

**ITT TECHNICAL INSTITUTE**  
**7901 Oakport Street, Suite 3000**  
**Oakland, CA 94621**

**SCHOOL PERFORMANCE FACT SHEET**

The State of California requires ITT Technical Institute (the "School") to provide each student a School Performance Fact Sheet disclosing the following information with respect to the Associate of Science Degree program in Business Management ("Program"), which is 7 academic quarters in length, at the School:

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This disclosure is made pursuant to Cal. Educ. Code Section 94910.

Wage and salary data reported by the California Employment Development Department's Occupational Employment Statistics for careers and occupations that involve knowledge and skills taught in the Program are as follows:

**2012 – 1<sup>st</sup> Quarter Wages**

SOC Code	Occupational Title	Mean Hourly Wage	Mean Annual Wage	50 <sup>th</sup> Percentile		
				25 <sup>th</sup> Percentile Hourly Wage	(Median) Hourly Wage	75 <sup>th</sup> Percentile Hourly Wage
11-2022	Sales Managers	\$60.85	\$126,581	\$34.98	\$52.85	\$78.14
11-3011	Administrative Services Managers	\$47.05	\$97,861	\$32.39	\$43.06	\$56.80
11-3051	Industrial Production Managers	\$50.37	\$104,751	\$34.96	\$45.51	\$60.51
11-3071	Transportation, Storage, and Distribution Managers	\$43.96	\$91,451	\$32.47	\$40.71	\$52.31
11-9021	Construction Managers	\$52.40	\$108,985	\$39.41	\$49.18	\$62.43
11-9151	Social and Community Service Managers	\$33.52	\$69,716	\$22.07	\$31.13	\$42.26
11-9199	Managers, All Other	\$62.93	\$130,888	\$43.50	\$57.59	\$75.61
11-1021	General and Operations Managers	\$62.67	\$130,355	\$36.35	\$53.48	\$80.01
13-1051	Cost Estimators	\$34.01	\$70,747	\$24.10	\$32.25	\$42.43
13-1111	Management Analysts	\$44.85	\$93,287	\$31.45	\$40.60	\$54.05

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**I have read and I understand all of the information disclosed to me in this School Performance Fact Sheet.**

\_\_\_\_\_  
Student's Signature

Date: \_\_\_\_\_

[Print Name: \_\_\_\_\_]

ITT Technical Institute

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Signature School Official

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Wage and salary data reported by the California Employment Development Department's Occupational Employment Statistics for careers and occupations that involve knowledge and skills taught in the Program are as follows:

**2012 – 1<sup>st</sup> Quarter Wages**

<b>SOC Code</b>	<b>Occupational Title</b>	<b>2012 – 1<sup>st</sup> Quarter Wages</b>				
		<b>Mean Hourly Wage</b>	<b>Mean Annual Wage</b>	<b>25<sup>th</sup> Percentile Hourly Wage</b>	<b>50<sup>th</sup> Percentile (Median) Hourly Wage</b>	<b>75<sup>th</sup> Percentile Hourly Wage</b>
17-3023	Electrical and Electronics Engineering Technicians	\$30.44	\$63,314	\$22.74	\$29.57	\$36.35

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Wage and salary data reported by the California Employment Development Department's Occupational Employment Statistics for careers and occupations that involve knowledge and skills taught in the Program are as follows:

**2012 – 1<sup>st</sup> Quarter Wages**

SOC Code	Occupational Title	Mean Hourly Wage	Mean Annual Wage	50 <sup>th</sup> Percentile (Median) Hourly Wage		
				25 <sup>th</sup> Percentile Hourly Wage	50 <sup>th</sup> Percentile (Median) Hourly Wage	75 <sup>th</sup> Percentile Hourly Wage
33-3021	Detectives and Criminal Investigators	\$44.73	\$93,019	\$35.94	\$44.89	\$53.01
33-3051	Police and Sheriff's Patrol Officers	\$38.28	\$79,613	\$31.40	\$38.40	\$44.84

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**2012 – 1<sup>st</sup> Quarter Wages**

SOC Code	Occupational Title	Mean Hourly Wage	Mean Annual Wage	50 <sup>th</sup> Percentile (Median) Hourly Wage		
				25 <sup>th</sup> Percentile Hourly Wage	50 <sup>th</sup> Percentile (Median) Hourly Wage	75 <sup>th</sup> Percentile Hourly Wage
17-3011	Architectural and Civil Drafters	\$27.11	\$56,387	\$20.31	\$26.08	\$32.93
17-3012	Electrical and Electronics Drafters	\$28.23	\$58,731	\$21.26	\$26.81	\$33.94
17-3013	Mechanical Drafters	\$28.01	\$58,268	\$20.96	\$26.24	\$33.38
17-3019	Drafters, All Other	\$26.61	\$55,346	\$21.64	\$26.14	\$30.40

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SOC Code	Occupational Title	Mean Hourly Wage	Mean Annual Wage	50 <sup>th</sup> Percentile (Median) Hourly Wage		
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17-3023	Electrical and Electronics Engineering Technicians	\$30.44	\$63,314	\$22.74	\$29.57	\$36.35

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<b>SOC Code</b>	<b>Occupational Title</b>	<b>Mean Hourly Wage</b>	<b>Mean Annual Wage</b>	<b>Percentile</b>		
				<b>25<sup>th</sup> Hourly Wage</b>	<b>50<sup>th</sup> Percentile (Median) Hourly Wage</b>	<b>75<sup>th</sup> Percentile Hourly Wage</b>
27-1011	Art Directors	\$52.81	\$109,838	\$33.23	\$46.31	\$64.03
27-1014	Multimedia Artists and Animators	\$40.77	\$84,820	\$27.25	\$36.44	\$49.44
27-1019	Artists and Related Workers, All Other	\$27.70	\$57,600	\$16.99	\$24.39	\$34.38
27-1024	Graphic Designers	\$27.83	\$57,887	\$19.17	\$25.52	\$34.35

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Student's Signature

Date: \_\_\_\_\_

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ITT Technical Institute

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**SCHOOL PERFORMANCE FACT SHEET**

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**2012 – 1<sup>st</sup> Quarter Wages**

SOC Code	Occupational Title	Mean Hourly Wage	Mean Annual Wage	50 <sup>th</sup> Percentile (Median) Hourly Wage		
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15-1121	Computer Systems Analysts	\$43.39	\$90,252	\$33.43	\$41.11	\$52.65
15-1122	Information Security Analysts	NA	NA	NA	NA	NA
15-1143	Computer Network Architects	NA	NA	NA	NA	NA
15-1152	Computer Network Support Specialists	NA	NA	NA	NA	NA

NA = No wage data available for this 2010 SOC Code in the current California Occupational Employment & Wage Data

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None Identified	None Identified					

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		Mean Hourly Wage	Mean Annual Wage	25 <sup>th</sup> Percentile Hourly Wage	50 <sup>th</sup> Percentile (Median) Hourly Wage	75 <sup>th</sup> Percentile Hourly Wage
15-1122	Information Security Analysts	NA	NA	NA	NA	NA
15-1152	Computer Network Support Specialists	NA	NA	NA	NA	NA

NA = No wage data available for this 2010 SOC Code in the current California Occupational Employment & Wage Data

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ITT Technical Institute

By: \_\_\_\_\_  
Signature School Official

Date: \_\_\_\_\_

**ITT TECHNICAL INSTITUTE**  
**7901 Oakport Street, Suite 3000**  
**Oakland, CA 94621**

**SCHOOL PERFORMANCE FACT SHEET**

The State of California requires ITT Technical Institute (the "School") to provide each student a School Performance Fact Sheet disclosing the following information with respect to the Associate of Science Degree program in Paralegal ("Program"), which is 7 academic quarters in length, at the School:

This Program is new. Therefore, the number of students who graduate, the number of students who are placed, or the starting salary you can earn after finishing the educational program are unknown at this time. Information regarding general salary and placement statistics may be available from government sources or from the institution, but it is not equivalent to actual performance data.

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Wage and salary data reported by the California Employment Development Department's Occupational Employment Statistics for careers and occupations that involve knowledge and skills taught in the Program are as follows:

**2012 – 1<sup>st</sup> Quarter Wages**

SOC Code	Occupational Title	Mean Hourly Wage	Mean Annual Wage	50 <sup>th</sup> Percentile (Median) Hourly Wage		
				25 <sup>th</sup> Percentile Hourly Wage	50 <sup>th</sup> Percentile (Median) Hourly Wage	75 <sup>th</sup> Percentile Hourly Wage
23-2011	Paralegals and Legal Assistants	\$28.75	\$59,799	\$20.30	\$27.80	\$35.57
23-2093	Title Examiners, Abstractors, and Searchers	\$28.06	\$58,367	\$18.93	\$26.00	\$35.25
23-2099	Legal Support Workers, All Other	\$28.54	\$59,363	\$21.04	\$27.27	\$34.09

These survey data are from the 2011 Occupational Employment Statistics (OES) survey. The wages have all been updated to the first quarter of 2012 by applying the US Department of Labor's Employment Cost Index to the 2011 wages. Occupations are classified using the Standard Occupational Classification (SOC) codes. For details of the methodology, see the Overview of the OES Survey at <http://www.labormarketinfo.edd.ca.gov>. **This is not wage and salary data for entry-level employees.**

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**2012 – 1<sup>st</sup> Quarter Wages**

SOC Code	Occupational Title	Mean Hourly Wage	Mean Annual Wage	50 <sup>th</sup> Percentile		
				25 <sup>th</sup> Percentile Hourly Wage	(Median) Hourly Wage	75 <sup>th</sup> Percentile Hourly Wage
11-2022	Sales Managers	\$60.85	\$126,581	\$34.98	\$52.85	\$78.14
11-3011	Administrative Services Managers	\$47.05	\$97,861	\$32.39	\$43.06	\$56.80
11-3051	Industrial Production Managers	\$50.37	\$104,751	\$34.96	\$45.51	\$60.51
11-3071	Transportation, Storage, and Distribution Managers	\$43.96	\$91,451	\$32.47	\$40.71	\$52.31
11-9021	Construction Managers	\$52.40	\$108,985	\$39.41	\$49.18	\$62.43
11-9151	Social and Community Service Managers	\$33.52	\$69,716	\$22.07	\$31.13	\$42.26
11-9199	Managers, All Other	\$62.93	\$130,888	\$43.50	\$57.59	\$75.61
11-1021	General and Operations Managers	\$62.67	\$130,355	\$36.35	\$53.48	\$80.01
13-1051	Cost Estimators	\$34.01	\$70,747	\$24.10	\$32.25	\$42.43
13-1111	Management Analysts	\$44.85	\$93,287	\$31.45	\$40.60	\$54.05

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**SCHOOL PERFORMANCE FACT SHEET**

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This Program is new. Therefore, the number of students who graduate, the number of students who are placed, or the starting salary you can earn after finishing the educational program are unknown at this time. Information regarding general salary and placement statistics may be available from government sources or from the institution, but it is not equivalent to actual performance data.

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Wage and salary data reported by the California Employment Development Department's Occupational Employment Statistics for careers and occupations that involve knowledge and skills taught in the Program are as follows:

**2012 – 1<sup>st</sup> Quarter Wages**

SOC Code	Occupational Title	Mean Hourly Wage	Mean Annual Wage	2012 – 1 <sup>st</sup> Quarter Wages		
				25 <sup>th</sup> Percentile Hourly Wage	50 <sup>th</sup> Percentile (Median) Hourly Wage	75 <sup>th</sup> Percentile Hourly Wage
17-3023	Electrical and Electronics Engineering Technicians	\$30.44	\$63,314	\$22.74	\$29.57	\$36.35

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**SCHOOL PERFORMANCE FACT SHEET**

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Wage and salary data reported by the California Employment Development Department's Occupational Employment Statistics for careers and occupations that involve knowledge and skills taught in the Program are as follows:

**2012 – 1<sup>st</sup> Quarter Wages**

SOC Code	Occupational Title	Mean Hourly Wage	Mean Annual Wage	50 <sup>th</sup> Percentile (Median) Hourly Wage		
				25 <sup>th</sup> Percentile Hourly Wage	50 <sup>th</sup> Percentile (Median) Hourly Wage	75 <sup>th</sup> Percentile Hourly Wage
11-3021	Computer and Information Systems Managers	\$70.13	\$145,873	\$52.27	\$66.77	\$83.13
15-1122	Information Security Analysts	NA	NA	NA	NA	NA
15-1141	Database Administrators	\$40.46	\$84,160	\$28.67	\$38.72	\$52.76
15-1142	Network and Computer Systems Administrators	\$40.30	\$83,827	\$30.93	\$39.11	\$48.87
15-1143	Computer Network Architects	NA	NA	NA	NA	NA
15-1152	Computer Network Support Specialists	NA	NA	NA	NA	NA

NA = No wage data available for this 2010 SOC Code in the current California Occupational Employment & Wage Data

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**SCHOOL PERFORMANCE FACT SHEET**

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This Program is new. Therefore, the number of students who graduate, the number of students who are placed, or the starting salary you can earn after finishing the educational program are unknown at this time. Information regarding general salary and placement statistics may be available from government sources or from the institution, but it is not equivalent to actual performance data.

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**2012 – 1<sup>st</sup> Quarter Wages**

SOC Code	Occupational Title	Mean Hourly Wage	Mean Annual Wage	50 <sup>th</sup> Percentile (Median) Hourly Wage		
				25 <sup>th</sup> Percentile Hourly Wage	50 <sup>th</sup> Percentile (Median) Hourly Wage	75 <sup>th</sup> Percentile Hourly Wage
11-9199	Managers, All Other	\$62.93	\$130,888	\$43.50	\$57.59	\$75.61

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<b>SOC Code</b>	<b>Occupational Title</b>	<b>Mean Hourly Wage</b>	<b>Mean Annual Wage</b>	<b>2012 – 1<sup>st</sup> Quarter Wages</b>		
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