

INSTITUTE FOR BUSINESS AND TECHNOLOGY  
2400 Walsh Ave Santa Clara, CA 95051

School Performance Fact Sheet 2012

**HVAC (Morning)**

**Completion Rates:**

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Graduates	Completion Rate
2010		62	30	48%
2011		63	57	90%

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

**Placement Rates:**

Calendar Year	Number of Students Who Began Program	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field	Average Annual Salary and Wages Reported by Graduates Employed in the Field
2010		30	26	87%	\$40,000
2011		57	39	68%	\$45,000

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

**HVAC (Evening)**

**Completion Rates:**

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Graduates	Completion Rate
2010		63	44	70%
2011		42	28	67%

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

**Placement Rates:**

Calendar Year	Number of Students Who Began Program	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field	Average Annual Salary and Wages Reported by Graduates Employed in the Field
2010		44	36	86%	\$40,000
2011		28	20	71%	\$45,000

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

INSTITUTE FOR BUSINESS AND TECHNOLOGY  
2400 Walsh Ave Santa Clara, CA 95051

School Performance Fact Sheet 2012

---

“Number of Students Who Began Program” means the number of students who began a program who are scheduled to complete the program within the reporting calendar year.

“Students available for graduation” is the number of students who began program minus the number of “Students unavailable for graduation,” which means those students who have died, been incarcerated, or called to active military duty.

“Graduates” is the number of students who completed the program within 100% of the published program length.

“Completion Rate” is the number of Graduates divided by the Number of Students Available for Graduation.

“Graduates Available for Employment” means the number of graduates, minus the number of graduates unavailable for employment.

“Graduates unavailable for employment” means graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.

“Graduates Employed in the Field” means those graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate in obtaining the position.

“Placement Rate” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Student name: \_\_\_\_\_

Student Signature: \_\_\_\_\_

School Representative: \_\_\_\_\_

INSTITUTE FOR BUSINESS AND TECHNOLOGY  
2400 Walsh Ave Santa Clara, CA 95051

School Performance Fact Sheet 2011

**HVAC (Morning)**

**Completion Rates:**

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Graduates	Completion Rate
2010	62	31	31	50%
2009	61	44	44	72%

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

**Placement Rates:**

Calendar Year	Number of Students Who Began Program	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field	Average Annual Salary and Wages Reported by Graduates Employed in the Field
2010	62	31	26	84%	\$42,100
2009	61	43	39	91%	\$43,670

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

**HVAC (Evening)**

**Completion Rates:**

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Graduates	Completion Rate
2010	63	48	48	76%
2009	44	31	31	70%

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

**Placement Rates:**

Calendar Year	Number of Students Who Began Program	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field	Average Annual Salary and Wages Reported by Graduates Employed in the Field
2010	63	48	42	88%	\$42,100
2009	44	31	29	94%	\$43,670

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

INSTITUTE FOR BUSINESS AND TECHNOLOGY  
2400 Walsh Ave Santa Clara, CA 95051

School Performance Fact Sheet 2011

---

“Number of Students Who Began Program” means the number of students who began a program who are scheduled to complete the program within the reporting calendar year.

“Students available for graduation” is the number of students who began program minus the number of “Students unavailable for graduation,” which means those students who have died, been incarcerated, or called to active military duty.

“Graduates” is the number of students who completed the program within 100% of the published program length.

“Completion Rate” is the number of Graduates divided by the Number of Students Available for Graduation.

“Graduates Available for Employment” means the number of graduates, minus the number of graduates unavailable for employment.

“Graduates unavailable for employment” means graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.

“Graduates Employed in the Field” means those graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate in obtaining the position.

“Placement Rate” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Student name: \_\_\_\_\_

Student Signature: \_\_\_\_\_

School Representative: \_\_\_\_\_

INSTITUTE FOR BUSINESS AND TECHNOLOGY  
2400 Walsh Ave Santa Clara, CA 95051

School Performance Fact Sheet 2012

## ELECTRICIAN

**Completion Rates:**

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Graduates	Completion Rate
2010		250	170	68%
2011		198	166	84%

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

**Placement Rates:**

Calendar Year	Number of Students Who Began Program	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field	Average Annual Salary and Wages Reported by Graduates Employed in the Field
2010		168	149	89%	\$35,000
2011		163	126	77%	\$45,000

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

INSTITUTE FOR BUSINESS AND TECHNOLOGY  
2400 Walsh Ave Santa Clara, CA 95051

School Performance Fact Sheet 2012

---

“Number of Students Who Began Program” means the number of students who began a program who are scheduled to complete the program within the reporting calendar year.

“Students available for graduation” is the number of students who began program minus the number of “Students unavailable for graduation,” which means those students who have died, been incarcerated, or called to active military duty.

“Graduates” is the number of students who completed the program within 100% of the published program length.

“Completion Rate” is the number of Graduates divided by the Number of Students Available for Graduation.

“Graduates Available for Employment” means the number of graduates, minus the number of graduates unavailable for employment. “Graduates unavailable for employment” means graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.

“Graduates Employed in the Field” means those graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate in obtaining the position.

“Placement Rate” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Student name: \_\_\_\_\_

Student Signature: \_\_\_\_\_

School Representative: \_\_\_\_\_

INSTITUTE FOR BUSINESS AND TECHNOLOGY  
2400 Walsh Ave Santa Clara, CA 95051

School Performance Fact Sheet 2011

---

**Completion Rates:**

**ELECTRICIAN**

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Graduates	Completion Rate
2010	250	175	175	70%
2009	313	247	247	79%

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

**Placement Rates:**

Calendar Year	Number of Students Who Began Program	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field	Average Annual Salary and Wages Reported by Graduates Employed in the Field
2010	250	174	155	89%	\$34,800
2009	313	243	193	79%	\$35,000

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

INSTITUTE FOR BUSINESS AND TECHNOLOGY  
2400 Walsh Ave Santa Clara, CA 95051

School Performance Fact Sheet 2011

---

“Number of Students Who Began Program” means the number of students who began a program who are scheduled to complete the program within the reporting calendar year.

“Students available for graduation” is the number of students who began program minus the number of “Students unavailable for graduation,” which means those students who have died, been incarcerated, or called to active military duty.

“Graduates” is the number of students who completed the program within 100% of the published program length.

“Completion Rate” is the number of Graduates divided by the Number of Students Available for Graduation.

“Graduates Available for Employment” means the number of graduates, minus the number of graduates unavailable for employment.

“Graduates unavailable for employment” means graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.

“Graduates Employed in the Field” means those graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate in obtaining the position.

“Placement Rate” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Student name: \_\_\_\_\_

Student Signature: \_\_\_\_\_

School Representative: \_\_\_\_\_

## Lab Assistant/ Phlebotomy/ EKG Technician

### Completion Rates:

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Graduates	Completion Rate
2010		175	112	83%
2011		111	82	74%

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

### Placement Rates:

Calendar Year	Number of Students Who Began Program	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field	Average Annual Salary and Wages Reported by Graduates Employed in the Field
2010		105	76	67%	\$35,000
2011		76	52	68%	\$40,000

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

“Number of Students Who Began Program” means the number of students who began a program who are scheduled to complete the program within the reporting calendar year.

“Students available for graduation” is the number of students who began program minus the number of “Students unavailable for graduation,” which means those students who have died, been incarcerated, or called to active military duty.

“Graduates” is the number of students who completed the program within 100% of the published program length.

“Completion Rate” is the number of Graduates divided by the Number of Students Available for Graduation.

“Graduates Available for Employment” means the number of graduates, minus the number of graduates unavailable for employment. “Graduates unavailable for employment” means graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.

INSTITUTE FOR BUSINESS AND TECHNOLOGY  
2400 Walsh Ave Santa Clara, CA 95051

School Performance Fact Sheet 2012

---

“Graduates Employed in the Field” means those graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate in obtaining the position.

“Placement Rate” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Student name:

\_\_\_\_\_

Student Signature:

\_\_\_\_\_

School Representative:

\_\_\_\_\_

INSTITUTE FOR BUSINESS AND TECHNOLOGY  
2400 Walsh Ave Santa Clara, CA 95051

School Performance Fact Sheet 2011

**Lab Assistant/ Phlebotomy/ EKG Technician (Morning)**

**Completion Rates:**

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Graduates	Completion Rate
2010	16	16	16	100%
2009	78	53	53	68%

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

**Placement Rates:**

Calendar Year	Number of Students Who Began Program	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field	Average Annual Salary and Wages Reported by Graduates Employed in the Field
2010	16	15	7	44%	\$31,000
2009	78	50	28	56%	\$31,500

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

**Lab Assistant/ Phlebotomy/ EKG Technician (MIXED COHORT)**

**Completion Rates:**

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Graduates	Completion Rate
2010	156	97	97	62%
2009	24	4	4	17%

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

**Placement Rates:**

Calendar Year	Number of Students Who Began Program	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field	Average Annual Salary and Wages Reported by Graduates Employed in the Field
2010	156	91	64	70%	\$31,000
2009	24	4	3	75%	\$31,500

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

**Lab Assistant/ Phlebotomy/ EKG Technician (Evening)**

**Completion Rates:**

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Graduates	Completion Rate
2010	3	3	3	100%
2009	24	8	8	29%

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

INSTITUTE FOR BUSINESS AND TECHNOLOGY  
2400 Walsh Ave Santa Clara, CA 95051

School Performance Fact Sheet 2011

---

**Placement Rates:**

Calendar Year	Number of Students Who Began Program	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field	Average Annual Salary and Wages Reported by Graduates Employed in the Field
2010	3	3	2	67%	\$31,000
2009	24	8	4	50%	\$31,500

Initial: \_\_\_\_\_  
Initial: \_\_\_\_\_

“Number of Students Who Began Program” means the number of students who began a program who are scheduled to complete the program within the reporting calendar year.

“Students available for graduation” is the number of students who began program minus the number of “Students unavailable for graduation,” which means those students who have died, been incarcerated, or called to active military duty.

“Graduates” is the number of students who completed the program within 100% of the published program length.

“Completion Rate” is the number of Graduates divided by the Number of Students Available for Graduation.

“Graduates Available for Employment” means the number of graduates, minus the number of graduates unavailable for employment. “Graduates unavailable for employment” means graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.

“Graduates Employed in the Field” means those graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate in obtaining the position.

“Placement Rate” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Student name: \_\_\_\_\_

Student Signature: \_\_\_\_\_

School Representative: \_\_\_\_\_

## Medical Assistant

### Completion Rates:

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Graduates	Completion Rate
2010		125	87	70%
2009		91	69	76%

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

### Placement Rates:

Calendar Year	Number of Students Who Began Program	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field	Average Annual Salary and Wages Reported by Graduates Employed in the Field
2010		86	65	76%	\$30,000
2009		67	48	72%	\$35,000

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

INSTITUTE FOR BUSINESS AND TECHNOLOGY  
2400 Walsh Ave Santa Clara, CA 95051

School Performance Fact Sheet 2012

---

“Number of Students Who Began Program” means the number of students who began a program who are scheduled to complete the program within the reporting calendar year.

“Students available for graduation” is the number of students who began program minus the number of “Students unavailable for graduation,” which means those students who have died, been incarcerated, or called to active military duty.

“Graduates” is the number of students who completed the program within 100% of the published program length.

“Completion Rate” is the number of Graduates divided by the Number of Students Available for Graduation.

“Graduates Available for Employment” means the number of graduates, minus the number of graduates unavailable for employment.

“Graduates unavailable for employment” means graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.

“Graduates Employed in the Field” means those graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate in obtaining the position.

“Placement Rate” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Student name: \_\_\_\_\_

Student Signature: \_\_\_\_\_

School Representative: \_\_\_\_\_

INSTITUTE FOR BUSINESS AND TECHNOLOGY  
2400 Walsh Ave Santa Clara, CA 95051

School Performance Fact Sheet 2011

---

## Medical Assistant

### Completion Rates:

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Graduates	Completion Rate
2010	125	87	87	70%
2009	102	75	75	74%

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

### Placement Rates:

Calendar Year	Number of Students Who Began Program	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field	Average Annual Salary and Wages Reported by Graduates Employed in the Field
2010	125	86	64	74%	\$33,000
2009	102	70	46	66%	\$35,000

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

INSTITUTE FOR BUSINESS AND TECHNOLOGY  
2400 Walsh Ave Santa Clara, CA 95051

School Performance Fact Sheet 2011

---

“Number of Students Who Began Program” means the number of students who began a program who are scheduled to complete the program within the reporting calendar year.

“Students available for graduation” is the number of students who began program minus the number of “Students unavailable for graduation,” which means those students who have died, been incarcerated, or called to active military duty.

“Graduates” is the number of students who completed the program within 100% of the published program length.

“Completion Rate” is the number of Graduates divided by the Number of Students Available for Graduation.

“Graduates Available for Employment” means the number of graduates, minus the number of graduates unavailable for employment.

“Graduates unavailable for employment” means graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.

“Graduates Employed in the Field” means those graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate in obtaining the position.

“Placement Rate” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Student name: \_\_\_\_\_

Student Signature: \_\_\_\_\_

School Representative: \_\_\_\_\_

INSTITUTE FOR BUSINESS AND TECHNOLOGY  
2400 Walsh Ave Santa Clara, CA 95051

School Performance Fact Sheet 2012

**Medical Billing/ Coding/ Office Specialist**

**Completion Rates:**

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Graduates	Completion Rate
2010		60	48	78%
2011		50	42	84%

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

**Placement Rates:**

Calendar Year	Number of Students Who Began Program	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field	Average Annual Salary and Wages Reported by Graduates Employed in the Field
2010		47	37	89%	\$33,000
2011		42	33	79%	\$35,000

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

“Number of Students Who Began Program” means the number of students who began a program who are scheduled to complete the program within the reporting calendar year.

“Students available for graduation” is the number of students who began program minus the number of “Students unavailable for graduation,” which means those students who have died, been incarcerated, or called to active military duty.

“Graduates” is the number of students who completed the program within 100% of the published program length.

“Completion Rate” is the number of Graduates divided by the Number of Students Available for Graduation.

“Graduates Available for Employment” means the number of graduates, minus the number of graduates unavailable for employment. “Graduates unavailable for employment” means graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.

“Graduates Employed in the Field” means those graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate in obtaining the position.

“Placement Rate” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Student name: \_\_\_\_\_

Student Signature: \_\_\_\_\_

School Representative: \_\_\_\_\_

INSTITUTE FOR BUSINESS AND TECHNOLOGY  
2400 Walsh Ave Santa Clara, CA 95051

School Performance Fact Sheet 2011

---

**Medical Billing/ Coding/ Office Specialist (Morning)**

**Completion Rates:**

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Graduates	Completion Rate
2010	4	4	4	100%
2009	62	50	50	81%

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

**Placement Rates:**

Calendar Year	Number of Students Who Began Program	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field	Average Annual Salary and Wages Reported by Graduates Employed in the Field
2010	4	4	4	100%	\$33,000
2009	62	47	38	81%	\$32,000

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

**Medical Billing/ Coding/ Office Specialist (Evening)**

**Completion Rates:**

Calendar Year	Number of Students Who Began Program	Students Available for Graduation	Graduates	Completion Rate
2010	56	45	45	80%
2009	12	9	9	75%

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

**Placement Rates:**

Calendar Year	Number of Students Who Began Program	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field	Average Annual Salary and Wages Reported by Graduates Employed in the Field
2010	56	44	34	77%	\$33,000
2009	12	9	7	78%	\$32,000

Initial: \_\_\_\_\_

Initial: \_\_\_\_\_

INSTITUTE FOR BUSINESS AND TECHNOLOGY  
2400 Walsh Ave Santa Clara, CA 95051

School Performance Fact Sheet 2011

---

“Number of Students Who Began Program” means the number of students who began a program who are scheduled to complete the program within the reporting calendar year.

“Students available for graduation” is the number of students who began program minus the number of “Students unavailable for graduation,” which means those students who have died, been incarcerated, or called to active military duty.

“Graduates” is the number of students who completed the program within 100% of the published program length.

“Completion Rate” is the number of Graduates divided by the Number of Students Available for Graduation.

“Graduates Available for Employment” means the number of graduates, minus the number of graduates unavailable for employment.

“Graduates unavailable for employment” means graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.

“Graduates Employed in the Field” means those graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate in obtaining the position.

“Placement Rate” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Student name: \_\_\_\_\_

Student Signature: \_\_\_\_\_

School Representative: \_\_\_\_\_