

# School Performance Fact Sheet

**Paul Mitchell The School Costa Mesa**  
**3309 Hyland Avenue, Suite J, Costa Mesa, CA 92626 (714) 546-8786; Fax (714) 546-8783**  
<http://school.paulmitchell.edu/costa-mesa-ca>

**Paul Mitchell The School San Diego**  
**410 A Street, San Diego, CA 92101 (619-398-1590; Fax(619)398-1591**  
<http://school.paulmitchell.edu/san-diego-ca>

<b>Completion Rates: Cosmetology 1600 hours / 12 Months</b>		
<b>Calendar Year</b>	<b>2011</b>	<b>2012</b>
Number of students who began program (1)	406	414
Students available for graduation (2)	406	414
Graduates (3)	260	169
Completion Rate (4)	<b>64.39%</b>	<b>40.82%</b>

<b>Completion Rates: Barbering 1500 hours / 11 Months</b>		
<b>Calendar Year</b>	<b>2011</b>	<b>2012</b>
Number of students who began program (1)	N/A	9
Students available for graduation (2)	N/A	9
Graduates (3)	N/A	1
Completion Rate (4)	<b>N/A</b>	<b>11.11%</b>

<b>Completion Rates: Esthetics 600 hours / 4 Months</b>		
<b>Calendar Year</b>	<b>2011</b>	<b>2012</b>
Number of students who began program (1)	58	50
Students available for graduation (2)	59	50
Graduates (3)	57	18
Completion Rate (4)	<b>96.61%</b>	<b>36%</b>

<b>Students Completing After Published Program Length (101–150% Completion Rate): Cosmetology 1600 hours / 12 Months</b>		
<b>Calendar Year</b>	<b>2011</b>	<b>2012</b>
Number of students who began program (1)	N/A	414
Students available for graduation (2)	N/A	414
150% Graduates (5)	N/A	258
150% Completion Rate (6)	<b>N/A</b>	<b>62.32%</b>

<b>Students Completing After Published Program Length (101–150% Completion Rate): Barbering 1500 hours / 11 Months</b>		
<b>Calendar Year</b>	<b>2011</b>	<b>2012</b>
Number of students who began program (1)	N/A	9
Students available for graduation (2)	N/A	9
150% Graduates (5)	N/A	6
150% Completion Rate (6)	<b>N/A</b>	<b>66.67%</b>

<b>Students Completing After Published Program Length (101–150% Completion Rate): Esthetics 600 hours / 4 Months</b>		
<b>Calendar Year</b>	<b>2011</b>	<b>2012</b>
Number of students who began program (1)	N/A	50
Students available for graduation (2)	N/A	50
150% Graduates (5)	N/A	33
150% Completion Rate (6)	<b>N/A</b>	<b>66%</b>

- ❶ Number of students who began program is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
- ❷ Students available for graduation is the number of students who began program minus the number of Students unavailable for graduation, which means those students who have died, been incarcerated, or called to active military duty.
- ❸ Graduates is the number of students who completed the program within 100% of the published program length.
- ❹ Completion Rate is the number of Graduates divided by the Number of Students Available for Graduation.
- ❺ 150% Graduates is the number of students who completed the program within 101–150% of the published program length.
- ❻ 150% Completion Rate is the number of students who completed the program in the reported calendar year within 101-150% of the published program length divided by the Number of Students Available for Graduation in the published program length period.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

<b>Placement Rates: Cosmetology 1600 hours / 12 Months</b>		
<b>Calendar Year</b>	<b>2011</b>	<b>2012</b>
Number of students who began program (1)	406	414
Number of graduates (2)	260	169
Graduates available for employment (3)	260	169
Graduates employed in the field (4)	226	117
Placement Rate employed in the field (5)	<b>86.92%</b>	<b>69.23</b>
Graduates employed in the field an average of 32 hrs/week	unknown	unknown
Graduates Employed in the field at least 32 hrs/week	unknown	unknown

<b>Placement Rates: Barbering 1500 hours / 11 Months</b>		
<b>Calendar Year</b>	<b>2011</b>	<b>2012</b>
Number of students who began program (1)	N/A	9
Number of graduates (2)	N/A	1
Graduates available for employment (3)	N/A	1
Graduates employed in the field (4)	N/A	1
Placement Rate employed in the field (5)	<b>N/A</b>	<b>100%</b>
Graduates employed in the field an average of 32 hrs/week	unknown	unknown
Graduates Employed in the field at least 32 hrs/week	unknown	unknown

<b>Placement Rates: Esthetics 600 hours / 4 Months</b>		
<b>Calendar Year</b>	<b>2011</b>	<b>2012</b>
Number of students who began program (1)	58	50
Number of graduates (2)	57	18
Graduates available for employment (3)	29	18
Graduates employed in the field (4)	36	2
Placement Rate employed in the field (5)	<b>61%</b>	<b>11.11%</b>
Graduates employed in the field an average of 32 hrs/week	unknown	unknown
Graduates Employed in the field at least 32 hrs/week	unknown	unknown

- ❶ Number of students who began program means the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
- ❷ Number of graduates is the number of students who have completed the program within 100% of the published program length.
- ❸ Graduates available for employment means the number of graduates minus the number of graduates unavailable for employment. Graduates unavailable for employment means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- ❹ Graduates employed in the field means graduates who are gainfully employed in a single position for which the institution represents the program prepares its graduates within six months after a student completes the applicable educational program. For occupations for which the state requires passing an examination, the period of employment shall begin within six months of the announcement of the examination results for the first examination available after a student completes an applicable educational program.
- ❺ Placement Rate is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

**Employment and Career Opportunities for Cosmetology:** Although PAUL MITCHELL THE SCHOOL **does not guarantee employment upon graduation**, PAUL MITCHELL THE SCHOOL does maintain an aggressive job placement program and will inform students of job openings and opportunities. In addition students can refer to the Department of Labor website <http://www.bls.gov> for additional information regarding employment opportunities and availability.

● Salon Hairstylist	● Hospital Hair-Care Service	● Cosmetology School Owner
● Free-lance Hairstylist	● Salesperson/Retail Specialist	● Manufacturer's Representative
● Salon Owner/Manager	● Makeup Artist	● State Board Examiner
● Hair Color Specialist	● Stage and Film Makeup Artist	● State Board Inspector
● Artificial Hair Services Specialist	● Beauty and Fashion Consultant	● Trade Publication Writer
● Platform Artist	● Photo Stylist	
● Cruise Ship Stylist	● Cosmetology School Instructor	

**Employment and Career Opportunities for Barbering:** Our programs offer many employment and career opportunities.

● Salon Hairstylist	● Hospital Hair-Care Service	● Barbering School Owner
● Free-lance Hairstylist	● Salesperson/Retail Specialist	● Manufacturer's Representative
● Salon Owner/Manager	● Makeup Artist	● State Board Examiner
● Hair Color Specialist	● Stage and Film Makeup Artist	● State Board Inspector
● Barbering School Instructor	● Beauty and Fashion Consultant	● Trade Publication Writer
● Platform Artist	● Photo Stylist	● Cruise Ship Stylist

**Employment and Career Opportunities for Esthetics:** Our programs offer many employment and career opportunities.

● Esthetician	● Salon or Spa Owner	● Educator or Instructor
● Free-lance Esthetician	● Salesperson/Retail Specialist	● Manufacturer's Representative
● Makeup Artist	● State Board Examiner	● Stage and Film Makeup Artist
● State Board Inspector	● Cruise Ship	● Trade Publication Writer

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

<b>License Examination Passage Rates (continually administered examinations): Cosmetology 1600 hours / 12 Months</b>		
<b>Calendar Year</b>	<b>2011</b>	<b>2012</b>
Number of students taking the license exam (1)	188	204
Number who passed first license exam taken (2)	188	190
Number who failed first license exam taken	0	14
Passage rate (3)	<b>100%</b>	<b>93.14%</b>

<b>License Examination Passage Rates (continually administered examinations): Barbering 1500 hours / 11 Months</b>		
<b>Calendar Year</b>	<b>2011</b>	<b>2012</b>
Number of students taking the license exam (1)	N/A	2
Number who passed first license exam taken (2)	N/A	2
Number who failed first license exam taken	N/A	0
Passage rate (3)	<b>N/A</b>	<b>100%</b>

<b>License Examination Passage Rates (continually administered examinations): Esthetics 600 hours / 4 Months</b>		
<b>Calendar Year</b>	<b>2011</b>	<b>2012</b>
Number of students taking the license exam (1)	47	31
Number who passed first license exam taken (2)	47	31
Number who failed first license exam taken	0	0
Passage rate (3)	<b>100%</b>	<b>100%</b>

- ❶ Number of students taking exam is the number of students who completed the program within 150% of the published program length and who took the exam in the reported calendar year for the first time.
- ❷ Number who passed first exam taken is the number of students who took and passed the licensing exam in the reported calendar year on the first attempt.
- ❸ Passage rate is calculated by dividing the number of graduates who pass the exam the first time that they take it by the number of graduates who took the licensing exam for the first time after completion of the program.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

<b>Salary and Wage Information (includes data for the two calendar years prior to reporting): Cosmetology 1600 hours / 12 Months</b>		
<b>Calendar Year</b>	<b>2011</b>	<b>2012</b>
Graduates available for employment (1)	347	169
Gradates employed in the field (2)	226	117
\$15,000 – \$20,000	0	0
\$20,001 – \$25,000	0	0
\$25,001 – \$30,000	0	0
\$30,001 – \$35,000	0	0
Students not reporting salaries (3)	226	117

<b>Salary and Wage Information (includes data for the two calendar years prior to reporting): Barbering 1500 hours / 11 Months</b>		
<b>Calendar Year</b>	<b>2011</b>	<b>2012</b>
Graduates available for employment (1)	N/A	1
Gradates employed in the field (2)	N/A	1
\$15,000 – \$20,000	N/A	0
\$20,001 – \$25,000	N/A	0
\$25,001 – \$30,000	N/A	0
\$30,001 – \$35,000	N/A	0
Students not reporting salaries (3)	N/A6	1

<b>Salary and Wage Information (includes data for the two calendar years prior to reporting): Esthetics 600 hours / 4 Months</b>		
<b>Calendar Year</b>	<b>2011</b>	<b>2012</b>
Graduates available for employment (1)	59	18
Gradates employed in the field (2)	36	2
\$15,000 – \$20,000	0	0
\$20,001 – \$25,000	0	0
\$25,001 – \$30,000	0	0
\$30,001 – \$35,000	0	0
Students not reporting salaries (3)	36	2

- ❶ Graduates available for employment means the number of graduates minus the number of graduates unavailable for employment. Graduates unavailable for employment means graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- ❷ Graduates employed in the field means graduates who are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate in obtaining the position.
- ❸ Salary is as reported by the student. Not all graduates reported salary.

The school contacts our employed graduate students who then disclose their average salary. In addition you can refer to the Department of Labor website <http://www.bls.gov> for additional information regarding salaries in the program field.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Paul Mitchell The School Costa Mesa Student Loan Information		
Calendar Year	2011	2012
Schools 3-year Cohort Default Rate	17.4	17.4
Percentage of enrolled students receiving Financial Aid	78.82%	66.09%

Paul Mitchell The School San Diego Student Loan Information		
Calendar Year	2011	2012
Schools 3-year Cohort Default Rate	17.4	17.4
Percentage of enrolled students receiving Financial Aid	78.82%	60.71%

The Cohort Default Rate (CDR) represents the percentage of this institution's students that failed to make required payments on their federal loans within three years of when they were required to begin repayment of that loan. The most recent 3-year cohort default rate reported by the U.S. Department of Education for this institution is listed above.

The percentage of the students who attended this institution who received federal student loans to help pay their cost of education at the school is listed above.

**Student's Initials:** \_\_\_\_\_ **Date:** \_\_\_\_\_

This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at: P.O. Box 980818, West Sacramento, CA 95798-0818, www.bppe.ca.gov, P: 888.370.7589 or 916.431.6959, F: 916.263.1897.

**I have read and understand this School Performance Fact Sheet. The School Performance Fact Sheet was reviewed and discussed with a school official prior to signing an enrollment agreement.**

Student Name (Print) \_\_\_\_\_ Date \_\_\_\_\_

Student Signature \_\_\_\_\_ Date \_\_\_\_\_

School Official Signature \_\_\_\_\_ Date \_\_\_\_\_

*"Barber to Cosmetology Crossover program is new. Therefore, the number of students who graduate, the number of students who are placed, or the starting salary you can earn after finishing the educational program are unknown at this time. Information regarding general salary and placement statistics may be available from government sources or from the institution, but is not equivalent to actual performance data."*

*"Cosmetology to Barber Crossover program is new. Therefore, the number of students who graduate, the number of students who are placed, or the starting salary you can earn after finishing the educational program are unknown at this time. Information regarding general salary and placement statistics may be available from government sources or from the institution, but is not equivalent to actual performance data."*