \$85,000
2014	110	6	1	1		1		
2013	114	7			1	1	1	1

Calendar Year	Graduates Available for Employment ⁵	Graduates Employed in Field ⁶	Annual Salary and Wages Reported Graduates Employed in the Field ¹²					
			\$95,001 to \$100,000	\$105,001 to \$110,000	\$145,001 to \$150,000	\$190,001 to \$195,000	\$195,001 to \$200,000	Students not Reporting Salary
2014	110	6	1		1	1		
2013	114	7		1			1	1

See "Footnotes" for definitions of terms and calculations.

Students are entitled to a list of the objective sources of information used to substantiate the salary disclosure. To obtain this list, please ask an institutional representative where to view this list (annual survey).

Student Loan Information

The Coaches Training Institute is not a Title IV school through The Department of Education, therefore, CTI is not eligible to accept federal Title IV funding.

This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at: P.O. Box 980818, West Sacramento, CA 95798-0818, www.bppe.ca.gov, P: 888.370.7589 or 916.431.6959, F: 916.263.1897.

I have read and understand this School Performance Fact Sheet. The School Performance Fact Sheet was reviewed and discussed with a school official prior to signing an enrollment agreement.

Student Name - Print

Student Signature

Date

School Official

Date

Footnotes/Definitions

¹“Number of Students Who Began Program” means the number of students who began the program who are scheduled to complete the program within the reporting calendar year, and includes all the students who remained enrolled after their cancellation period.

²“Students available for graduation” is the number of students who began program minus the number of students who have died, been incarcerated, or been called to active military duty.

³“Graduates” is the number of students who completed the program within 100% of the program length.

⁴“Completion Rate” is the number of Graduates divided by the Number of Students Available for Graduation.

⁵“Graduates available for employment” means the number of graduates minus the number of graduates unavailable for employment. “Graduates unavailable for employment” means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.

⁶“Graduates employed in the field” means graduates who are gainfully employed in a single position for which the institution represents the program prepares its graduates within six months after a student completes the applicable educational program. Results were reported by the student through a survey. Not all graduates reported employment status.

⁷“Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment. Results were reported by the student through a survey. Not all graduates reported placement status.

⁸Exam is not required for completion of the Co-Active Fundamentals program.

⁹Exam is not required for completion of the Co-Active Fundamentals program.

¹⁰Exam is not required for completion of the Co-Active Fundamentals program.

¹¹Exam is not required for completion of the Co-Active Fundamentals program.

¹²Results were reported by the student through a survey. Not all graduates reported salary. A list of the employers of the Graduates Employed in the Field can be obtained from The Coaches Training Institute, 4000 Civic Center Drive, Suite 500, San Rafael, CA 94903, USA. Telephone: (415) 451-6000.

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School Performance Fact Sheet
2014 & 2013 Calendar Years
Professional Coaching Course
Advanced Curriculum
(5 Course Program, 116 hours)

On-Time Completion Rates

Calendar Year	Number of Students Who Began Program ¹	Students Available for Graduation ²	Graduates ³	Completion Rate ⁴
2014	244	244	178	73%
2013	167	167	133	80%

See "Footnotes" for definitions of terms and calculations.

Placement Rates

Calendar Year	Number of Students Who Began Program ¹	Number of Graduates ³	Graduates Available for Employment ⁵	Graduates Employed in the Field ⁶	Placement Rate Employed in the Field ⁷	Graduates Employed in the Field an average of less than 32 hours per week	Graduates Employed in the Field at least 32 hours per week
2014	244	178	178	60	34%	32	27
2013	167	133	133	31	23%	15	16

See "Footnotes" for definitions of terms and calculations.

Students are entitled to a list of the job classifications considered to be in the field of this educational program. To obtain this list, please ask an institutional representative or you can review the list of the institution's website at <http://www.thecoaches.com/why-cti/accreditations-affiliations>.

Examination Passage Rates (for licensure examinations not continuously administered)

Number of Students Taking Exam ⁸	Exam Date ⁹	Number Who Passed Exam	Number Who Failed Exam	Passage Rate ¹⁰
N/A	N/A	N/A	N/A	N/A
N/A	N/A	N/A	N/A	N/A

License Examination Passage Rates (continually administered examinations)

Calendar Year	Number of Students Taking Exam ⁸	Number Who Passed First Exam Taken ¹¹	Number Who Failed First Exam Taken	Passage Rate ¹⁰
2014	N/A	N/A	N/A	N/A
2013	N/A	N/A	N/A	N/A

See "Footnotes" for definitions of terms and calculations.

Salary and Wage Information (includes data for the two calendar years prior to reporting)

Calendar Year	Graduates Available for Employment ⁵	Graduates Employed in Field ⁶	Annual Salary and Wages Reported Graduates Employed in the Field ¹²					
			\$0 to \$5,000	\$5,001 to \$10,000	\$10,001 to \$15,000	\$15,001 to \$20,000	\$20,001 to \$25,000	\$25,001 to \$30,000
2014	178	60	13	1	2	2	2	
2013	133	31	4	2	2		1	1

Calendar Year	Graduates Available for Employment ⁵	Graduates Employed in Field ⁶	Annual Salary and Wages Reported Graduates Employed in the Field ¹²					
			\$30,001 to \$35,000	\$35,001 to \$40,000	\$40,001 to \$45,000	\$45,001 to \$50,000	\$60,001 to \$65,000	\$65,001 to \$70,000
2014	178	60		2	1	1	1	1
2013	133	31	1	2	1	2		

Calendar Year	Graduates Available for Employment ⁵	Graduates Employed in Field ⁶	Annual Salary and Wages Reported Graduates Employed in the Field ¹²					
			\$70,001 to \$75,000	\$75,001 to \$80,000	\$85,001 to \$90,000	\$95,001 to \$100,000	\$100,001 to \$105,000	\$105,001 to \$110,000
2014	178	60	2	1	1	1	2	1
2013	133	31	1					

Calendar Year	Graduates Available for Employment ⁵	Graduates Employed in Field ⁶	Annual Salary and Wages Reported Graduates Employed in the Field ¹²					
			\$110,001 to \$115,000	\$115,001 to \$120,000	\$120,001 to \$125,000	\$125,001 to \$130,000	\$145,001 to \$150,000	\$155,001 to \$160,000
2014	178	60	3	1	4		4	1
2013	133	31	2			2	1	2

Calendar Year	Graduates Available for Employment ⁵	Graduates Employed in Field ⁶	Annual Salary and Wages Reported Graduates Employed in the Field ¹²					
			\$170,001 to \$175,000	\$175,001 to \$180,001	\$195,001 to \$200,000	Over \$150,000 / year, did not specify	Students not Reporting Salary	
2014	178	60	2		1	1	9	
2013	133	31		1			6	

See "Footnotes" for definitions of terms and calculations.

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Student Loan Information

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I have read and understand this School Performance Fact Sheet. The School Performance Fact Sheet was reviewed and discussed with a school official prior to signing an enrollment agreement.

Student Name - Print

Student Signature

Date

School Official

Date

Footnotes/Definitions

¹“Number of Students Who Began Program” means the number of students who began the program who are scheduled to complete the program within the reporting calendar year, and includes all the students who remained enrolled after their cancellation period.

²“Students available for graduation” is the number of students who began program minus the number of students who have died, been incarcerated, or been called to active military duty.

³“Graduates” is the number of students who completed the program within 100% of the program length. The remaining students who started programs mid to late 2014 are still finishing the program(s) they have registered for and will complete the program in the following year.

⁴“Completion Rate” is the number of Graduates divided by the Number of Students Available for Graduation.

⁵“Graduates available for employment” means the number of graduates minus the number of graduates unavailable for employment. “Graduates unavailable for employment” means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.

⁶“Graduates employed in the field” means graduates who are gainfully employed in a single position for which the institution represents the program prepares its graduates within six months after a student completes the applicable educational program. Results were reported by the student through a survey. Not all graduates reported employment status.

⁷“Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment. Results were reported by the student through a survey. Not all graduates reported placement status.

⁸ Exam is not required for completion of the Professional Coaching Course Advanced Curriculum.

⁹ Exam is not required for completion of the Professional Coaching Course Advanced Curriculum.

¹⁰ Exam is not required for completion of the Professional Coaching Course Advanced Curriculum.

¹¹ Exam is not required for completion of the Professional Coaching Course Advanced Curriculum.

¹² Results were reported by the student through a survey. Not all graduates reported salary. A list of the employers of the Graduates Employed in the Field can be obtained from The Coaches Training Institute, 4000 Civic Center Drive, Suite 500, San Rafael, CA 94903, USA. Telephone: (415) 451-6000.

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School Performance Fact Sheet
2014 & 2013 Calendar Years
Professional Personal Coaching Certification Program
(6 Month Program)

On-Time Completion Rates

Calendar Year	Number of Students Who Began Program ¹	Students Available for Graduation ²	Graduates ³	Completion Rate ⁴
2014	416	416	337	81%
2013	687	687	646	94%

See "Footnotes" for definitions of terms and calculations.

Placement Rates

Calendar Year	Number of Students Who Began Program ¹	Number of Graduates ³	Graduates Available for Employment ⁵	Graduates Employed in the Field ⁶	Placement Rate Employed in the Field ⁷	Graduates Employed in the Field an average of less than 32 hours per week	Graduates Employed in the Field at least 32 hours per week
2014	416	337	337	216	64%	110	94
2013	687	646	643	205	32%	114	87

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Examination Passage Rates (for licensure examinations not continuously administered)

Number of Students Taking Exam ⁸	Exam Date ⁹	Number Who Passed Exam	Number Who Failed Exam	Passage Rate ¹⁰
N/A	N/A	N/A	N/A	N/A
N/A	N/A	N/A	N/A	N/A

License Examination Passage Rates (continually administered examinations)

Calendar Year	Number of Students Taking Exam ⁸	Number Who Passed First Exam Taken ¹¹	Number Who Failed First Exam Taken	Passage Rate ¹⁰
2014	333	317	22	100%
2013	646	620	26	100%

See "Footnotes" for definitions of terms and calculations.

Salary and Wage Information (includes data for the two calendar years prior to reporting)

Calendar Year	Graduates Available for Employment ⁵	Graduates Employed in Field ⁶	Annual Salary and Wages Reported Graduates Employed in the Field ¹²						
			\$0 to \$5,000	\$5,001 to \$10,000	\$10,001 to \$15,000	\$15,001 to \$20,000	\$20,001 to \$25,000	\$25,001 to \$30,000	\$30,001 to \$35,000
2014	337	216	41	14	10	3	4	8	3
2013	643	205	18	18	13	3	2	9	7

Calendar Year	Graduates Available for Employment ⁵	Graduates Employed in Field ⁶	Annual Salary and Wages Reported Graduates Employed in the Field ¹²						
			\$35,001 to \$40,000	\$40,001 to \$45,000	\$45,001 to \$50,000	\$50,001 to \$55,000	\$55,001 to \$60,000	\$60,001 to \$65,000	\$65,001 to \$70,000
2014	337	216	2	5	6	8	6	4	3
2013	643	205	3	7	4	5	6	1	1

Calendar Year	Graduates Available for Employment ⁵	Graduates Employed in Field ⁶	Annual Salary and Wages Reported Graduates Employed in the Field ¹²						
			\$70,001 to \$75,000	\$75,001 to \$80,000	\$80,001 to \$85,000	\$85,001 to \$90,000	\$90,001 to \$95,000	\$95,001 to \$100,000	\$100,001 to \$105,000
2014	337	216	5	8	9	4	3	4	10
2013	643	205	5	3	7	3	7	8	4

Calendar Year	Graduates Available for Employment ⁵	Graduates Employed in Field ⁶	Annual Salary and Wages Reported Graduates Employed in the Field ¹²						
			\$105,001 to \$110,000	\$110,001 to \$115,000	\$115,001 to \$120,000	\$120,001 to \$125,000	\$125,001 to \$130,000	\$130,001 to \$135,000	\$135,001 to \$140,000
2014	337	216	2	2	1	4	2	1	2
2013	643	205		1	5	1	4	4	3

Calendar Year	Graduates Available for Employment ⁵	Graduates Employed in Field ⁶	Annual Salary and Wages Reported Graduates Employed in the Field ¹²						
			\$145,001 to \$150,000	\$150,001 to \$155,000	\$155,001 to \$160,000	\$165,001 to \$170,000	\$170,001 to \$175,000	\$175,001 to \$180,001	\$185,001 to \$190,000
2014	337	216	7				1	2	1
2013	643	205	4	9	1	1			

Calendar Year	Graduates Available for Employment ⁵	Graduates Employed in Field ⁶	Annual Salary and Wages Reported Graduates Employed in the Field ¹²						
			\$195,001 to \$200,000	Over \$150,000 / year, did not specify	Other: \$450,000	Other: \$500,000	Students not Reporting Salary		
2014	337	216		1		1	29		
2013	643	205	2		1		35		

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I have read and understand this School Performance Fact Sheet. The School Performance Fact Sheet was reviewed and discussed with a school official prior to signing an enrollment agreement.

Student Name - Print

Student Signature

Date

School Official

Date

Footnotes/Definitions

¹“Number of Students Who Began Program” means the number of students who began the program who are scheduled to complete the program within the reporting calendar year, and includes all the students who remained enrolled after their cancellation period. For 2014, we have included students who enrolled in programs as early as January 2014 and as late as June 2014. Programs in this time period are scheduled to complete by December 2014 (within the reported calendar year).

²“Students available for graduation” is the number of students who began program minus the number of students who have died, been incarcerated, or been called to active military duty.

³“Graduates” is the number of students who completed the program within 100% of the program length.

⁴“Completion Rate” is the number of Graduates divided by the Number of Students Available for Graduation.

⁵“Graduates available for employment” means the number of graduates minus the number of graduates unavailable for employment. “Graduates unavailable for employment” means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.

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⁷“Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment. Results were reported by the student through a survey. Not all graduates reported placement status.

⁸Number of Students Taking Exam is the number of students who completed the program within 150% of the published program length and who took the exam in the reported calendar year for the first time.

⁹CTI continuously administers exams. Multiple exams are scheduled each month.

¹⁰Passage Rate is calculated by dividing the number of students who passed the exam by the number of graduates who took the reported licensing exam.

¹¹Number Who Passed First Exam Taken is the number of students who took and passed the licensing exam in the reported calendar year on the first attempt.

¹² Results were reported by the student through a survey. Not all graduates reported salary. A list of the employers of the Graduates Employed in the Field can be obtained from The Coaches Training Institute, 4000 Civic Center Drive, Suite 500, San Rafael, CA 94903, USA. Telephone: (415) 451-6000.