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# College of Southern California

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## SCHOOL PERFORMANCE FACT SHEET FOR CALENDAR YEAR 2014

This *School Performance Fact Sheet* is made available to all prospective students in fulfillment of the requirements set forth in Sections 94902 and 94910 of the California Private Postsecondary Education Act of 2009, which is effective January 1, 2010, and for the purpose of supporting informed choice.

### I. RATE OF SUCCESSFUL COMPLETION

#### INSUR/AGNT/PRELIC/FIRE&CASUALTY INS (40 hrs) and LICENSING/ETHICS CODE (12 hrs)

(Property & Casualty Pre-Licensing (52 Hours))

| Calendar Year | Number of Students who Began Program <sup>1</sup> | Students Available for Graduation <sup>2</sup> | Graduates <sup>3</sup> | Completion Rate <sup>4</sup> |
|---------------|---|--|------------------------|------------------------------|
| 2014          | 52  | 52   | 52                     | 100%                         |
| 2013          | 218   | 218  | 218                    | 100%                         |

#### INSURANCE AGENT PRELICEN LIFE/HLTH INS (40 hrs) and LICENSING/ETHICS CODE (12 hrs)

(Life Pre-Licensing (52 Hours))

| Calendar Year | Number of Students who Began Program <sup>1</sup> | Students Available for Graduation <sup>2</sup> | Graduates <sup>3</sup> | Completion Rate <sup>4</sup> |
|---------------|---|--|------------------------|------------------------------|
| 2014          | 72  | 72   | 72                     | 100%                         |
| 2013          | 274   | 274  | 274                    | 100%                         |

#### SERIES 6 AND 63 PRE- LICENSING (32 hrs)

| Calendar Year | Number of Students who Began Program <sup>1</sup> | Students Available for Graduation <sup>2</sup> | Graduates <sup>3</sup> | Completion Rate <sup>4</sup> |
|---------------|---|--|------------------------|------------------------------|
| 2014          | 0   | 0  | 0                      | 0%                           |
| 2013          | 0   | 0  | 0                      | 0%                           |

#### SERIES 7 AND 63 PRE-LICENSING

| Calendar Year | Number of Students who Began Program <sup>1</sup> | Students Available for Graduation <sup>2</sup> | Graduates <sup>3</sup> | Completion Rate <sup>4</sup> |
|---------------|---|--|------------------------|------------------------------|
| 2014          | 0   | 0  | 0                      | 0%                           |
| 2013          | 0   | 0  | 0                      | 0%                           |

<sup>1</sup> “Number of Students Who Began Program” is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.

<sup>2</sup> “Students Available for Graduation” is the number of students who began program minus the number of “Students unavailable for graduation,” which means those students who have died, been incarcerated, or called to active military duty.

<sup>3</sup> “Graduates” is the number of student who completed the program within 100% of the published program length.

<sup>4</sup> “Completion Rate” is the number of Graduates divided by the Number of Students Available for Graduation.

Student's Initial: \_\_\_\_\_ Date: \_\_\_\_\_

## II. RATE OF EMPLOYMENT

**INSUR/AGNT/PRELIC/FIRE&CASUALTY INS (40 hrs) and  
LICENSING/ETHICS CODE (12 hrs)  
(Property & Casualty Pre-Licensing Course (52 hrs))**

| Calendar Year | No. of Students Who Began Program <sup>5</sup> | No. of Graduates <sup>6</sup> | Graduates Available for Employment <sup>7</sup> | Graduates Employed in the Field <sup>8</sup> | Placement Rate % Employed in the Field <sup>9</sup> | Graduates Employed in the Field an average of less than 32 hours per week | Graduates Employed in the Field at least 32 hours per week |
|---------------|--|-------------------------------|---|--|---|---|--|
| 2014          | 52   | 52                            | 52  | 24*  | 46*   | 0   | 24   |
| 2013          | 218  | 218                           | 218   | 97*  | 45*   | 0   | 97   |

*\*Prior to enrollment, most of our students have a guaranteed employment agreement in the field, which is valid once they obtain the necessary license. This is only for obtaining license within calendar year.*

**INSURANCE AGENT PRELICEN LIFE/HLTH INS (40 hrs) and  
LICENSING/ETHICS CODE (12 hrs)  
(Life Pre-Licensing Course (52 hrs))**

| Calendar Year | No. of Students Who Began Program <sup>5</sup> | No. of Graduates <sup>6</sup> | Graduates Available for Employment <sup>7</sup> | Graduates Employed in the Field <sup>8</sup> | Placement Rate % Employed in the Field <sup>9</sup> | Graduates Employed in the Field an average of less than 32 hours per week | Graduates Employed in the Field at least 32 hours per week |
|---------------|--|-------------------------------|---|--|---|---|--|
| 2014          | 72   | 72                            | 72  | 44*  | 62*   | 0   | 44   |
| 2013          | 274  | 274                           | 274   | 121*   | 44*   | 0   | 121  |

*\*Prior to enrollment, most of our students have a guaranteed employment agreement in the field, which is valid once they obtain the necessary license. This is for obtaining license within calendar year.*

Students are entitled to a list of the job classifications considered to be in the field of this educational program. To obtain this list, please institutional representative or you can review the list of institution's website at [www.collegesc.com](http://www.collegesc.com).

<sup>5</sup> "Number of Students Who Began Program" is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.

<sup>6</sup> "Number of Graduates" is the number of students who have completed the program within 100% of the published program length.

<sup>7</sup> "Graduates Available for Employment" means the number of graduates minus the number of graduates unavailable for employment. "Graduates unavailable for employment" means graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.

<sup>8</sup> "Graduates Employed in the Field" means graduates who are gainfully employed in a single position for which the institution represents the program prepare its graduates within six months after a student complete the applicable educational program. For occupations for which the state requires passing an examination, the period of employment must begin within six months of the announcement of examination results for the first examination available after a student completes an applicable educational program. It means that who pass state examination within calendar year.

<sup>9</sup> "Placement Rate Employed in the Field" is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

**ANNUAL SALARY AND WAGES Reported by Graduates Employed in the Field<sup>3</sup>**

**INSUR/AGNT/PRELIC/FIRE&CASUALTY INS (40 hrs) and  
LICENSING/ETHICS CODE (12 hrs)  
(Property & Casualty Pre-Licensing (52 Hours))**

| Calendar Year | Graduates Available for Employment <sup>1</sup> | Graduates Employed in the Field <sup>2</sup> | \$15,000.00 - \$20,000.00 | \$20,001.00 - \$25,000.00 | \$25,001.00 - \$30,000.00 | \$30,001.00 - \$35,000.00 | Students Not Reporting Salary |
|---------------|---|--|---------------------------|---------------------------|---------------------------|---------------------------|-------------------------------|
| 2014          | 52  | 24   | 0                         | 0                         | 0                         | 0                         | 24                            |
| 2013          | 218   | 97   | 0                         | 0                         | 0                         | 0                         | 97                            |

**INSURANCE AGENT PRELICEN LIFE/HLTH INS (40 hrs) and  
LICENSING/ETHICS CODE (12 hrs)  
(Life Pre-Licensing (52 Hours))**

| Calendar Year | Graduates Available for Employment <sup>1</sup> | Graduates Employed in the Field <sup>2</sup> | \$15,000.00 - \$20,000.00 | \$20,001.00 - \$25,000.00 | \$25,001.00 - \$30,000.00 | \$30,001.00 - \$35,000.00 | Students Not Reporting Salary |
|---------------|---|--|---------------------------|---------------------------|---------------------------|---------------------------|-------------------------------|
| 2014          | 72  | 44   | 0                         | 0                         | 0                         | 0                         | 44                            |
| 2013          | 274   | 142  | 0                         | 0                         | 0                         | 0                         | 142                           |

Students are entitled to list of the objective sources of institution used to substantiate the salary disclosure. To obtain this list, please ask an institutional representative where to view this list.

<sup>1</sup> "Graduates available for employment" means the number of graduates minus the number of graduates unavailable for employment. Graduates unavailable for employment means graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.

<sup>2</sup> "Graduates employed in the field" means graduates who are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate in obtaining the position.

<sup>3</sup> Salary is as reported by the student. Not all graduates reported salary.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

### III. EXAM PASS RATE

**INSUR/AGNT/PRELIC/FIRE&CASUALTY INS (40 hrs) and  
LICENSING/ETHICS CODE (12 hrs)  
(Property & Casualty Pre-Licensing (52 Hours))**

| Exam Date               | No. of Students Taking Exam <sup>10</sup> | Number Who Passed First Exam <sup>11</sup> | Number Who Failed First Exam | Passage Rate <sup>12</sup> |
|-------------------------|---|--|------------------------------|----------------------------|
| 01/01/2014 - 12/31/2014 | 34  | 13   | 21                           | 21%                        |
| 01/01/2013 - 12/31/2013 | 142                                       | 62   | 80                           | 44%                        |

**INSURANCE AGENT PRELICEN LIFE/HLTH INS (40 hrs) and  
LICENSING/ETHICS CODE (12 hrs)  
(Life Pre-Licensing (52 Hours))**

| Exam Date               | No. of Students Taking Exam <sup>10</sup> | Number Who Passed First Exam <sup>11</sup> | Number Who Failed First Exam | Passage Rate <sup>12</sup> |
|-------------------------|---|--|------------------------------|----------------------------|
| 01/01/2014 - 12/31/2014 | 56  | 34   | 22                           | 61%                        |
| 01/01/2013 - 12/31/2013 | 192                                       | 90   | 102                          | 47%                        |

<sup>10</sup> "Number of Students Taking Exam" is the number of students who completed the program within 150% of the published program length and who took the exam in the reported calendar year for the first time.

<sup>11</sup> "Number Who Passed First Exam" is the number of students who took and passed the licensing exam in the reported calendar year on the first attempt.

<sup>12</sup> Passage Rate is calculated by dividing the number of graduates who pass the exam the first time that they take it by the number of graduates who took the licensing exam for the first time after completion of the program.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

### IV. EMPLOYMENT DISCLAIMER

The College of Southern California makes no claim as to annual starting wages or salaries of graduates of the Property & Casualty Pre-Licensing Course or the Life Pre-Licensing Course, nor as to local availability of jobs in the field. The College of Southern California does not offer employment placement assistance.

**V. NOTICE CONCERNING TRANSFERABILITY OF UNITS AND DEGREES EARNED AT THE COLLEGE OF SOUTHERN CALIFORNIA**

The transferability of credits you earn at College of Southern California is at the complete discretion of an institution to which you may seek to transfer. Acceptance of the Certificate of Completion you earn at College of Southern California is also at the complete discretion of the institution to which you seek to transfer. If the certificate that you earn at this institution is not accepted at the institution to which you seek to transfer, you may be required to repeat some or all of your coursework at that institution. For this reason, you should make certain that your attendance at this institution will meet your education goals. This may include contacting an institution to which you may seek to transfer after attending College of Southern California to determine if your Certificate will transfer.

This *Fact Sheet* is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or licensed exam passage rates, this *Fact Sheet* contains the information as calculated pursuant to state law.

Any questions a student may have regarding this *Fact Sheet* that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at P.O. Box 980818, West Sacramento, CA 95798-0818; (916) 574-7720 or fax: (916) 574-8648. The website is [www.bppe.ca.gov](http://www.bppe.ca.gov).

This *Fact Sheet* was reviewed and discussed with a school official (Admissions Counselor or member of the Education Team: Student Adviser, Director of Education, etc.)

My signature below certifies that I have read and understood the information included in the *School Performance Fact Sheet*. The *School Performance Fact Sheet* was reviewed and discussed with me by a school official prior to signing an enrollment agreement.

\_\_\_\_\_  
NAME (PLEASE PRINT CLEARLY)

\_\_\_\_\_  
SIGNATURE OF STUDENT

\_\_\_\_\_  
DATE

\_\_\_\_\_  
SIGNATURE OF SCHOOL OFFICIAL

\_\_\_\_\_  
DATE

\_\_\_\_\_  
TITLE