



Clovis Main Campus
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 Fax: (559) 297-5822

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 Modesto, CA. 95356
 Phone: (209) 545-3100
 Fax: (209) 545-1804

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<http://www.it-colleges.com>

**SCHOOL PERFORMANCE FACT SHEET
 CALENDAR YEARS 2010 & 2011**

Completion Rates (includes data for the two calendar years prior to reporting)

Administrative Office Professional – 9 months

Calendar Year	Number of Students Who Began Program ¹	Students Available for Graduation ²	Graduates ³	Completion Rate ⁴
2010	35	35	24	69%
2011	42	42	22	52%

1. "Number of Students Who Began Program" is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. "Students Available for Graduation" is the number of students who began program minus the number of "Students Unavailable for Graduation", which means those students who have died, been incarcerated, or called to active military duty.
3. "Graduates" is the number of students who completed the program within 100% of the published program length.
4. "Completion Rate" is the number of "Graduates" divided by the number of "Students Available for Graduation".

Initials: _____ Date: _____ I have read and understand the above completion rates.



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Placement Rates (includes data for the two calendar years prior to reporting)

Administrative Office Professional – 9 months

Calendar Year	Number of Students Who Began Program ¹	Number of Graduates ²	Graduates Available for Employment ³	Graduates Employed in the Field ⁴	Placement Rate Employed in the Field ⁵	Graduates Employed in the Field an average of less than 32 hours per week	Graduates Employed in the Field at least 32 hours per week
2010	35	24	23	17	74%	4	13
2011	42	22	22	13	59%	5	8

1. “Number of Students Who Began Program” is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. “Number of Graduates” is the number of students who completed the program within 100% of the published program length.
3. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
4. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
5. “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Initials: _____ Date: _____ I have read and understand the above placement rates.



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Licensure Rates

License Examination Passage Rates (not continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Administrative Office Professional – 9 months

Exam Date ²	Number of Students Taking Exam ¹	Number Who Passed Exam	Number Who Failed Exam	Passage Rate ³
N/A				

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and for whom the reported exam is the first exam that was available after their completion of the program.
2. “Exam Date” is the date for the first available exam after the students completed the program.
3. “Passage Rate” is calculated by dividing the “Number Who Passed Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.

License Examination Passage Rates (continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Administrative Office Professional – 9 months

Calendar Year	Number of Students Taking Exam ¹	Number Who Passed First Exam ²	Number Who Failed First Exam	Passage Rate ³
2010	N/A			
2011	N/A			

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and who took the exam in the reported calendar year for the first time.
2. “Number who Passed First Exam” is the number of students who took and passed the licensing exam in the reported calendar year on the first attempt.
3. “Passage Rate” is calculated by dividing the Number Who Passed First Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.



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Salary and Wage Information

Administrative Office Professional – 9 months

Calendar Year	Graduates Available for Employment ¹	Graduates Employed in Field ²	Annual Salary and Wages Reported by Graduates Employed in the Field ³						Students not Reporting Salary
			<\$15,000	\$15,000 to \$20,000	\$20,001 to \$25,000	\$25,001 to \$30,000	\$30,001 to \$35,000	>\$35,000	
2010	23	17	3	7	5	2	0	0	0
2011	22	13	3	6	2	1	1	0	0

1. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
2. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
3. Salary as reported by the student. Not all graduates reported salary.



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EDD Salary and Wage Information

The following wage and salary data for the **Administrative Office Professional** program at Institute of Technology, Inc. was obtained from the Employment Development Department's Occupational Employment Statistics (www.labormarketinfo.edd.ca.gov):

County of Fresno, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Accounts Payable/Receivable	\$13.53	\$16.29	\$18.98	\$28,142	\$33,283	\$39,478
Word Processor	\$14.09	\$16.69	\$20.67	\$29,307	\$34,715	\$42,994
Mail Clerk	\$12.17	\$12.18	\$13.68	\$25,314	\$25,334	\$28,454
Bookkeeper	\$14.32	\$17.36	\$21.02	\$29,786	\$36,109	\$43,722
Office Clerk	\$10.07	\$13.08	\$17.10	\$20,946	\$27,206	\$35,568
Receptionist	\$10.42	\$12.30	\$14.60	\$21,674	\$25,584	\$30,368
Secretary	\$12.24	\$15.32	\$19.19	\$25,460	\$31,866	\$39,915
Office Manager	\$19.06	\$22.83	\$28.73	\$39,645	\$47,486	\$59,758
Customer Service Representative	\$12.78	\$15.64	\$20.14	\$26,582	\$32,531	\$41,891
Data Entry Clerk	\$13.71	\$15.25	\$17.62	\$28,517	\$31,720	\$36,650
File Clerk	\$9.36	\$11.19	\$13.50	\$19,469	\$23,275	\$28,080
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> • Customer Service Assistant • Office Systems Consultant • Software Customer Service • Administrative Assistant • Office Assistant 	Information Not Available					



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County of Stanislaus, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25th percentile)	Median (50th percentile)	High (75th percentile)	Low (25th percentile)	Median (50th percentile)	High (75th percentile)
Accounts Payable/Receivable	\$11.36	\$13.32	\$16.80	\$23,629	\$27,706	\$34,944
Word Processor	\$15.94	\$16.98	\$18.05	\$33,155	\$35,318	\$37,544
Mail Clerk	\$9.26	\$11.21	\$12.65	\$19,261	\$23,317	\$26,312
Bookkeeper	\$14.00	\$17.64	\$20.73	\$29,120	\$36,691	\$43,118
Office Clerk	\$10.35	\$13.50	\$16.94	\$21,528	\$28,080	\$35,235
Receptionist	\$10.18	\$11.87	\$14.35	\$21,174	\$24,690	\$29,848
Secretary	\$12.91	\$16.00	\$18.92	\$26,853	\$33,280	\$39,354
Office Manager	\$17.32	\$21.57	\$27.05	\$36,026	\$44,866	\$56,264
Customer Service Representative	\$11.73	\$14.89	\$19.37	\$24,398	\$30,971	\$40,290
Data Entry Clerk	\$11.20	\$14.06	\$19.11	\$23,296	\$29,245	\$39,749
File Clerk	\$9.38	\$10.93	\$14.73	\$19,510	\$22,734	\$30,638
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> • Customer Service Assistant • Office Systems Consultant • Software Customer Service • Administrative Assistant • Office Assistant 	Information Not Available					



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County of Shasta, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Accounts Payable/Receivable	\$13.87	\$15.88	\$18.19	\$22,192	\$33,030	\$37,835
Word Processor	\$13.68	\$16.48	\$18.85	\$28,454	\$34,278	\$39,208
Mail Clerk	\$11.50	\$13.56	\$16.92	\$23,920	\$28,205	\$35,194
Bookkeeper	\$13.45	\$16.30	\$19.63	\$27,976	\$33,904	\$40,830
Office Clerk	\$10.25	\$12.88	\$15.66	\$21,320	\$26,790	\$32,573
Receptionist	\$10.29	\$11.96	\$13.67	\$21,403	\$24,877	\$28,434
Secretary	\$12.06	\$14.65	\$17.83	\$25,085	\$30,472	\$37,086
Office Manager	\$17.14	\$21.49	\$26.96	\$35,651	\$44,699	\$56,077
Customer Service Representative	\$11.88	\$15.81	\$19.97	\$24,710	\$25,296	\$41,538
File Clerk	\$9.31	\$10.92	\$12.31	\$19,365	\$22,714	\$25,605
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> • Customer Service Assistant • Office Systems Consultant • Software Customer Service • Administrative Assistant • Office Assistant • Data Entry 	Information Not Available					

Initials: _____ Date: _____ I have read and understand the above salary and wage information.



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If you have any questions about how the data reflected on the above charts was gathered or if you want a list of employment positions determined to be within the field for any specific program for which statistics are reported above, please speak with an Admissions Representative.

This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at: P.O. Box 980818, West Sacramento, CA 95798-0818, www.bppe.ca.gov, P: 888.370.7589 or 916.431.6959, F: 916.263.1897.

I have read and understand this School Performance Fact Sheet. The School Performance Fact Sheet was reviewed and discussed with a school official prior to signing an enrollment agreement.

 Student Name – Print

 Student Signature

 Date

 School Official

 Date



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**SCHOOL PERFORMANCE FACT SHEET
 CALENDAR YEARS 2010 & 2011**

Completion Rates (includes data for the two calendar years prior to reporting)

Baking & Pastry Specialist – 9 months (weekday classes), 11 months (weekend classes)

Calendar Year	Number of Students Who Began Program ¹	Students Available for Graduation ²	Graduates ³	Completion Rate ⁴
2010	70	70	17	24%
2011	85	85	29	34%

1. "Number of Students Who Began Program" is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. "Students Available for Graduation" is the number of students who began program minus the number of "Students Unavailable for Graduation", which means those students who have died, been incarcerated, or called to active military duty.
3. "Graduates" is the number of students who completed the program within 100% of the published program length.
4. "Completion Rate" is the number of "Graduates" divided by the number of "Students Available for Graduation".

Initials: _____ Date: _____ I have read and understand the above completion rates.



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Placement Rates (includes data for the two calendar years prior to reporting)

Baking & Pastry Specialist – 9 months (weekday classes), 11 months (weekend classes)

Calendar Year	Number of Students Who Began Program ¹	Number of Graduates ²	Graduates Available for Employment ³	Graduates Employed in the Field ⁴	Placement Rate Employed in the Field ⁵	Graduates Employed in the Field an average of less than 32 hours per week	Graduates Employed in the Field at least 32 hours per week
2010	70	17	17	14	82%	6	8
2011	85	29	29	14	48%	5	9

1. “Number of Students Who Began Program” is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. “Number of Graduates” is the number of students who completed the program within 100% of the published program length.
3. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
4. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
5. “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Initials: _____ Date: _____ I have read and understand the above placement rates.



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Licensure Rates

License Examination Passage Rates (not continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Baking & Pastry Specialist – 9 months (weekday classes), 11 months (weekend classes)

Exam Date ²	Number of Students Taking Exam ¹	Number Who Passed Exam	Number Who Failed Exam	Passage Rate ³
N/A				

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and for whom the reported exam is the first exam that was available after their completion of the program.
2. “Exam Date” is the date for the first available exam after the students completed the program.
3. “Passage Rate” is calculated by dividing the “Number Who Passed Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.

License Examination Passage Rates (continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Baking & Pastry Specialist – 9 months (weekday classes), 11 months (weekend classes)

Calendar Year	Number of Students Taking Exam ¹	Number Who Passed First Exam ²	Number Who Failed First Exam	Passage Rate ³
2010	N/A			
2011	N/A			

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and who took the exam in the reported calendar year for the first time.
2. “Number who Passed First Exam” is the number of students who took and passed the licensing exam in the reported calendar year on the first attempt.
3. “Passage Rate” is calculated by dividing the “Number Who Passed First Exam” by the “Number of Students Taking the Exam”.

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Salary and Wage Information

Baking & Pastry Specialist – 9 months (weekday classes), 11 months (weekend classes)

Calendar Year	Graduates Available for Employment ¹	Graduates Employed in Field ²	Annual Salary and Wages Reported by Graduates Employed in the Field ³						Students not Reporting Salary
			<\$15,000	\$15,000 to \$20,000	\$20,001 to \$25,000	\$25,001 to \$30,000	\$30,001 to \$35,000	>\$35,000	
2010	17	14	3	7	3	0	0	1	0
2011	29	14	3	9	2	0	0	0	0

1. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
2. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
3. Salary as reported by the student. Not all graduates reported salary.

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The following wage and salary data for the **Baking & Pastry Specialist** program at Institute of Technology, Inc. was obtained from the Employment Development Department’s Occupational Employment Statistics (www.labormarketinfo.edd.ca.gov):

County of Fresno, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Cooks, Institution and Cafeteria	\$ 10.72	\$ 12.11	\$ 15.18	\$ 22,298	\$ 25,189	\$ 31,574
Bakers	\$ 10.08	\$ 12.11	\$ 15.41	\$ 20,966	\$ 25,189	\$ 32,053
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> Gourmet Specialty Baker Catering Specialist Dessert Specialist 	Information Not Available					

County of Stanislaus, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Cooks, Institution and Cafeteria	\$ 10.50	\$ 12.29	\$ 14.34	\$ 21,840	\$ 25,563	\$ 29, 827
Bakers	\$ 9.56	\$ 10.76	\$ 12.39	\$ 19,885	\$ 22,381	\$ 25,771
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> Gourmet Specialty Baker Catering Specialist Dessert Specialist 	Information Not Available					



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County of Sacramento, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Cooks, Institution and Cafeteria	\$ 11.24	\$ 13.95	\$ 18.12	\$ 23,379	\$ 29,016	\$ 37,690
Bakers	\$ 10.72	\$ 12.65	\$ 17.20	\$ 22,298	\$ 26,312	\$ 35,776
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> Gourmet Specialty Baker Catering Specialist Dessert Specialist 	Information Not Available					

Initials: _____ Date: _____ I have read and understand the above salary and wage information.



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If you have any questions about how the data reflected on the above charts was gathered or if you want a list of employment positions determined to be within the field for any specific program for which statistics are reported above, please speak with an Admissions Representative.

This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at: P.O. Box 980818, West Sacramento, CA 95798-0818, www.bppe.ca.gov, P: 888.370.7589 or 916.431.6959, F: 916.263.1897.

I have read and understand this School Performance Fact Sheet. The School Performance Fact Sheet was reviewed and discussed with a school official prior to signing an enrollment agreement.

 Student Name – Print

 Student Signature

 Date

 School Official

 Date



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**SCHOOL PERFORMANCE FACT SHEET
 CALENDAR YEARS 2010 & 2011**

Completion Rates (includes data for the two calendar years prior to reporting)

Computerized Accounting – 9 months

Calendar Year	Number of Students Who Began Program ¹	Students Available for Graduation ²	Graduates ³	Completion Rate ⁴
2010	98	98	48	49%
2011	81	81	44	54%

1. “Number of Students Who Began Program” is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. “Students Available for Graduation” is the number of students who began program minus the number of “Students Unavailable for Graduation”, which means those students who have died, been incarcerated, or called to active military duty.
3. “Graduates” is the number of students who completed the program within 100% of the published program length.
4. “Completion Rate” is the number of “Graduates” divided by the number of “Students Available for Graduation”.

Initials: _____ Date: _____ I have read and understand the above completion rates.



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Placement Rates (includes data for the two calendar years prior to reporting)

Computerized Accounting – 9 months

Calendar Year	Number of Students Who Began Program ¹	Number of Graduates ²	Graduates Available for Employment ³	Graduates Employed in the Field ⁴	Placement Rate Employed in the Field ⁵	Graduates Employed in the Field an average of less than 32 hours per week	Graduates Employed in the Field at least 32 hours per week
2010	98	48	43	33	77%	5	28
2011	81	44	43	21	49%	3	18

1. “Number of Students Who Began Program” is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. “Number of Graduates” is the number of students who completed the program within 100% of the published program length.
3. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
4. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
5. “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Initials: _____ Date: _____ I have read and understand the above placement rates.



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Licensure Rates

License Examination Passage Rates (not continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Computerized Accounting – 9 months

Exam Date ²	Number of Students Taking Exam ¹	Number Who Passed Exam	Number Who Failed Exam	Passage Rate ³
N/A				

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and for whom the reported exam is the first exam that was available after their completion of the program.
2. “Exam Date” is the date for the first available exam after the students completed the program.
3. “Passage Rate” is calculated by dividing the “Number Who Passed Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.

License Examination Passage Rates (continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Computerized Accounting – 9 months

Calendar Year	Number of Students Taking Exam ¹	Number Who Passed First Exam ²	Number Who Failed First Exam	Passage Rate ³
2010	N/A			
2011	N/A			

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and who took the exam in the reported calendar year for the first time.
2. “Number who Passed First Exam” is the number of students who took and passed the licensing exam in the reported calendar year on the first attempt.
3. “Passage Rate” is calculated by dividing the “Number Who Passed First Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.



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Salary and Wage Information

Computerized Accounting – 9 months

Calendar Year	Graduates Available for Employment ¹	Graduates Employed in Field ²	Annual Salary and Wages Reported by Graduates Employed in the Field ³						Students not Reporting Salary
			<\$15,000	\$15,000 to \$20,000	\$20,001 to \$25,000	\$25,001 to \$30,000	\$30,001 to \$35,000	>\$35,000	
2010	43	33	3	11	10	1	7	1	0
2011	43	21	1	7	7	0	2	4	0

1. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
2. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
3. Salary as reported by the student. Not all graduates reported salary.

*Information Not Available



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EDD Salary and Wage Information

The following wage and salary data for the **Computerized Accounting** program at Institute of Technology, Inc. was obtained from the Employment Development Department's Occupational Employment Statistics (www.labormarketinfo.edd.ca.gov):

County of Fresno, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Accountants and Auditors	\$23.98	\$30.74	\$37.03	\$49,878	\$63,939	\$77,022
Bookkeeping, Accounting, and Auditing Clerks	\$14.32	\$17.36	\$21.02	\$29,786	\$36,109	\$43,722
Data Entry Keyers	\$13.71	\$15.25	\$17.62	\$28,517	\$31,720	\$36,650
Billing and Posting Workers	\$13.53	\$16.29	\$18.98	\$28,142	\$33,883	\$39,478
Office Clerks, General	\$10.07	\$13.08	\$17.10	\$20,946	\$27,206	\$35,568
Cashiers	\$ 8.70	\$ 9.25	\$10.95	\$18,096	\$19,240	\$22,776

County of Stanislaus, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Accountants and Auditors	\$24.06	\$28.78	\$34.86	\$50,045	\$59,862	\$72,509
Bookkeeping, Accounting, and Auditing Clerks	\$14.00	\$17.64	\$20.73	\$29,120	\$36,691	\$43,118
Data Entry Keyers	\$11.20	\$14.06	\$19.11	\$23,296	\$29,245	\$39,749
Billing and Posting Workers	\$11.36	\$13.32	\$16.80	\$23,629	\$27,706	\$34,944
Office Clerks, General	\$10.35	\$16.50	\$16.94	\$21,528	\$34,320	\$35,235
Cashiers	\$ 8.78	\$ 9.42	\$12.90	\$18,262	\$19,594	\$26,832



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County of San Joaquin, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25th percentile)	Median (50th percentile)	High (75th percentile)	Low (25th percentile)	Median (50th percentile)	High (75th percentile)
Accountants and Auditors	\$25.07	\$30.99	\$41.50	\$52,146	\$64,459	\$86,320
Bookkeeping, Accounting, and Auditing Clerks	\$14.23	\$17.05	\$20.49	\$29,598	\$35,464	\$42,619
Data Entry Keyers	\$10.91	\$14.24	\$17.99	\$22,693	\$29,619	\$37,419
Billing and Posting Workers	\$14.13	\$16.81	\$19.52	\$29,390	\$34,965	\$40,602
Office Clerks, General	\$11.85	\$15.36	\$18.95	\$24,648	\$31,949	\$39,416
Cashiers	\$ 8.74	\$ 9.34	\$11.53	\$18,179	\$19,427	\$23,982

County of Sacramento, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25th percentile)	Median (50th percentile)	High (75th percentile)	Low (25th percentile)	Median (50th percentile)	High (75th percentile)
Accountants and Auditors	\$24.22	\$29.81	\$36.37	\$50,378	\$62,005	\$75,650
Bookkeeping, Accounting, and Auditing Clerks	\$15.94	\$18.94	\$22.45	\$33,155	\$39,395	\$46,696
Data Entry Keyers	\$14.24	\$17.30	\$19.69	\$29,619	\$35,984	\$40,955
Billing and Posting Workers	\$12.61	\$15.67	\$19.21	\$26,229	\$32,594	\$39,957
Office Clerks, General	\$12.22	\$15.94	\$18.77	\$25,418	\$33,155	\$39,042
Cashiers	\$ 8.86	\$ 9.70	\$11.77	\$18,429	\$20,176	\$24,482



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County of Shasta, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Accountants and Auditors	\$22.08	\$28.04	\$35.58	\$45,926	\$58,323	\$74,006
Bookkeeping, Accounting, and Auditing Clerks	\$13.45	\$16.30	\$19.63	\$27,976	\$33,904	\$40,830
Billing and Posting Workers	\$13.87	\$15.88	\$18.19	\$28,850	\$33,030	\$37,835
Office Clerks, General	\$10.25	\$12.88	\$15.66	\$21,320	\$26,790	\$32,573
Cashiers	\$ 8.84	\$ 9.57	\$13.54	\$18,387	\$19,906	\$28,163
The following job titles are not listed on the EDD Website: • Data Entry Keyers	Information Not Available					

Initials: _____ Date: _____ I have read and understand the above salary and wage information.



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This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

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I have read and understand this School Performance Fact Sheet. The School Performance Fact Sheet was reviewed and discussed with a school official prior to signing an enrollment agreement.

 Student Name – Print

 Student Signature

 Date

 School Official

 Date



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**SCHOOL PERFORMANCE FACT SHEET
 CALENDAR YEARS 2010 & 2011**

Completion Rates (includes data for the two calendar years prior to reporting)

Accounting (AAS Degree) – 17 months

Calendar Year	Number of Students Who Began Program ¹	Students Available for Graduation ²	Graduates ³	Completion Rate ⁴
2010	22	22	11	50%
2011	28	27	11	41%

1. "Number of Students Who Began Program" is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. "Students Available for Graduation" is the number of students who began program minus the number of "Students Unavailable for Graduation", which means those students who have died, been incarcerated, or called to active military duty.
3. "Graduates" is the number of students who completed the program within 100% of the published program length.
4. "Completion Rate" is the number of "Graduates" divided by the number of "Students Available for Graduation".

Initials: _____ Date: _____ I have read and understand the above completion rates.



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Placement Rates (includes data for the two calendar years prior to reporting)

Accounting (AAS Degree) – 17 months

Calendar Year	Number of Students Who Began Program ¹	Number of Graduates ²	Graduates Available for Employment ³	Graduates Employed in the Field ⁴	Placement Rate Employed in the Field ⁵	Graduates Employed in the Field an average of less than 32 hours per week	Graduates Employed in the Field at least 32 hours per week
2010	22	11	11	8	73%	2	6
2011	28	11	11	5	45%	0	5

1. “Number of Students Who Began Program” is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. “Number of Graduates” is the number of students who completed the program within 100% of the published program length.
3. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
4. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
5. “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Initials: _____ Date: _____ I have read and understand the above placement rates.



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Licensure Rates

License Examination Passage Rates (not continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Accounting (AAS Degree) – 17 months

Exam Date ²	Number of Students Taking Exam ¹	Number Who Passed Exam	Number Who Failed Exam	Passage Rate ³
N/A				

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and for whom the reported exam is the first exam that was available after their completion of the program.
2. “Exam Date” is the date for the first available exam after the students completed the program.
3. “Passage Rate” is calculated by dividing the “Number Who Passed Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.

License Examination Passage Rates (continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Accounting (AAS Degree) – 17 months

Calendar Year	Number of Students Taking Exam ¹	Number Who Passed First Exam ²	Number Who Failed First Exam	Passage Rate ³
2010	N/A			
2011	N/A			

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and who took the exam in the reported calendar year for the first time.
2. “Number who Passed First Exam” is the number of students who took and passed the licensing exam in the reported calendar year on the first attempt.
3. “Passage Rate” is calculated by dividing the “Number Who Passed First Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.



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Salary and Wage Information

Accounting (AAS Degree) – 17 months

Calendar Year	Graduates Available for Employment ¹	Graduates Employed in Field ²	Annual Salary and Wages Reported by Graduates Employed in the Field ³						Students not Reporting Salary
			<\$15,000	\$15,000 to \$20,000	\$20,001 to \$25,000	\$25,001 to \$30,000	\$30,001 to \$35,000	>\$35,000	
2010	11	8	0	5	2	0	0	1	0
2011	11	5	0	0	5	0	0	0	0

1. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
2. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
3. Salary as reported by the student. Not all graduates reported salary.

*Information Not Available



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EDD Salary and Wage Information

The following wage and salary data for the **Accounting (AAS Degree)** program at Institute of Technology, Inc. was obtained from the Employment Development Department’s Occupational Employment Statistics (www.labormarketinfo.edd.ca.gov):

County of Fresno, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Accountants and Auditors	\$23.98	\$30.74	\$37.03	\$49,878	\$63,939	\$77,022
Bookkeeping, Accounting, and Auditing Clerks	\$14.32	\$17.36	\$21.02	\$29,786	\$36,109	\$43,722
Data Entry Keyers	\$13.71	\$15.25	\$17.62	\$28,517	\$31,720	\$36,650
Billing and Posting Workers	\$13.53	\$16.29	\$18.98	\$28,142	\$33,883	\$39,478
Office Clerks, General	\$10.07	\$13.08	\$17.10	\$20,946	\$27,206	\$35,568
Cashiers	\$ 8.70	\$ 9.25	\$10.95	\$18,096	\$19,240	\$22,776

County of Stanislaus, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Accountants and Auditors	\$24.06	\$28.78	\$34.86	\$50,045	\$59,862	\$72,509
Bookkeeping, Accounting, and Auditing Clerks	\$14.00	\$17.64	\$20.73	\$29,120	\$36,691	\$43,118
Data Entry Keyers	\$11.20	\$14.06	\$19.11	\$23,296	\$29,245	\$39,749
Billing and Posting Workers	\$11.36	\$13.32	\$16.80	\$23,629	\$27,706	\$34,944
Office Clerks, General	\$10.35	\$16.50	\$16.94	\$21,528	\$34,320	\$35,235
Cashiers	\$ 8.78	\$ 9.42	\$12.90	\$18,262	\$19,594	\$26,832

Initials: _____ Date: _____ I have read and understand the above salary and wage information.



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If you have any questions about how the data reflected on the above charts was gathered or if you want a list of employment positions determined to be within the field for any specific program for which statistics are reported above, please speak with an Admissions Representative.

This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at: P.O. Box 980818, West Sacramento, CA 95798-0818, www.bppe.ca.gov, P: 888.370.7589 or 916.431.6959, F: 916.263.1897.

I have read and understand this School Performance Fact Sheet. The School Performance Fact Sheet was reviewed and discussed with a school official prior to signing an enrollment agreement.

 Student Name – Print

 Student Signature

 Date

 School Official

 Date



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**SCHOOL PERFORMANCE FACT SHEET
 CALENDAR YEARS 2010 & 2011**

Completion Rates (includes data for the two calendar years prior to reporting)

Culinary Arts Professional (Diploma) – 14 months

Calendar Year	Number of Students Who Began Program ¹	Students Available for Graduation ²	Graduates ³	Completion Rate ⁴
2010	108	107	9	8%
2011	111	110	16	15%

1. "Number of Students Who Began Program" is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. "Students Available for Graduation" is the number of students who began program minus the number of "Students Unavailable for Graduation", which means those students who have died, been incarcerated, or called to active military duty.
3. "Graduates" is the number of students who completed the program within 100% of the published program length.
4. "Completion Rate" is the number of "Graduates" divided by the number of "Students Available for Graduation".

Initials: _____ Date: _____ I have read and understand the above completion rates.



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Placement Rates (includes data for the two calendar years prior to reporting)

Culinary Arts Professional (Diploma) – 14 months

Calendar Year	Number of Students Who Began Program ¹	Number of Graduates ²	Graduates Available for Employment ³	Graduates Employed in the Field ⁴	Placement Rate Employed in the Field ⁵	Graduates Employed in the Field an average of less than 32 hours per week	Graduates Employed in the Field at least 32 hours per week
2010	108	9	9	5	56%	2	3
2011	111	16	16	9	56%	4	5

1. “Number of Students Who Began Program” is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. “Number of Graduates” is the number of students who completed the program within 100% of the published program length.
3. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
4. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
5. “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Initials: _____ Date: _____ I have read and understand the above placement rates.



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Licensure Rates

License Examination Passage Rates (not continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Culinary Arts Professional (Diploma) – 14 months

Exam Date ²	Number of Students Taking Exam ¹	Number Who Passed Exam	Number Who Failed Exam	Passage Rate ³
N/A				

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and for whom the reported exam is the first exam that was available after their completion of the program.
2. “Exam Date” is the date for the first available exam after the students completed the program.
3. “Passage Rate” is calculated by dividing the “Number Who Passed Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.

License Examination Passage Rates (continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Culinary Arts Professional (Diploma) – 14 months

Calendar Year	Number of Students Taking Exam ¹	Number Who Passed First Exam ²	Number Who Failed First Exam	Passage Rate ³
2010	N/A			
2011	N/A			

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and who took the exam in the reported calendar year for the first time.
2. “Number who Passed First Exam” is the number of students who took and passed the licensing exam in the reported calendar year on the first attempt.
3. “Passage Rate” is calculated by dividing the “Number Who Passed First Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.



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Salary and Wage Information

Culinary Arts Professional (Diploma) – 14 months

Calendar Year	Graduates Available for Employment ¹	Graduates Employed in Field ²	Annual Salary and Wages Reported by Graduates Employed in the Field ³						Students not Reporting Salary
			<\$15,000	\$15,000 to \$20,000	\$20,001 to \$25,000	\$25,001 to \$30,000	\$30,001 to \$35,000	>\$35,000	
2010	9	5	1	2	1	1	0	0	0
2011	16	9	3	3	1	2	0	0	0

1. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
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3. Salary as reported by the student. Not all graduates reported salary.

*Information Not Available



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EDD Salary and Wage Information

The following wage and salary data for the **Culinary Arts Professional (Diploma)** program at Institute of Technology, Inc. was obtained from the Employment Development Department's Occupational Employment Statistics (www.labormarketinfo.edd.ca.gov):

County of Fresno, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Chefs and Head Cooks	\$ 15.06	\$ 17.71	\$ 21.45	\$ 31,325	\$ 36,837	\$ 44,616
Bakers	\$ 11.27	\$ 16.19	\$ 20.31	\$ 23,442	\$ 33,675	\$ 42,245
Cooks, Institution and Cafeteria	\$ 10.72	\$ 12.11	\$ 15.18	\$ 22,298	\$ 25,189	\$ 31,574
Cooks, Restaurant	\$ 9.83	\$ 10.79	\$ 11.78	\$ 20,446	\$ 22,443	\$ 24,502
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> • Cooks, Personal Household • Sous Chef • Dessert Specialist • Catering Specialist 	Information Not Available					

Initials: _____ Date: _____ I have read and understand the above salary and wage information.



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If you have any questions about how the data reflected on the above charts was gathered or if you want a list of employment positions determined to be within the field for any specific program for which statistics are reported above, please speak with an Admissions Representative.

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Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at: P.O. Box 980818, West Sacramento, CA 95798-0818, www.bppe.ca.gov, P: 888.370.7589 or 916.431.6959, F: 916.263.1897.

I have read and understand this School Performance Fact Sheet. The School Performance Fact Sheet was reviewed and discussed with a school official prior to signing an enrollment agreement.

 Student Name – Print

 Student Signature

 Date

 School Official

 Date



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**SCHOOL PERFORMANCE FACT SHEET
 CALENDAR YEARS 2010 & 2011**

Completion Rates (includes data for the two calendar years prior to reporting)

Culinary Arts Professional (AOS Degree) – 14 months

Calendar Year	Number of Students Who Began Program ¹	Students Available for Graduation ²	Graduates ³	Completion Rate ⁴
2010	303	301	76	25%
2011	458	455	111	24%

1. "Number of Students Who Began Program" is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. "Students Available for Graduation" is the number of students who began program minus the number of "Students Unavailable for Graduation", which means those students who have died, been incarcerated, or called to active military duty.
3. "Graduates" is the number of students who completed the program within 100% of the published program length.
4. "Completion Rate" is the number of "Graduates" divided by the number of "Students Available for Graduation".

Initials: _____ Date: _____ I have read and understand the above completion rates.



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Placement Rates (includes data for the two calendar years prior to reporting)

Culinary Arts Professional (AOS Degree) – 14 months

Calendar Year	Number of Students Who Began Program ¹	Number of Graduates ²	Graduates Available for Employment ³	Graduates Employed in the Field ⁴	Placement Rate Employed in the Field ⁵	Graduates Employed in the Field an average of less than 32 hours per week	Graduates Employed in the Field at least 32 hours per week
2010	303	76	72	55	76%	15	40
2011	458	111	110	82	75%	32	50

1. “Number of Students Who Began Program” is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. “Number of Graduates” is the number of students who completed the program within 100% of the published program length.
3. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
4. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
5. “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Initials: _____ Date: _____ I have read and understand the above placement rates.



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Licensure Rates

License Examination Passage Rates (not continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Culinary Arts Professional (AOS Degree) – 14 months

Exam Date ²	Number of Students Taking Exam ¹	Number Who Passed Exam	Number Who Failed Exam	Passage Rate ³
N/A				

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and for whom the reported exam is the first exam that was available after their completion of the program.
2. “Exam Date” is the date for the first available exam after the students completed the program.
3. “Passage Rate” is calculated by dividing the “Number Who Passed Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.

License Examination Passage Rates (continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Culinary Arts Professional (AOS Degree) – 14 months

Calendar Year	Number of Students Taking Exam ¹	Number Who Passed First Exam ²	Number Who Failed First Exam	Passage Rate ³
2010	N/A			
2011	N/A			

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and who took the exam in the reported calendar year for the first time.
2. “Number who Passed First Exam” is the number of students who took and passed the licensing exam in the reported calendar year on the first attempt.
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<http://www.it-colleges.com>

Salary and Wage Information

Culinary Arts Professional (AOS Degree) – 14 months

Calendar Year	Graduates Available for Employment ¹	Graduates Employed in Field ²	Annual Salary and Wages Reported by Graduates Employed in the Field ³						Students not Reporting Salary
			<\$15,000	\$15,000 to \$20,000	\$20,001 to \$25,000	\$25,001 to \$30,000	\$30,001 to \$35,000	>\$35,000	
2010	72	55	8	21	19	3	4	0	0
2011	110	82	23	41	16	1	0	1	0

1. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
2. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
3. Salary as reported by the student. Not all graduates reported salary.

*Information Not Available



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EDD Salary and Wage Information

The following wage and salary data for the **Culinary Arts Professional (AOS Degree)** program at Institute of Technology, Inc. was obtained from the Employment Development Department's Occupational Employment Statistics (www.labormarketinfo.edd.ca.gov):

County of Fresno, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Chefs and Head Cooks	\$ 15.06	\$ 17.71	\$ 21.45	\$ 31,325	\$ 36,837	\$ 44,616
Bakers	\$ 11.27	\$ 16.19	\$ 20.31	\$ 23,442	\$ 33,675	\$ 42,245
Cooks, Institution and Cafeteria	\$ 10.72	\$ 12.11	\$ 15.18	\$ 22,298	\$ 25,189	\$ 31,574
Cooks, Restaurant	\$ 9.83	\$ 10.79	\$ 11.78	\$ 20,446	\$ 22,443	\$ 24,502
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> • Cooks, Private Household • Sous Chef • Dessert Specialist • Catering Specialist 	Information Not Available					

County of Stanislaus, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Chefs and Head Cooks	\$ 17.05	\$ 21.61	\$ 28.28	\$ 35,464	\$ 44,949	\$ 58,822
Cooks, Institution and Cafeteria	\$ 10.50	\$ 12.29	\$ 14.34	\$ 21,840	\$ 25,563	\$ 29,827
Cooks, Restaurant	\$ 10.33	\$ 11.32	\$ 12.69	\$ 21,486	\$ 23,546	\$ 26,395
Bakers	\$ 9.56	\$ 10.76	\$ 12.39	\$ 19,885	\$ 22,381	\$ 25,771
The following job titles are not listed on the EDD	Information Not Available					



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Website: <ul style="list-style-type: none"> • Cooks, Private Household • Sous Chef • Dessert Specialist • Catering Specialist 	
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County of Sacramento, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Chefs and Head Cooks	\$ 14.38	\$ 20.98	\$ 24.09	\$ 29,910	\$ 43,638	\$ 50,107
Cooks, Institution and Cafeteria	\$ 11.24	\$ 13.95	\$ 18.12	\$ 23,379	\$ 29,016	\$ 37,690
Bakers	\$ 10.72	\$ 12.65	\$ 17.20	\$ 22,298	\$ 26,312	\$ 35,776
Cooks, Restaurant	\$ 10.22	\$ 11.17	\$ 12.55	\$ 21,258	\$ 23,234	\$ 26,104
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> • Cooks, Private Household • Sous Chef • Dessert Specialist • Catering Specialist 	Information Not Available					

Initials: _____ Date: _____ I have read and understand the above salary and wage information.



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If you have any questions about how the data reflected on the above charts was gathered or if you want a list of employment positions determined to be within the field for any specific program for which statistics are reported above, please speak with an Admissions Representative.

This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at: P.O. Box 980818, West Sacramento, CA 95798-0818, www.bppe.ca.gov, P: 888.370.7589 or 916.431.6959, F: 916.263.1897.

I have read and understand this School Performance Fact Sheet. The School Performance Fact Sheet was reviewed and discussed with a school official prior to signing an enrollment agreement.

 Student Name – Print

 Student Signature

 Date

 School Official

 Date



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**SCHOOL PERFORMANCE FACT SHEET
 CALENDAR YEARS 2010 & 2011**

Completion Rates (includes data for the two calendar years prior to reporting)

Culinary Arts Specialist – 8 months

Calendar Year	Number of Students Who Began Program ¹	Students Available for Graduation ²	Graduates ³	Completion Rate ⁴
2010	221	219	84	38%
2011	269	267	107	40%

1. "Number of Students Who Began Program" is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. "Students Available for Graduation" is the number of students who began program minus the number of "Students Unavailable for Graduation", which means those students who have died, been incarcerated, or called to active military duty.
3. "Graduates" is the number of students who completed the program within 100% of the published program length.
4. "Completion Rate" is the number of "Graduates" divided by the number of "Students Available for Graduation".

Initials: _____ Date: _____ I have read and understand the above completion rates.



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Placement Rates (includes data for the two calendar years prior to reporting)

Culinary Arts Specialist – 8 months

Calendar Year	Number of Students Who Began Program ¹	Number of Graduates ²	Graduates Available for Employment ³	Graduates Employed in the Field ⁴	Placement Rate Employed in the Field ⁵	Graduates Employed in the Field an average of less than 32 hours per week	Graduates Employed in the Field at least 32 hours per week
2010	221	84	77	54	70%	18	36
2011	269	107	103	64	62%	25	39

1. “Number of Students Who Began Program” is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. “Number of Graduates” is the number of students who completed the program within 100% of the published program length.
3. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
4. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
5. “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Initials: _____ Date: _____ I have read and understand the above placement rates.



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Licensure Rates

License Examination Passage Rates (not continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Culinary Arts Specialist – 8 months

Exam Date ²	Number of Students Taking Exam ¹	Number Who Passed Exam	Number Who Failed Exam	Passage Rate ³
N/A				

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and for whom the reported exam is the first exam that was available after their completion of the program.
2. “Exam Date” is the date for the first available exam after the students completed the program.
3. “Passage Rate” is calculated by dividing the “Number Who Passed Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.

License Examination Passage Rates (continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Culinary Arts Specialist – 8 months

Calendar Year	Number of Students Taking Exam ¹	Number Who Passed First Exam ²	Number Who Failed First Exam	Passage Rate ³
2010	N/A			
2011	N/A			

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and who took the exam in the reported calendar year for the first time.
2. “Number who Passed First Exam” is the number of students who took and passed the licensing exam in the reported calendar year on the first attempt.
3. “Passage Rate” is calculated by dividing the “Number Who Passed First Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.



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Salary and Wage Information

Culinary Arts Specialist – 8 months

Calendar Year	Graduates Available for Employment ¹	Graduates Employed in Field ²	Annual Salary and Wages Reported by Graduates Employed in the Field ³						Students not Reporting Salary
			<\$15,000	\$15,000 to \$20,000	\$20,001 to \$25,000	\$25,001 to \$30,000	\$30,001 to \$35,000	>\$35,000	
2010	77	54	16	21	13	3	1	0	0
2011	103	64	14	36	10	3	1	0	0

1. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
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EDD Salary and Wage Information

The following wage and salary data for the **Culinary Arts Specialist** program at Institute of Technology, Inc. was obtained from the Employment Development Department’s Occupational Employment Statistics (www.labormarketinfo.edd.ca.gov):

County of Fresno, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Chefs and Head Cooks	\$ 15.06	\$ 17.71	\$ 21.45	\$ 31,325	\$ 36,837	\$ 44,616
Bakers	\$ 11.27	\$ 16.19	\$ 20.31	\$ 23,442	\$ 33,675	\$ 42,245
Cooks, Institution and Cafeteria	\$ 10.72	\$ 12.11	\$ 15.18	\$ 22,298	\$ 25,189	\$ 31,574
Cooks, Restaurant	\$ 9.83	\$ 10.79	\$ 11.78	\$ 20,446	\$ 22,443	\$ 24,502
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> • Cooks, Private Household • Sous Chef • Dessert Specialist • Catering Specialist 	Information Not Available					

County of Stanislaus, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Chefs and Head Cooks	\$ 17.05	\$ 21.61	\$ 28.28	\$ 35,464	\$ 44,949	\$ 58,822
Cooks, Institution and Cafeteria	\$ 10.50	\$ 12.29	\$ 14.34	\$ 21,840	\$ 25,563	\$ 29,827
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Website: <ul style="list-style-type: none"> • Cooks, Private Household • Sous Chef • Dessert Specialist • Catering Specialist 	
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County of Sacramento, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Chefs and Head Cooks	\$ 14.38	\$ 20.98	\$ 24.09	\$ 29,910	\$ 43,638	\$ 50,107
Cooks, Institution and Cafeteria	\$ 11.24	\$ 13.95	\$ 18.12	\$ 23,379	\$ 29,016	\$ 37,690
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Cooks, Restaurant	\$ 10.22	\$ 11.17	\$ 12.55	\$ 21,258	\$ 23,234	\$ 26,104
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> • Cooks, Private Household • Sous Chef • Dessert Specialist • Catering Specialist 	Information Not Available					

Initials: _____ Date: _____ I have read and understand the above salary and wage information.



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I have read and understand this School Performance Fact Sheet. The School Performance Fact Sheet was reviewed and discussed with a school official prior to signing an enrollment agreement.

 Student Name – Print

 Student Signature

 Date

 School Official

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**SCHOOL PERFORMANCE FACT SHEET
 CALENDAR YEARS 2010 & 2011**

Completion Rates (includes data for the two calendar years prior to reporting)

Criminology & Emergency Response Management – 15 months

Calendar Year	Number of Students Who Began Program ¹	Students Available for Graduation ²	Graduates ³	Completion Rate ⁴
2010	8	8	0	0%
2011	164	164	76	46%

1. "Number of Students Who Began Program" is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. "Students Available for Graduation" is the number of students who began program minus the number of "Students Unavailable for Graduation", which means those students who have died, been incarcerated, or called to active military duty.
3. "Graduates" is the number of students who completed the program within 100% of the published program length.
4. "Completion Rate" is the number of "Graduates" divided by the number of "Students Available for Graduation".

Initials: _____ Date: _____ I have read and understand the above completion rates.



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Placement Rates (includes data for the two calendar years prior to reporting)

Criminology & Emergency Response Management – 15 months

Calendar Year	Number of Students Who Began Program ¹	Number of Graduates ²	Graduates Available for Employment ³	Graduates Employed in the Field ⁴	Placement Rate Employed in the Field ⁵	Graduates Employed in the Field an average of less than 32 hours per week	Graduates Employed in the Field at least 32 hours per week
2010	8	0	0	0	0	0	0
2011	164	76	74	42	57%	11	31

1. “Number of Students Who Began Program” is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. “Number of Graduates” is the number of students who completed the program within 100% of the published program length.
3. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
4. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
5. “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Initials: _____ Date: _____ I have read and understand the above placement rates.



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Licensure Rates

License Examination Passage Rates (not continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Criminology & Emergency Response Management – 15 months

Exam Date ²	Number of Students Taking Exam ¹	Number Who Passed Exam	Number Who Failed Exam	Passage Rate ³
N/A				

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and for whom the reported exam is the first exam that was available after their completion of the program.
2. “Exam Date” is the date for the first available exam after the students completed the program.
3. “Passage Rate” is calculated by dividing the “Number Who Passed Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.

License Examination Passage Rates (continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Criminology & Emergency Response Management – 15 months

Calendar Year	Number of Students Taking Exam ¹	Number Who Passed First Exam ²	Number Who Failed First Exam	Passage Rate ³
2010	N/A			
2011	N/A			

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and who took the exam in the reported calendar year for the first time.
2. “Number who Passed First Exam” is the number of students who took and passed the licensing exam in the reported calendar year on the first attempt.
3. “Passage Rate” is calculated by dividing the Number Who Passed First Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.



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Salary and Wage Information

Criminology & Emergency Response Management – 15 months

Calendar Year	Graduates Available for Employment ¹	Graduates Employed in Field ²	Annual Salary and Wages Reported by Graduates Employed in the Field ³						Students not Reporting Salary
			<\$15,000	\$15,000 to \$20,000	\$20,001 to \$25,000	\$25,001 to \$30,000	\$30,001 to \$35,000	>\$35,000	
2010	0	0	0	0	0	0	0	0	0
2011	74	42	3	20	12	6	1	0	0

1. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
2. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
3. Salary as reported by the student. Not all graduates reported salary.

*Information Not Available



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EDD Salary and Wage Information

The following wage and salary data for the **Criminology & Emergency Response Management** program at Institute of Technology, Inc. was obtained from the Employment Development Department's Occupational Employment Statistics (www.labormarketinfo.edd.ca.gov):

County of Fresno, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Police or Sheriff	\$30.75	\$37.75	\$44.35	\$63,960	\$78,520	\$92,248
EMT	\$10.95	\$13.62	\$16.22	\$22776	\$28330	\$33738
Security Guards	\$8.73	\$9.24	\$10.60	\$18158	\$19219	\$22048
Private Investigator	\$34.60	\$36.34	\$36.35	\$71968	\$75587	\$75608
Ambulance Driver	\$11.74	\$13.60	\$15.66	\$24419	\$28288	\$32573

County of Stanislaus, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Police or Sheriff	\$29.55	\$32.70	\$35.83	\$61,464	\$68,016	\$74,526
EMT	\$16.97	\$20.80	\$25.21	\$35298	\$43264	\$52437
Security Guards	\$9.04	\$9.85	\$12.27	\$18803	\$20488	\$25522
Private Investigator	\$18.34	\$21.51	\$31.93	\$38147	\$44741	\$66414
Ambulance Driver	\$11.74	\$13.60	\$15.66	\$24419	\$28288	\$32573

County of San Joaquin, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Police or Sheriff	\$30.04	\$33.96	\$38.52	\$62,483	\$70,637	\$80,122
EMT	\$16.25	\$19.40	\$24.64	\$33800	\$40352	\$51251



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Security Guards	\$9.10	\$10.44	\$13.02	\$18928	\$21715	\$27082
Private Investigator	\$19.47	\$27.50	\$32.48	\$40498	\$44000	\$67558
Ambulance Driver	\$12.54	\$14.47	\$16.73	\$26083	\$30098	\$34798

County of Sacramento, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Police or Sheriff	\$22.84	\$26.09	\$35.08	\$47,507	\$54,267	\$72,966
EMT	\$17.80	\$20.98	\$24.16	\$37024	\$43638	\$50253
Security Guards	\$9.48	\$10.95	\$13.55	\$19718	\$22776	\$28184
Private Investigator	\$21.77	\$27.61	\$34.61	\$45282	\$57429	\$71989
Ambulance Driver	\$12.61	\$14.75	\$16.71	\$26229	\$30680	\$34757

County of Shasta, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Police or Sheriff	\$30.75	\$37.75	\$44.35	\$63,960	\$78,520	\$92,248
EMT	\$11.98	\$15.50	\$21.22	\$24918	\$32240	\$44138
Security Guards	\$9.10	\$9.95	\$15.26	\$18928	\$20696	\$31741
Private Investigator	\$19.47	\$27.50	\$32.48	\$40498	\$57200	\$67558
Ambulance Driver	\$11.74	\$13.60	\$15.66	\$24419	\$28288	\$32573

Initials: _____ Date: _____ I have read and understand the above salary and wage information.



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If you have any questions about how the data reflected on the above charts was gathered or if you want a list of employment positions determined to be within the field for any specific program for which statistics are reported above, please speak with an Admissions Representative.

This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at: P.O. Box 980818, West Sacramento, CA 95798-0818, www.bppe.ca.gov, P: 888.370.7589 or 916.431.6959, F: 916.263.1897.

I have read and understand this School Performance Fact Sheet. The School Performance Fact Sheet was reviewed and discussed with a school official prior to signing an enrollment agreement.

 Student Name – Print

 Student Signature

 Date

 School Official

 Date



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**SCHOOL PERFORMANCE FACT SHEET
 CALENDAR YEARS 2010 & 2011**

Completion Rates (includes data for the two calendar years prior to reporting)

Human Resource Administrator (Diploma) – 9 months

Calendar Year	Number of Students Who Began Program ¹	Students Available for Graduation ²	Graduates ³	Completion Rate ⁴
2010	105	105	60	57%
2011	103	103	58	56%

1. "Number of Students Who Began Program" is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. "Students Available for Graduation" is the number of students who began program minus the number of "Students Unavailable for Graduation", which means those students who have died, been incarcerated, or called to active military duty.
3. "Graduates" is the number of students who completed the program within 100% of the published program length.
4. "Completion Rate" is the number of "Graduates" divided by the number of "Students Available for Graduation".

Initials: _____ Date: _____ I have read and understand the above completion rates.



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Placement Rates (includes data for the two calendar years prior to reporting)

Human Resource Administrator (Diploma) – 9 months

Calendar Year	Number of Students Who Began Program ¹	Number of Graduates ²	Graduates Available for Employment ³	Graduates Employed in the Field ⁴	Placement Rate Employed in the Field ⁵	Graduates Employed in the Field an average of less than 32 hours per week	Graduates Employed in the Field at least 32 hours per week
2010	105	60	47	34	72%	6	28
2011	103	58	54	26	48%	6	20

1. “Number of Students Who Began Program” is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. “Number of Graduates” is the number of students who completed the program within 100% of the published program length.
3. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
4. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
5. “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Initials: _____ Date: _____ I have read and understand the above placement rates.



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Licensure Rates

License Examination Passage Rates (not continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Human Resource Administrator (Diploma) – 9 months

Exam Date ²	Number of Students Taking Exam ¹	Number Who Passed Exam	Number Who Failed Exam	Passage Rate ³
N/A				

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and for whom the reported exam is the first exam that was available after their completion of the program.
2. “Exam Date” is the date for the first available exam after the students completed the program.
3. “Passage Rate” is calculated by dividing the “Number Who Passed Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.

License Examination Passage Rates (continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Human Resource Administrator (Diploma) – 9 months

Calendar Year	Number of Students Taking Exam ¹	Number Who Passed First Exam ²	Number Who Failed First Exam	Passage Rate ³
2010	N/A			
2011	N/A			

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and who took the exam in the reported calendar year for the first time.
2. “Number who Passed First Exam” is the number of students who took and passed the licensing exam in the reported calendar year on the first attempt.
3. “Passage Rate” is calculated by dividing the “Number Who Passed First Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.



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Salary and Wage Information

Human Resource Administrator (Diploma) – 9 months

Calendar Year	Graduates Available for Employment ¹	Graduates Employed in Field ²	Annual Salary and Wages Reported by Graduates Employed in the Field ³						Students not Reporting Salary
			<\$15,000	\$15,000 to \$20,000	\$20,001 to \$25,000	\$25,001 to \$30,000	\$30,001 to \$35,000	>\$35,000	
2010	47	34	3	10	9	3	3	6	0
2011	54	26	2	6	6	3	4	5	0

1. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
2. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
3. Salary as reported by the student. Not all graduates reported salary.

*Information Not Available



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EDD Salary and Wage Information

The following wage and salary data for the **Human Resource Administrator (Diploma)** program at Institute of Technology, Inc. was obtained from the Employment Development Department’s Occupational Employment Statistics (www.labormarketinfo.edd.ca.gov):

County of Fresno, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Human Resources Assistants	\$16.43	\$19.89	\$22.77	\$34,174	\$ 41,371	\$ 47,362
Human Resources, Training, and Labor Relations Specialists, All Other	\$21.82	\$28.24	\$37.74	\$45,386	\$ 58,739	\$ 78,499
Training and Development Specialist	\$23.21	\$29.20	\$37.63	\$48,277	\$ 60,736	\$ 78,270
Compensation, Benefits, and Job Analysis Specialist	\$19.01	\$24.41	\$30.54	\$39,541	\$ 50,773	\$ 63,523
Payroll and Timekeeping Clerks	\$14.53	\$17.17	\$20.04	\$30,222	\$ 35,714	\$ 41,683
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> • Employment, Recruitment, and Placement Specialists 	Information Not Available					



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County of Stanislaus, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25th percentile)	Median (50th percentile)	High (75th percentile)	Low (25th percentile)	Median (50th percentile)	High (75th percentile)
Human Resources Assistants	\$14.13	\$16.96	\$22.24	\$29,390	\$ 35,277	\$ 46,259
Human Resources, Training, and Labor Relations Specialists, All Other	\$21.81	\$27.68	\$36.64	\$45,365	\$ 57,574	\$ 76,211
Training and Development Specialist	\$18.38	\$27.45	\$33.16	\$38,230	\$ 57,096	\$ 68,973
Compensation, Benefits, and Job Analysis Specialist	\$19.01	\$24.41	\$30.54	\$39,541	\$ 50,773	\$ 63,523
Payroll and Timekeeping Clerks	\$14.98	\$16.91	\$19.48	\$31,158	\$ 35,173	\$ 40,518
The following job titles are not listed on the EDD Website: • Employment, Recruitment, and Placement Specialists	Information Not Available					

County of San Joaquin, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25th percentile)	Median (50th percentile)	High (75th percentile)	Low (25th percentile)	Median (50th percentile)	High (75th percentile)
Human Resources Assistants	\$13.91	\$17.99	\$22.12	\$28,933	\$ 37,419	\$ 46,010
Human Resources, Training, and Labor Relations Specialists, All Other	\$19.95	\$25.02	\$32.63	\$41,496	\$ 52,042	\$ 67,870
Training and Development Specialist	\$20.81	\$25.24	\$28.37	\$43,285	\$ 52,499	\$ 59,010



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Compensation, Benefits, and Job Analysis Specialist	\$25.31	\$30.77	\$36.51	\$52,645	\$ 64,002	\$ 75,941
Payroll and Timekeeping Clerks	\$12.91	\$16.82	\$20.64	\$26,853	\$ 34,986	\$ 42,931
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> • Employment, Recruitment, and Placement Specialists 	Information Not Available					

County of Sacramento, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25th percentile)	Median (50th percentile)	High (75th percentile)	Low (25th percentile)	Median (50th percentile)	High (75th percentile)
Human Resources Assistants	\$18.04	\$21.50	\$24.23	\$37,523	\$ 44,720	\$ 50,398
Human Resources, Training, and Labor Relations Specialists, All Other	\$23.05	\$29.00	\$36.95	\$47,944	\$ 60,320	\$ 76,856
Training and Development Specialist	\$22.38	\$27.57	\$33.51	\$46,550	\$ 57,346	\$ 69,701
Compensation, Benefits, and Job Analysis Specialist	\$25.36	\$29.25	\$31.72	\$52,749	\$ 60,840	\$ 65,978
Payroll and Timekeeping Clerks	\$16.20	\$19.85	\$24.06	\$33,696	\$ 41,288	\$ 50,045
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> • Employment, Recruitment, and Placement Specialists 	Information Not Available					



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County of Shasta, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25th percentile)	Median (50th percentile)	High (75th percentile)	Low (25th percentile)	Median (50th percentile)	High (75th percentile)
Human Resources Assistants	\$15.32	\$18.53	\$21.71	\$31,866	\$ 38,542	\$ 45,157
Human Resources, Training, and Labor Relations Specialists, All Other	\$20.62	\$24.86	\$29.30	\$42,890	\$ 51,709	\$ 60,944
Training and Development Specialist	\$20.09	\$22.54	\$26.13	\$41,787	\$ 46,883	\$ 54,350
Compensation, Benefits, and Job Analysis Specialist	\$23.54	\$28.08	\$30.54	\$48,963	\$ 58,406	\$ 63,523
Payroll and Timekeeping Clerks	\$14.03	\$15.93	\$19.16	\$29,182	\$ 33,134	\$ 39,853
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> • Employment, Recruitment, and Placement Specialists 	Information Not Available					

Initials: _____ Date: _____ I have read and understand the above salary and wage information.



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This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at: P.O. Box 980818, West Sacramento, CA 95798-0818, www.bppe.ca.gov, P: 888.370.7589 or 916.431.6959, F: 916.263.1897.

I have read and understand this School Performance Fact Sheet. The School Performance Fact Sheet was reviewed and discussed with a school official prior to signing an enrollment agreement.

 Student Name – Print

 Student Signature

 Date

 School Official

 Date



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**SCHOOL PERFORMANCE FACT SHEET
 CALENDAR YEARS 2010 & 2011**

Completion Rates (includes data for the two calendar years prior to reporting)

Human Resource Administrator (AAS Degree) – 14 months

Calendar Year	Number of Students Who Began Program ¹	Students Available for Graduation ²	Graduates ³	Completion Rate ⁴
2010	38	38	22	58%
2011	62	62	28	45%

1. "Number of Students Who Began Program" is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. "Students Available for Graduation" is the number of students who began program minus the number of "Students Unavailable for Graduation", which means those students who have died, been incarcerated, or called to active military duty.
3. "Graduates" is the number of students who completed the program within 100% of the published program length.
4. "Completion Rate" is the number of "Graduates" divided by the number of "Students Available for Graduation".

Initials: _____ Date: _____ I have read and understand the above completion rates.



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Placement Rates (includes data for the two calendar years prior to reporting)

Human Resource Administrator (AAS Degree) – 14 months

Calendar Year	Number of Students Who Began Program ¹	Number of Graduates ²	Graduates Available for Employment ³	Graduates Employed in the Field ⁴	Placement Rate Employed in the Field ⁵	Graduates Employed in the Field an average of less than 32 hours per week	Graduates Employed in the Field at least 32 hours per week
2010	38	22	22	16	73%	1	15
2011	62	28	27	17	63%	5	12

1. “Number of Students Who Began Program” is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. “Number of Graduates” is the number of students who completed the program within 100% of the published program length.
3. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
4. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
5. “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Initials: _____ Date: _____ I have read and understand the above placement rates.



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Licensure Rates

License Examination Passage Rates (not continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Human Resource Administrator (AAS Degree) – 14 months

Exam Date ²	Number of Students Taking Exam ¹	Number Who Passed Exam	Number Who Failed Exam	Passage Rate ³
N/A				

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and for whom the reported exam is the first exam that was available after their completion of the program.
2. “Exam Date” is the date for the first available exam after the students completed the program.
3. “Passage Rate” is calculated by dividing the “Number Who Passed Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.

License Examination Passage Rates (continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Human Resource Administrator (AAS Degree) – 14 months

Calendar Year	Number of Students Taking Exam ¹	Number Who Passed First Exam ²	Number Who Failed First Exam	Passage Rate ³
2010	N/A			
2011	N/A			

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and who took the exam in the reported calendar year for the first time.
2. “Number who Passed First Exam” is the number of students who took and passed the licensing exam in the reported calendar year on the first attempt.
3. “Passage Rate” is calculated by dividing the “Number Who Passed First Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.



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Salary and Wage Information

Human Resource Administrator (AAS Degree) – 14 months

Calendar Year	Graduates Available for Employment ¹	Graduates Employed in Field ²	Annual Salary and Wages Reported by Graduates Employed in the Field ³						Students not Reporting Salary
			<\$15,000	\$15,000 to \$20,000	\$20,001 to \$25,000	\$25,001 to \$30,000	\$30,001 to \$35,000	>\$35,000	
2010	22	16	1	5	6	0	3	1	0
2011	27	17	3	1	7	0	4	1	1

1. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
2. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
3. Salary as reported by the student. Not all graduates reported salary.

*Information Not Available



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EDD Salary and Wage Information

The following wage and salary data for the **Human Resource Administrator (AAS Degree)** program at Institute of Technology, Inc. was obtained from the Employment Development Department’s Occupational Employment Statistics (www.labormarketinfo.edd.ca.gov):

County of Fresno, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Human Resources Assistants	\$16.43	\$19.89	\$22.77	\$34,174	\$ 41,371	\$ 47,362
Human Resources, Training, and Labor Relations Specialists, All Other	\$21.82	\$28.24	\$37.74	\$45,386	\$ 58,739	\$ 78,499
Training and Development Specialist	\$23.21	\$29.20	\$37.63	\$48,277	\$ 60,736	\$ 78,270
Compensation, Benefits, and Job Analysis Specialist	\$19.01	\$24.41	\$30.54	\$39,541	\$ 50,773	\$ 63,523
Payroll and Timekeeping Clerks	\$14.53	\$17.17	\$20.04	\$30,222	\$ 35,714	\$ 41,683
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> • Employment, Recruitment, and Placement Specialists 	Information Not Available					



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County of Stanislaus, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25th percentile)	Median (50th percentile)	High (75th percentile)	Low (25th percentile)	Median (50th percentile)	High (75th percentile)
Human Resources Assistants	\$14.13	\$16.96	\$22.24	\$29,390	\$ 35,277	\$ 46,259
Human Resources, Training, and Labor Relations Specialists, All Other	\$21.81	\$27.68	\$36.64	\$45,365	\$ 57,574	\$ 76,211
Training and Development Specialist	\$18.38	\$27.45	\$33.16	\$38,230	\$ 57,096	\$ 68,973
Compensation, Benefits, and Job Analysis Specialist	\$19.01	\$24.41	\$30.54	\$39,541	\$ 50,773	\$ 63,523
Payroll and Timekeeping Clerks	\$14.98	\$16.91	\$19.48	\$31,158	\$ 35,173	\$ 40,518
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> • Employment, Recruitment, and Placement Specialists 	Information Not Available					

County of San Joaquin, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25th percentile)	Median (50th percentile)	High (75th percentile)	Low (25th percentile)	Median (50th percentile)	High (75th percentile)
Human Resources Assistants	\$13.91	\$17.99	\$22.12	\$28,933	\$ 37,419	\$ 46,010
Human Resources, Training, and Labor Relations Specialists, All Other	\$19.95	\$25.02	\$32.63	\$41,496	\$ 52,042	\$ 67,870
Training and Development Specialist	\$20.81	\$25.24	\$28.37	\$43,285	\$ 52,499	\$ 59,010



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Compensation, Benefits, and Job Analysis Specialist	\$25.31	\$30.77	\$36.51	\$52,645	\$ 64,002	\$ 75,941
Payroll and Timekeeping Clerks	\$12.91	\$16.82	\$20.64	\$26,853	\$ 34,986	\$ 42,931
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> • Employment, Recruitment, and Placement Specialists 	Information Not Available					

County of Sacramento, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25th percentile)	Median (50th percentile)	High (75th percentile)	Low (25th percentile)	Median (50th percentile)	High (75th percentile)
Human Resources Assistants	\$18.04	\$21.50	\$24.23	\$37,523	\$ 44,720	\$ 50,398
Human Resources, Training, and Labor Relations Specialists, All Other	\$23.05	\$29.00	\$36.95	\$47,944	\$ 60,320	\$ 76,856
Training and Development Specialist	\$22.38	\$27.57	\$33.51	\$46,550	\$ 57,346	\$ 69,701
Compensation, Benefits, and Job Analysis Specialist	\$25.36	\$29.25	\$31.72	\$52,749	\$ 60,840	\$ 65,978
Payroll and Timekeeping Clerks	\$16.20	\$19.85	\$24.06	\$33,696	\$ 41,288	\$ 50,045
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> • Employment, Recruitment, and Placement Specialists 	Information Not Available					



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County of Shasta, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25th percentile)	Median (50th percentile)	High (75th percentile)	Low (25th percentile)	Median (50th percentile)	High (75th percentile)
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I have read and understand this School Performance Fact Sheet. The School Performance Fact Sheet was reviewed and discussed with a school official prior to signing an enrollment agreement.

 Student Name – Print

 Student Signature

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 School Official

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**SCHOOL PERFORMANCE FACT SHEET
 CALENDAR YEARS 2010 & 2011**

Completion Rates (includes data for the two calendar years prior to reporting)

Heating, Ventilation and Air Conditioning – 9 months (weekday classes), 11 months (weekend classes)

Calendar Year	Number of Students Who Began Program ¹	Students Available for Graduation ²	Graduates ³	Completion Rate ⁴
2010	771	761	450	59%
2011	572	566	338	60%

1. "Number of Students Who Began Program" is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. "Students Available for Graduation" is the number of students who began program minus the number of "Students Unavailable for Graduation", which means those students who have died, been incarcerated, or called to active military duty.
3. "Graduates" is the number of students who completed the program within 100% of the published program length.
4. "Completion Rate" is the number of "Graduates" divided by the number of "Students Available for Graduation".

Initials: _____ Date: _____ I have read and understand the above completion rates.



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Placement Rates (includes data for the two calendar years prior to reporting)

Heating, Ventilation and Air Conditioning – 9 months (weekday classes), 11 months (weekend classes)

Calendar Year	Number of Students Who Began Program ¹	Number of Graduates ²	Graduates Available for Employment ³	Graduates Employed in the Field ⁴	Placement Rate Employed in the Field ⁵	Graduates Employed in the Field an average of less than 32 hours per week	Graduates Employed in the Field at least 32 hours per week
2010	771	450	440	237	54%	20	217
2011	572	338	336	194	58%	18	176

1. “Number of Students Who Began Program” is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. “Number of Graduates” is the number of students who completed the program within 100% of the published program length.
3. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
4. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
5. “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Initials: _____ Date: _____ I have read and understand the above placement rates.



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Licensure Rates

License Examination Passage Rates (not continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Heating, Ventilation and Air Conditioning – 9 months (weekday classes), 11 months (weekend classes)

Exam Date ²	Number of Students Taking Exam ¹	Number Who Passed Exam	Number Who Failed Exam	Passage Rate ³
N/A				

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and for whom the reported exam is the first exam that was available after their completion of the program.
2. “Exam Date” is the date for the first available exam after the students completed the program.
3. “Passage Rate” is calculated by dividing the “Number Who Passed Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.

License Examination Passage Rates (continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Heating, Ventilation and Air Conditioning – 9 months (weekday classes), 11 months (weekend classes)

Calendar Year	Number of Students Taking Exam ¹	Number Who Passed First Exam ²	Number Who Failed First Exam	Passage Rate ³
2010	N/A			
2011	N/A			

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and who took the exam in the reported calendar year for the first time.
2. “Number who Passed First Exam” is the number of students who took and passed the licensing exam in the reported calendar year on the first attempt.
3. “Passage Rate” is calculated by dividing the “Number Who Passed First Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.



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Salary and Wage Information

Heating, Ventilation and Air Conditioning – 9 months (weekday classes), 11 months (weekend classes)

Calendar Year	Graduates Available for Employment ¹	Graduates Employed in Field ²	Annual Salary and Wages Reported by Graduates Employed in the Field ³						Students not Reporting Salary
			<\$15,000	\$15,000 to \$20,000	\$20,001 to \$25,000	\$25,001 to \$30,000	\$30,001 to \$35,000	>\$35,000	
2010	440	237	3	27	72	47	44	43	1
2011	336	194	4	25	61	36	33	33	2

1. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
2. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
3. Salary as reported by the student. Not all graduates reported salary.

*Information Not Available



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EDD Salary and Wage Information

The following wage and salary data for the **Heating, Ventilation and Air Conditioning** program at Institute of Technology, Inc. was obtained from the Employment Development Department's Occupational Employment Statistics (www.labormarketinfo.edd.ca.gov):

County of Fresno, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Heating/Ventilation and Refrigeration Workers	\$14.38	\$17.99	\$26.54	\$29,910	\$ 37,419	\$ 55,203
Maintenance and Repair Workers, General	\$12.72	\$17.54	\$22.32	\$26,458	\$ 36,483	\$ 46,426

County of Stanislaus, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Heating/Ventilation and Refrigeration Workers	\$17.87	\$22.78	\$27.63	\$37,170	\$ 47,382	\$ 57,470
Maintenance and Repair Workers, General	\$14.53	\$19.80	\$25.43	\$30,222	\$ 41,184	\$ 52,894

County of San Joaquin, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Heating/Ventilation and Refrigeration Workers	\$21.22	\$26.49	\$32.14	\$44,138	\$ 55,099	\$ 66,851
Maintenance and Repair Workers, General	\$15.32	\$19.62	\$24.81	\$31,866	\$ 40,810	\$ 51,605



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County of Sacramento, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25th percentile)	Median (50th percentile)	High (75th percentile)	Low (25th percentile)	Median (50th percentile)	High (75th percentile)
Heating/Ventilation and Refrigeration Workers	\$17.93	\$23.20	\$27.79	\$37,294	\$ 48,256	\$ 57,803
Maintenance and Repair Workers, General	\$14.08	\$19.30	\$24.65	\$29,286	\$ 40,144	\$ 51,272

County of Shasta, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25th percentile)	Median (50th percentile)	High (75th percentile)	Low (25th percentile)	Median (50th percentile)	High (75th percentile)
Heating/Ventilation and Refrigeration Workers	\$15.65	\$18.29	\$23.55	\$32,552	\$ 38,043	\$ 48,984
Maintenance and Repair Workers, General	\$13.18	\$16.99	\$21.50	\$27,414	\$ 35,339	\$ 44,720

Initials: _____ Date: _____ I have read and understand the above salary and wage information.



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If you have any questions about how the data reflected on the above charts was gathered or if you want a list of employment positions determined to be within the field for any specific program for which statistics are reported above, please speak with an Admissions Representative.

This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at: P.O. Box 980818, West Sacramento, CA 95798-0818, www.bppe.ca.gov, P: 888.370.7589 or 916.431.6959, F: 916.263.1897.

I have read and understand this School Performance Fact Sheet. The School Performance Fact Sheet was reviewed and discussed with a school official prior to signing an enrollment agreement.

 Student Name – Print

 Student Signature

 Date

 School Official

 Date



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**SCHOOL PERFORMANCE FACT SHEET
 CALENDAR YEARS 2010 & 2011**

Completion Rates (includes data for the two calendar years prior to reporting)

Medical Billing/Coding Specialist – 9 months

Calendar Year	Number of Students Who Began Program ¹	Students Available for Graduation ²	Graduates ³	Completion Rate ⁴
2010	269	269	182	68%
2011	249	249	156	63%

1. "Number of Students Who Began Program" is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. "Students Available for Graduation" is the number of students who began program minus the number of "Students Unavailable for Graduation", which means those students who have died, been incarcerated, or called to active military duty.
3. "Graduates" is the number of students who completed the program within 100% of the published program length.
4. "Completion Rate" is the number of "Graduates" divided by the number of "Students Available for Graduation".

Initials: _____ Date: _____ I have read and understand the above completion rates.



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Placement Rates (includes data for the two calendar years prior to reporting)

Medical Billing/Coding Specialist – 9 months

Calendar Year	Number of Students Who Began Program ¹	Number of Graduates ²	Graduates Available for Employment ³	Graduates Employed in the Field ⁴	Placement Rate Employed in the Field ⁵	Graduates Employed in the Field an average of less than 32 hours per week	Graduates Employed in the Field at least 32 hours per week
2010	269	182	175	72	41%	12	60
2011	249	156	153	51	33%	10	41

1. “Number of Students Who Began Program” is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. “Number of Graduates” is the number of students who completed the program within 100% of the published program length.
3. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
4. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
5. “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Initials: _____ Date: _____ I have read and understand the above placement rates.



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Licensure Rates

License Examination Passage Rates (not continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Medical Billing/Coding Specialist – 9 months

Exam Date ²	Number of Students Taking Exam ¹	Number Who Passed Exam	Number Who Failed Exam	Passage Rate ³
N/A				

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and for whom the reported exam is the first exam that was available after their completion of the program.
2. “Exam Date” is the date for the first available exam after the students completed the program.
3. “Passage Rate” is calculated by dividing the “Number Who Passed Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.

License Examination Passage Rates (continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Medical Billing/Coding Specialist – 9 months

Calendar Year	Number of Students Taking Exam ¹	Number Who Passed First Exam ²	Number Who Failed First Exam	Passage Rate ³
2010	N/A			
2011	N/A			

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and who took the exam in the reported calendar year for the first time.
2. “Number who Passed First Exam” is the number of students who took and passed the licensing exam in the reported calendar year on the first attempt.
3. “Passage Rate” is calculated by dividing the “Number Who Passed First Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.



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Salary and Wage Information

Medical Billing/Coding Specialist – 9 months

Calendar Year	Graduates Available for Employment ¹	Graduates Employed in Field ²	Annual Salary and Wages Reported by Graduates Employed in the Field ³						Students not Reporting Salary
			<\$15,000	\$15,000 to \$20,000	\$20,001 to \$25,000	\$25,001 to \$30,000	\$30,001 to \$35,000	>\$35,000	
2010	175	72	6	22	25	9	6	2	2
2011	153	51	4	10	26	4	4	2	1

1. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
2. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
3. Salary as reported by the student. Not all graduates reported salary.

*Information Not Available



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EDD Salary and Wage Information

The following wage and salary data for the **Medical Billing/Coding Specialist** program at Institute of Technology, Inc. was obtained from the Employment Development Department's Occupational Employment Statistics (www.labormarketinfo.edd.ca.gov):

County of Fresno, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Medical Insurance Billing	\$13.35	\$15.43	\$17.75	\$27,768	\$32,094	\$36,920
Health Insurance Claims Examiner	\$15.31	\$18.52	\$22.63	\$31,845	\$38,522	\$47,070
Medical Records Clerk	\$11.84	\$13.98	\$16.30	\$24,627	\$29,078	\$33,904
Insurance Processor	\$15.31	\$18.52	\$22.63	\$31,845	\$38,522	\$47,070
Claims Representative	\$19.97	\$28.43	\$33.31	\$41,538	\$59,134	\$69,285
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> • Medical AR/AP • Billing Coder • Medical Insurance Collector/Claims Tracer • Medical Insurance Coding • Benefits Program Clerk 	Information Not Available					

County of Stanislaus, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Medical Insurance Billing	\$9.36	\$12.78	\$15.94	\$19,469	\$26,582	\$33,155
Health Insurance Claims Examiner	\$12.40	\$15.30	\$24.05	\$25,792	\$31,824	\$50,024
Medical Records Clerk	\$11.40	\$14.00	\$17.31	\$23,712	\$29,120	\$36,005



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Insurance Processor	\$12.40	\$15.30	\$24.05	\$25,792	\$31,824	\$50,024
Claims Representative	\$22.87	\$28.23	\$33.35	\$47,570	\$58,718	\$69,368
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> • Medical AR/AP • Billing Coder • Title Medical Insurance Collector/Claims Tracer • Medical Insurance Coding • Benefits Program Clerk 	Information Not Available					

County of San Joaquin, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25th percentile)	Median (50th percentile)	High (75th percentile)	Low (25th percentile)	Median (50th percentile)	High (75th percentile)
Medical Insurance Billing	\$11.43	\$13.33	\$15.85	\$23,774	\$27,726	\$32,968
Health Insurance Claims Examiner	\$15.42	\$18.15	\$22.47	\$32,074	\$37,752	\$46,738
Medical Records Clerk	\$12.38	\$14.86	\$19.23	\$25,750	\$30,909	\$39,998
Insurance Processor	\$15.42	\$18.15	\$22.47	\$32,074	\$37,752	\$46,738
Claims Representative	\$24.59	\$29.51	\$36.37	\$51,147	\$61,381	\$75,650
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> • Medical AR/AP • Billing Coder • Medical Insurance Collector/Claims Tracer • Medical Insurance Coding • Benefits Program Clerk 	Information Not Available					



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County of Sacramento, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Medical Insurance Billing	\$14.70	\$18.20	\$21.19	\$30,576	\$37,856	\$44,075
Health Insurance Claims Examiner	\$15.70	\$18.40	\$21.38	\$32,656	\$38,272	\$44,470
Medical Records Clerk	\$14.65	\$18.00	\$21.95	\$30,472	\$37,440	\$45,656
Insurance Processor	\$15.70	\$18.40	\$21.38	\$32,656	\$38,272	\$44,470
Claims Representative	\$22.50	\$29.88	\$35.91	\$46,800	\$62,150	\$74,693
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> • Medical AR/AP • Billing Coder • Medical Insurance Collector/Claims Tracer • Medical Insurance Coding • Benefits Program Clerk 	Information Not Available					

County of Shasta, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Medical Insurance Billing	\$12.94	\$15.09	\$17.14	\$26,915	\$31,387	\$35,651
Health Insurance Claims Examiner	\$13.71	\$15.82	\$17.86	\$28,517	\$32,906	\$37,149
Medical Records Clerk	\$12.14	\$13.73	\$15.68	\$25,251	\$28,558	\$32,614
Claims Representative	\$24.52	\$31.63	\$38.05	\$51,002	\$65,790	\$79,144
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> • Medical AR/AP • Billing Coder 	Information Not Available					



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<ul style="list-style-type: none"> • Medical Insurance Collector/Claims Tracer Medical Insurance Coding • Benefits Program Clerk 	
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Initials: _____ Date: _____ I have read and understand the above salary and wage information.



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If you have any questions about how the data reflected on the above charts was gathered or if you want a list of employment positions determined to be within the field for any specific program for which statistics are reported above, please speak with an Admissions Representative.

This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at: P.O. Box 980818, West Sacramento, CA 95798-0818, www.bppe.ca.gov, P: 888.370.7589 or 916.431.6959, F: 916.263.1897.

I have read and understand this School Performance Fact Sheet. The School Performance Fact Sheet was reviewed and discussed with a school official prior to signing an enrollment agreement.

 Student Name – Print

 Student Signature

 Date

 School Official

 Date



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**SCHOOL PERFORMANCE FACT SHEET
 CALENDAR YEARS 2010 & 2011**

Completion Rates (includes data for the two calendar years prior to reporting)

Medical Office Administration – 9 months

Calendar Year	Number of Students Who Began Program ¹	Students Available for Graduation ²	Graduates ³	Completion Rate ⁴
2010	101	101	43	43%
2011	130	129	56	43%

1. "Number of Students Who Began Program" is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. "Students Available for Graduation" is the number of students who began program minus the number of "Students Unavailable for Graduation", which means those students who have died, been incarcerated, or called to active military duty.
3. "Graduates" is the number of students who completed the program within 100% of the published program length.
4. "Completion Rate" is the number of "Graduates" divided by the number of "Students Available for Graduation".

Initials: _____ Date: _____ I have read and understand the above completion rates.



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Placement Rates (includes data for the two calendar years prior to reporting)

Medical Office Administration – 9 months

Calendar Year	Number of Students Who Began Program ¹	Number of Graduates ²	Graduates Available for Employment ³	Graduates Employed in the Field ⁴	Placement Rate Employed in the Field ⁵	Graduates Employed in the Field an average of less than 32 hours per week	Graduates Employed in the Field at least 32 hours per week
2010	101	43	42	18	43%	3	15
2011	130	56	54	22	41%	3	19

1. “Number of Students Who Began Program” is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. “Number of Graduates” is the number of students who completed the program within 100% of the published program length.
3. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
4. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
5. “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Initials: _____ Date: _____ I have read and understand the above placement rates.



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Licensure Rates

License Examination Passage Rates (not continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Medical Office Administration – 9 months

Exam Date ²	Number of Students Taking Exam ¹	Number Who Passed Exam	Number Who Failed Exam	Passage Rate ³
N/A				

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and for whom the reported exam is the first exam that was available after their completion of the program.
2. “Exam Date” is the date for the first available exam after the students completed the program.
3. “Passage Rate” is calculated by dividing the “Number Who Passed Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.

License Examination Passage Rates (continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Medical Office Administration – 9 months

Calendar Year	Number of Students Taking Exam ¹	Number Who Passed First Exam ²	Number Who Failed First Exam	Passage Rate ³
2010	N/A			
2011	N/A			

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and who took the exam in the reported calendar year for the first time.
2. “Number who Passed First Exam” is the number of students who took and passed the licensing exam in the reported calendar year on the first attempt.
3. “Passage Rate” is calculated by dividing the “Number Who Passed First Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.



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Salary and Wage Information

Medical Office Administration – 9 months

Calendar Year	Graduates Available for Employment ¹	Graduates Employed in Field ²	Annual Salary and Wages Reported by Graduates Employed in the Field ³						Students not Reporting Salary
			<\$15,000	\$15,000 to \$20,000	\$20,001 to \$25,000	\$25,001 to \$30,000	\$30,001 to \$35,000	>\$35,000	
2010	42	18	2	10	5	1	0	0	0
2011	54	22	1	9	6	4	1	0	1

1. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
2. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
3. Salary as reported by the student. Not all graduates reported salary.

*Information Not Available



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EDD Salary and Wage Information

The following wage and salary data for the **Medical Office Administration** program at Institute of Technology, Inc. was obtained from the Employment Development Department’s Occupational Employment Statistics (www.labormarketinfo.edd.ca.gov):

County of Fresno, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Health Information Technicians	\$ 12.14	\$ 14.50	\$ 20.63	\$ 25,251	\$ 30,160	\$ 42,910
Medical Secretaries	\$ 11.84	\$ 13.98	\$ 16.30	\$ 24,627	\$ 29,078	\$ 33,904
Office Clerks, General	\$ 10.07	\$ 13.08	\$ 17.10	\$ 20,946	\$ 27,206	\$ 35,568
Receptionists and Information Clerks	\$ 10.42	\$ 12.30	\$ 14.60	\$ 21,674	\$ 25,584	\$ 30,368

County of Stanislaus, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Health Information Technicians	\$ 11.34	\$ 14.44	\$ 19.49	\$ 23,587	\$ 30,035	\$ 40,539
Medical Secretaries	\$ 11.40	\$ 14.00	\$ 17.31	\$ 23,712	\$ 29,120	\$ 36,005
Office Clerks, General	\$ 10.35	\$ 13.50	\$ 16.94	\$ 21,528	\$ 28,080	\$ 35,235
Receptionists and Information Clerks	\$ 10.18	\$ 11.87	\$ 14.35	\$ 21,174	\$ 24,690	\$ 29,848



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County of Shasta, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25th percentile)	Median (50th percentile)	High (75th percentile)	Low (25th percentile)	Median (50th percentile)	High (75th percentile)
Health Information Technicians	\$ 11.90	\$ 14.81	\$ 17.66	\$ 24,752	\$ 30,805	\$ 36,733
Medical Secretaries	\$ 12.14	\$ 13.73	\$ 15.68	\$ 25,251	\$ 28,558	\$ 32,614
Office Clerks, General	\$ 10.25	\$ 12.88	\$ 15.66	\$ 21,320	\$ 26,790	\$ 32,573
Receptionists and Information Clerks	\$ 10.29	\$ 11.96	\$ 13.67	\$ 21,403	\$ 24,877	\$ 28,434

Initials: _____ Date: _____ I have read and understand the above salary and wage information.



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I have read and understand this School Performance Fact Sheet. The School Performance Fact Sheet was reviewed and discussed with a school official prior to signing an enrollment agreement.

 Student Name – Print

 Student Signature

 Date

 School Official

 Date



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**SCHOOL PERFORMANCE FACT SHEET
 CALENDAR YEARS 2010 & 2011**

Completion Rates (includes data for the two calendar years prior to reporting)

Network Support Technician – 9 months

Calendar Year	Number of Students Who Began Program ¹	Students Available for Graduation ²	Graduates ³	Completion Rate ⁴
2010	206	203	109	54%
2011	188	186	102	55%

1. "Number of Students Who Began Program" is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. "Students Available for Graduation" is the number of students who began program minus the number of "Students Unavailable for Graduation", which means those students who have died, been incarcerated, or called to active military duty.
3. "Graduates" is the number of students who completed the program within 100% of the published program length.
4. "Completion Rate" is the number of "Graduates" divided by the number of "Students Available for Graduation".

Initials: _____ Date: _____ I have read and understand the above completion rates.



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Placement Rates (includes data for the two calendar years prior to reporting)

Network Support Technician – 9 months

Calendar Year	Number of Students Who Began Program ¹	Number of Graduates ²	Graduates Available for Employment ³	Graduates Employed in the Field ⁴	Placement Rate Employed in the Field ⁵	Graduates Employed in the Field an average of less than 32 hours per week	Graduates Employed in the Field at least 32 hours per week
2010	206	203	104	52	50%	14	38
2011	188	102	99	37	37%	13	24

1. “Number of Students Who Began Program” is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. “Number of Graduates” is the number of students who completed the program within 100% of the published program length.
3. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
4. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
5. “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Initials: _____ Date: _____ I have read and understand the above placement rates.



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Licensure Rates

License Examination Passage Rates (not continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Network Support Technician – 9 months

Exam Date ²	Number of Students Taking Exam ¹	Number Who Passed Exam	Number Who Failed Exam	Passage Rate ³
N/A				

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and for whom the reported exam is the first exam that was available after their completion of the program.
2. “Exam Date” is the date for the first available exam after the students completed the program.
3. “Passage Rate” is calculated by dividing the “Number Who Passed Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.

License Examination Passage Rates (continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Network Support Technician – 9 months

Calendar Year	Number of Students Taking Exam ¹	Number Who Passed First Exam ²	Number Who Failed First Exam	Passage Rate ³
2010	N/A			
2011	N/A			

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and who took the exam in the reported calendar year for the first time.
2. “Number who Passed First Exam” is the number of students who took and passed the licensing exam in the reported calendar year on the first attempt.
3. “Passage Rate” is calculated by dividing the “Number Who Passed First Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.



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Salary and Wage Information

Network Support Technician – 9 months

Calendar Year	Graduates Available for Employment ¹	Graduates Employed in Field ²	Annual Salary and Wages Reported by Graduates Employed in the Field ³						
			<\$15,000	\$15,000 to \$20,000	\$20,001 to \$25,000	\$25,001 to \$30,000	\$30,001 to \$35,000	>\$35,000	Students not Reporting Salary
2010	104	52	1	19	14	0	8	10	0
2011	99	37	1	17	8	5	2	4	0

1. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
2. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
3. Salary as reported by the student. Not all graduates reported salary.

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EDD Salary and Wage Information

The following wage and salary data for the **Network Support Technician** program at Institute of Technology, Inc. was obtained from the Employment Development Department’s Occupational Employment Statistics (www.labormarketinfo.edd.ca.gov):

County of Fresno, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Technical Sales	\$31.03	\$42.42	\$56.92	\$64542	\$88234	\$118394
Computer Systems Technician	\$25.97	\$32.16	\$40.48	\$54018	\$66894	\$84198
Computer Assembly Repair	\$13.69	\$18.11	\$23.29	\$28475	\$37669	\$48443
Computer Network Technician	\$25.97	\$32.16	\$40.48	\$54018	\$66894	\$84198
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> • Software Technical Support • Computer Service Technician • Help Desk Technician • Computer Troubleshooting Support • IS Security • Computer Information Specialist • Network Support Technician • IT Field Service Technician • PC Instructional Aide • Computer Lab Aide 	Information Not Available					



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County of Stanislaus, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25th percentile)	Median (50th percentile)	High (75th percentile)	Low (25th percentile)	Median (50th percentile)	High (75th percentile)
Technical Sales	\$24.92	\$38.36	\$50.60	\$51834	\$79789	\$105248
Computer Systems Technician	\$29.75	\$33.42	\$37.24	\$61880	\$69514	\$77459
Computer Assembly Repair	\$12.51	\$16.23	\$20.49	\$26021	\$33758	\$42619
Computer Network Technician	\$29.75	\$33.42	\$37.24	\$61880	\$69514	\$77459
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> • Software Technical Support • Computer Service Technician • Help Desk Technician • Computer Troubleshooting Support • IS Security • Computer Information Specialist • Network Support Technician • IT Field Service Technician • PC Instructional Aide • Computer Lab Aide 	Information Not Available					

Initials: _____ Date: _____ I have read and understand the above salary and wage information.



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This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at: P.O. Box 980818, West Sacramento, CA 95798-0818, www.bppe.ca.gov, P: 888.370.7589 or 916.431.6959, F: 916.263.1897.

I have read and understand this School Performance Fact Sheet. The School Performance Fact Sheet was reviewed and discussed with a school official prior to signing an enrollment agreement.

 Student Name – Print

 Student Signature

 Date

 School Official

 Date



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**SCHOOL PERFORMANCE FACT SHEET
 CALENDAR YEARS 2010 & 2011**

Completion Rates (includes data for the two calendar years prior to reporting)

Professional Medical Assistant – 9 months

Calendar Year	Number of Students Who Began Program ¹	Students Available for Graduation ²	Graduates ³	Completion Rate ⁴
2010	693	692	319	46%
2011	867	867	362	42%

1. "Number of Students Who Began Program" is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. "Students Available for Graduation" is the number of students who began program minus the number of "Students Unavailable for Graduation", which means those students who have died, been incarcerated, or called to active military duty.
3. "Graduates" is the number of students who completed the program within 100% of the published program length.
4. "Completion Rate" is the number of "Graduates" divided by the number of "Students Available for Graduation".

Initials: _____ Date: _____ I have read and understand the above completion rates.



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Placement Rates (includes data for the two calendar years prior to reporting)

Professional Medical Assistant – 9 months

Calendar Year	Number of Students Who Began Program ¹	Number of Graduates ²	Graduates Available for Employment ³	Graduates Employed in the Field ⁴	Placement Rate Employed in the Field ⁵	Graduates Employed in the Field an average of less than 32 hours per week	Graduates Employed in the Field at least 32 hours per week
2010	693	319	304	154	51%	26	128
2011	867	362	354	138	39%	27	111

1. “Number of Students Who Began Program” is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. “Number of Graduates” is the number of students who completed the program within 100% of the published program length.
3. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
4. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
5. “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Initials: _____ Date: _____ I have read and understand the above placement rates.



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Licensure Rates

License Examination Passage Rates (not continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Professional Medical Assistant – 9 months

Exam Date ²	Number of Students Taking Exam ¹	Number Who Passed Exam	Number Who Failed Exam	Passage Rate ³
N/A				

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and for whom the reported exam is the first exam that was available after their completion of the program.
2. “Exam Date” is the date for the first available exam after the students completed the program.
3. “Passage Rate” is calculated by dividing the “Number Who Passed Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.

License Examination Passage Rates (continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Professional Medical Assistant – 9 months

Calendar Year	Number of Students Taking Exam ¹	Number Who Passed First Exam ²	Number Who Failed First Exam	Passage Rate ³
2010	N/A			
2011	N/A			

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and who took the exam in the reported calendar year for the first time.
2. “Number who Passed First Exam” is the number of students who took and passed the licensing exam in the reported calendar year on the first attempt.
3. “Passage Rate” is calculated by dividing the “Number Who Passed First Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.



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Salary and Wage Information

Professional Medical Assistant – 9 months

Calendar Year	Graduates Available for Employment ¹	Graduates Employed in Field ²	Annual Salary and Wages Reported by Graduates Employed in the Field ³						Students not Reporting Salary
			<\$15,000	\$15,000 to \$20,000	\$20,001 to \$25,000	\$25,001 to \$30,000	\$30,001 to \$35,000	>\$35,000	
2010	304	154	14	61	68	6	4	0	1
2011	354	138	15	59	41	8	5	1	9

1. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
2. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
3. Salary as reported by the student. Not all graduates reported salary.

*Information Not Available



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EDD Salary and Wage Information

The following wage and salary data for the **Professional Medical Assistant** program at Institute of Technology, Inc. was obtained from the Employment Development Department’s Occupational Employment Statistics (www.labormarketinfo.edd.ca.gov):

County of Fresno, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Clinical Medical Assistant	\$10.92	\$13.45	\$17.01	\$22714	\$27976	\$35381
Laboratory Assistant	\$13.94	\$16.66	\$20.54	\$28995	\$34653	\$42723
Pharmacy Clerk	\$9.05	\$9.98	\$11.09	\$18824	\$20758	\$23067
Medical Biller	\$13.53	\$16.29	\$18.98	\$28142	\$33883	\$39478
Medical Receptionist	\$11.84	\$13.98	\$16.30	\$24627	\$29078	\$33904
Medical Records Clerk	\$11.84	\$13.98	\$16.30	\$24627	\$29078	\$33904
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> EKG Assistant Hospital Unit Secretary Radiology Secretary Admitting Representative 	Information Not Available					

County of Stanislaus, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Clinical Medical Assistant	\$11.42	\$14.26	\$16.25	\$23754	\$29660	\$33800
Laboratory Assistant	\$15.38	\$18.34	\$21.80	\$31990	\$38147	\$45344
Pharmacy Clerk	\$10.94	\$12.84	\$14.84	\$22755	\$26707	\$30867
Medical Biller	\$11.36	\$13.32	\$16.80	\$23629	\$27706	\$34944
Medical Receptionist	\$12.14	\$13.73	\$15.68	\$25251	\$28558	\$32614
Medical Records Clerk	\$12.14	\$13.73	\$15.68	\$25251	\$28558	\$32614



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The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> • EKG Assistant • Hospital Unit Secretary • Radiology Secretary • Admitting Representative 	Information Not Available
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County of San Joaquin, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Clinical Medical Assistant	\$11.55	\$15.36	\$17.50	\$24024	\$31949	\$36400
Laboratory Assistant	\$16.54	\$18.84	\$22.76	\$34403	\$39187	\$47341
Pharmacy Clerk	\$10.01	\$11.55	\$15.06	\$20821	\$24024	\$31325
Medical Biller	\$14.13	\$16.81	\$19.52	\$29390	\$34965	\$40602
Medical Receptionist	\$12.38	\$14.86	\$19.23	\$25750	\$30908	\$39998
Medical Records Clerk	\$12.38	\$14.86	\$19.23	\$25750	\$30908	\$39998
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> • EKG Assistant • Hospital Unit Secretary • Radiology Secretary • Admitting Representative 	Information Not Available					

County of Sacramento, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Clinical Medical Assistant	\$12.20	\$14.04	\$16.78	\$25376	\$29203	\$34902
Laboratory Assistant	\$18.26	\$21.20	\$25.12	\$37981	\$44096	\$52250



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Pharmacy Clerk	\$8.80	\$9.31	\$12.45	\$18304	\$19365	\$25896
Medical Biller	\$12.61	\$15.67	\$19.21	\$26229	\$32594	\$39957
Medical Receptionist	\$14.65	\$18.00	\$21.95	\$30472	\$37440	\$45656
Medical Records Clerk	\$14.65	\$18.00	\$21.95	\$30472	\$37440	\$45656
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> EKG Assistant Hospital Unit Secretary Radiology Secretary Admitting Representative 	Information Not Available					

County of Shasta, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25th percentile)	Median (50th percentile)	High (75th percentile)	Low (25th percentile)	Median (50th percentile)	High (75th percentile)
Clinical Medical Assistant	\$11.47	\$13.02	\$14.65	\$23858	\$27082	\$30472
Laboratory Assistant	\$15.84	\$19.81	\$23.12	\$32947	\$41205	\$48090
Pharmacy Clerk	\$9.47	\$10.18	\$11.09	\$19698	\$21174	\$23067
Medical Biller	\$13.87	\$15.88	\$18.19	\$28850	\$33030	\$37835
Medical Receptionist	\$12.14	\$13.73	\$15.68	\$25251	\$28558	\$32614
Medical Records Clerk	\$12.14	\$13.73	\$15.68	\$25251	\$28558	\$32614
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> EKG Assistant Hospital Unit Secretary Radiology Secretary Admitting Representative 	Information Not Available					

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I have read and understand this School Performance Fact Sheet. The School Performance Fact Sheet was reviewed and discussed with a school official prior to signing an enrollment agreement.

 Student Name – Print

 Student Signature

 Date

 School Official

 Date



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**SCHOOL PERFORMANCE FACT SHEET
 CALENDAR YEARS 2010 & 2011**

Completion Rates (includes data for the two calendar years prior to reporting)

Pharmacy Technician – 9 months

Calendar Year	Number of Students Who Began Program ¹	Students Available for Graduation ²	Graduates ³	Completion Rate ⁴
2010	371	371	198	53%
2011	363	363	194	53%

1. "Number of Students Who Began Program" is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. "Students Available for Graduation" is the number of students who began program minus the number of "Students Unavailable for Graduation", which means those students who have died, been incarcerated, or called to active military duty.
3. "Graduates" is the number of students who completed the program within 100% of the published program length.
4. "Completion Rate" is the number of "Graduates" divided by the number of "Students Available for Graduation".

Initials: _____ Date: _____ I have read and understand the above completion rates.



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Placement Rates (includes data for the two calendar years prior to reporting)

Pharmacy Technician – 9 months

Calendar Year	Number of Students Who Began Program ¹	Number of Graduates ²	Graduates Available for Employment ³	Graduates Employed in the Field ⁴	Placement Rate Employed in the Field ⁵	Graduates Employed in the Field an average of less than 32 hours per week	Graduates Employed in the Field at least 32 hours per week
2010	371	198	188	51	27%	16	35
2011	363	194	190	40	21%	17	23

1. “Number of Students Who Began Program” is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. “Number of Graduates” is the number of students who completed the program within 100% of the published program length.
3. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
4. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
5. “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Initials: _____ Date: _____ I have read and understand the above placement rates.



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Licensure Rates

License Examination Passage Rates (not continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Pharmacy Technician – 9 months

Exam Date ²	Number of Students Taking Exam ¹	Number Who Passed Exam	Number Who Failed Exam	Passage Rate ³
N/A				

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and for whom the reported exam is the first exam that was available after their completion of the program.
2. “Exam Date” is the date for the first available exam after the students completed the program.
3. “Passage Rate” is calculated by dividing the “Number Who Passed Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.

License Examination Passage Rates (continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Pharmacy Technician – 9 months

Calendar Year	Number of Students Taking Exam ¹	Number Who Passed First Exam ²	Number Who Failed First Exam	Passage Rate ³
2010	N/A			
2011	N/A			

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and who took the exam in the reported calendar year for the first time.
2. “Number who Passed First Exam” is the number of students who took and passed the licensing exam in the reported calendar year on the first attempt.
3. “Passage Rate” is calculated by dividing the “Number Who Passed First Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.



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<http://www.it-colleges.com>

Salary and Wage Information

Pharmacy Technician – 9 months

Calendar Year	Graduates Available for Employment ¹	Graduates Employed in Field ²	Annual Salary and Wages Reported by Graduates Employed in the Field ³						Students not Reporting Salary
			<\$15,000	\$15,000 to \$20,000	\$20,001 to \$25,000	\$25,001 to \$30,000	\$30,001 to \$35,000	>\$35,000	
2010	188	51	5	20	15	9	0	2	0
2011	190	40	5	15	16	2	2	0	0

1. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
2. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
3. Salary as reported by the student. Not all graduates reported salary.

*Information Not Available



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EDD Salary and Wage Information

The following wage and salary data for the **Pharmacy Technician** program at Institute of Technology, Inc. was obtained from the Employment Development Department’s Occupational Employment Statistics (www.labormarketinfo.edd.ca.gov):

County of Fresno, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Pharmacy Aid	\$ 9.05	\$ 9.98	\$ 11.09	\$ 18,824	\$ 20,758	\$ 23,067
Registered Pharmacy Technician	\$ 14.01	\$ 16.66	\$ 18.92	\$ 29,141	\$ 34,653	\$ 39,354
The following job titles are not listed on the EDD Website: • Pharmacy Clerk	Information Not Available					

County of Stanislaus, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Pharmacy Aid	\$10.94	\$12.84	\$14.84	\$22,755	\$26,707	\$30,867
Registered Pharmacy Technician	\$16.46	\$18.35	\$20.54	\$34,237	\$38,168	\$42,723
The following job titles are not listed on the EDD Website: • Pharmacy Clerk	Information Not Available					



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County of San Joaquin, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25th percentile)	Median (50th percentile)	High (75th percentile)	Low (25th percentile)	Median (50th percentile)	High (75th percentile)
Pharmacy Aid	\$10.01	\$11.55	\$15.06	\$20,821	\$24,024	\$31,325
Registered Pharmacy Technician	\$16.18	\$17.89	\$20.09	\$33,654	\$37,211	\$41,787
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> Pharmacy Clerk 	Information Not Available					

County of Sacramento, California						
As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25th percentile)	Median (50th percentile)	High (75th percentile)	Low (25th percentile)	Median (50th percentile)	High (75th percentile)
Pharmacy Aid	\$8.80	\$9.31	\$12.45	\$18,304	\$19,365	\$25,896
Registered Pharmacy Technician	\$15.47	\$18.34	\$21.31	\$32,178	\$38,147	\$44,325
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> Pharmacy Clerk 	Information Not Available					



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County of Shasta, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25th percentile)	Median (50th percentile)	High (75th percentile)	Low (25th percentile)	Median (50th percentile)	High (75th percentile)
Pharmacy Aid	\$9.47	\$10.18	\$11.09	\$19,698	\$21,174	\$23,067
Registered Pharmacy Technician	\$14.35	\$17.37	\$20.70	\$29,848	\$36,130	\$43,056
The following job titles are not listed on the EDD Website: • Pharmacy Clerk	Information Not Available					

Initials: _____ Date: _____ I have read and understand the above salary and wage information.



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If you have any questions about how the data reflected on the above charts was gathered or if you want a list of employment positions determined to be within the field for any specific program for which statistics are reported above, please speak with an Admissions Representative.

This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at: P.O. Box 980818, West Sacramento, CA 95798-0818, www.bppe.ca.gov, P: 888.370.7589 or 916.431.6959, F: 916.263.1897.

I have read and understand this School Performance Fact Sheet. The School Performance Fact Sheet was reviewed and discussed with a school official prior to signing an enrollment agreement.

 Student Name – Print

 Student Signature

 Date

 School Official

 Date



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**SCHOOL PERFORMANCE FACT SHEET
 CALENDAR YEARS 2010 & 2011**

Completion Rates (includes data for the two calendar years prior to reporting)

Vocational Nursing – 12 Months

Calendar Year	Number of Students Who Began Program ¹	Students Available for Graduation ²	Graduates ³	Completion Rate ⁴
2010	50	50	22	44%
2011	74	74	38	51%

1. “Number of Students Who Began Program” is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. “Students Available for Graduation” is the number of students who began program minus the number of “Students Unavailable for Graduation”, which means those students who have died, been incarcerated, or called to active military duty.
3. “Graduates” is the number of students who completed the program within 100% of the published program length.
4. “Completion Rate” is the number of “Graduates” divided by the number of “Students Available for Graduation”.

Initials: _____ Date: _____ I have read and understand the above completion rates.



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Placement Rates (includes data for the two calendar years prior to reporting)

Vocational Nursing – 12 Months

Calendar Year	Number of Students Who Began Program ¹	Number of Graduates ²	Graduates Available for Employment ³	Graduates Employed in the Field ⁴	Placement Rate Employed in the Field ⁵	Graduates Employed in the Field an average of less than 32 hours per week	Graduates Employed in the Field at least 32 hours per week
2010	50	22	22	13	59%	4	9
2011	74	38	36	20	56%	6	14

1. “Number of Students Who Began Program” is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. “Number of Graduates” is the number of students who completed the program within 100% of the published program length.
3. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
4. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
5. “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Initials: _____ Date: _____ I have read and understand the above placement rates.



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Licensure Rates

License Examination Passage Rates (not continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Vocational Nursing – 12 Months

Exam Date ²	Number of Students Taking Exam ¹	Number Who Passed Exam	Number Who Failed Exam	Passage Rate ³
N/A				

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and for whom the reported exam is the first exam that was available after their completion of the program.
2. “Exam Date” is the date for the first available exam after the students completed the program.
3. “Passage Rate” is calculated by dividing the “Number Who Passed Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.

License Examination Passage Rates (continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Vocational Nursing – 12 Months

Calendar Year	Number of Students Taking Exam ¹	Number Who Passed First Exam ²	Number Who Failed First Exam	Passage Rate ³
2010	28	23	5	82%
2011*	58	42	16	72%

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and who took the exam in the reported calendar year for the first time.
2. “Number who Passed First Exam” is the number of students who took and passed the licensing exam in the reported calendar year on the first attempt.
3. “Passage Rate” is calculated by dividing the “Number Who Passed First Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.

*Full-time and Part-time VN students are combined for reporting



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Salary and Wage Information

Vocational Nursing – 12 Months

Calendar Year	Graduates Available for Employment ¹	Graduates Employed in Field ²	Annual Salary and Wages Reported by Graduates Employed in the Field ³						Students not Reporting Salary
			<\$15,000	\$15,000 to \$20,000	\$20,001 to \$25,000	\$25,001 to \$30,000	\$30,001 to \$35,000	>\$35,000	
2010	22	13	0	5	2	1	0	5	0
2011	36	20	0	1	4	3	3	9	0

1. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
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3. Salary as reported by the student. Not all graduates reported salary.

*Information Not Available



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EDD Salary and Wage Information

The following wage and salary data for the **Vocational Nursing** program at Institute of Technology, Inc. was obtained from the Employment Development Department’s Occupational Employment Statistics (www.labormarketinfo.edd.ca.gov):

County of Shasta, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Licensed Vocation Nurse	\$ 19.33	\$ 23.91	\$ 26.90	\$ 40,206	\$ 49,733	\$ 55,952

Initials: _____ Date: _____ I have read and understand the above salary and wage information.



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Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at: P.O. Box 980818, West Sacramento, CA 95798-0818, www.bppe.ca.gov, P: 888.370.7589 or 916.431.6959, F: 916.263.1897.

I have read and understand this School Performance Fact Sheet. The School Performance Fact Sheet was reviewed and discussed with a school official prior to signing an enrollment agreement.

 Student Name – Print

 Student Signature

 Date

 School Official

 Date



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**SCHOOL PERFORMANCE FACT SHEET
 CALENDAR YEARS 2010 & 2011**

Completion Rates (includes data for the two calendar years prior to reporting)

Vocational Nursing – 19 Months

Calendar Year	Number of Students Who Began Program ¹	Students Available for Graduation ²	Graduates ³	Completion Rate ⁴
2010	11	11	11	100%
2011	26	26	10	38%

1. "Number of Students Who Began Program" is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. "Students Available for Graduation" is the number of students who began program minus the number of "Students Unavailable for Graduation", which means those students who have died, been incarcerated, or called to active military duty.
3. "Graduates" is the number of students who completed the program within 100% of the published program length.
4. "Completion Rate" is the number of "Graduates" divided by the number of "Students Available for Graduation".

Initials: _____ Date: _____ I have read and understand the above completion rates.



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Placement Rates (includes data for the two calendar years prior to reporting)

Vocational Nursing – 19 Months

Calendar Year	Number of Students Who Began Program ¹	Number of Graduates ²	Graduates Available for Employment ³	Graduates Employed in the Field ⁴	Placement Rate Employed in the Field ⁵	Graduates Employed in the Field an average of less than 32 hours per week	Graduates Employed in the Field at least 32 hours per week
2010	11	11	11	3	27%	0	3
2011	26	10	10	5	50%	1	4

1. “Number of Students Who Began Program” is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. “Number of Graduates” is the number of students who completed the program within 100% of the published program length.
3. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
4. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
5. “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Initials: _____ Date: _____ I have read and understand the above placement rates.



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Licensure Rates

License Examination Passage Rates (not continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Vocational Nursing – 19 Months

Exam Date ²	Number of Students Taking Exam ¹	Number Who Passed Exam	Number Who Failed Exam	Passage Rate ³
N/A				

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and for whom the reported exam is the first exam that was available after their completion of the program.
2. “Exam Date” is the date for the first available exam after the students completed the program.
3. “Passage Rate” is calculated by dividing the “Number Who Passed Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.

License Examination Passage Rates (continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Vocational Nursing – 19 Months

Calendar Year	Number of Students Taking Exam ¹	Number Who Passed First Exam ²	Number Who Failed First Exam	Passage Rate ³
2010	10	9	1	90%
2011*	58	42	16	72%

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and who took the exam in the reported calendar year for the first time.
2. “Number who Passed First Exam” is the number of students who took and passed the licensing exam in the reported calendar year on the first attempt.
3. “Passage Rate” is calculated by dividing the “Number Who Passed First Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.

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<http://www.it-colleges.com>

Salary and Wage Information

Vocational Nursing – 19 Months

Calendar Year	Graduates Available for Employment ¹	Graduates Employed in Field ²	Annual Salary and Wages Reported by Graduates Employed in the Field ³						Students not Reporting Salary
			<\$15,000	\$15,000 to \$20,000	\$20,001 to \$25,000	\$25,001 to \$30,000	\$30,001 to \$35,000	>\$35,000	
2010	11	3	0	1	1	0	0	1	0
2011	10	5	0	1	3	0	0	1	0

1. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
2. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
3. Salary as reported by the student. Not all graduates reported salary.

*Information Not Available



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EDD Salary and Wage Information

The following wage and salary data for the **Vocational Nursing** program at Institute of Technology, Inc. was obtained from the Employment Development Department’s Occupational Employment Statistics (www.labormarketinfo.edd.ca.gov):

County of Shasta, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Licensed Vocation Nurse	\$ 19.33	\$ 23.91	\$ 26.90	\$ 40,206	\$ 49,733	\$ 55,952

Initials: _____ Date: _____ I have read and understand the above salary and wage information.



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If you have any questions about how the data reflected on the above charts was gathered or if you want a list of employment positions determined to be within the field for any specific program for which statistics are reported above, please speak with an Admissions Representative.

This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at: P.O. Box 980818, West Sacramento, CA 95798-0818, www.bppe.ca.gov, P: 888.370.7589 or 916.431.6959, F: 916.263.1897.

I have read and understand this School Performance Fact Sheet. The School Performance Fact Sheet was reviewed and discussed with a school official prior to signing an enrollment agreement.

 Student Name – Print

 Student Signature

 Date

 School Official

 Date



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**SCHOOL PERFORMANCE FACT SHEET
 CALENDAR YEARS 2010 & 2011**

Completion Rates (includes data for the two calendar years prior to reporting)

Web and Graphic Design – 9 months

Calendar Year	Number of Students Who Began Program ¹	Students Available for Graduation ²	Graduates ³	Completion Rate ⁴
2010	111	110	63	57%
2011	112	112	61	54%

1. “Number of Students Who Began Program” is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. “Students Available for Graduation” is the number of students who began program minus the number of “Students Unavailable for Graduation”, which means those students who have died, been incarcerated, or called to active military duty.
3. “Graduates” is the number of students who completed the program within 100% of the published program length.
4. “Completion Rate” is the number of “Graduates” divided by the number of “Students Available for Graduation”.

Initials: _____ Date: _____ I have read and understand the above completion rates.



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Placement Rates (includes data for the two calendar years prior to reporting)

Web and Graphic Design – 9 months

Calendar Year	Number of Students Who Began Program ¹	Number of Graduates ²	Graduates Available for Employment ³	Graduates Employed in the Field ⁴	Placement Rate Employed in the Field ⁵	Graduates Employed in the Field an average of less than 32 hours per week	Graduates Employed in the Field at least 32 hours per week
2010	111	110	62	32	52%	15	17
2011	112	61	59	14	24%	9	5

1. “Number of Students Who Began Program” is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
2. “Number of Graduates” is the number of students who completed the program within 100% of the published program length.
3. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
4. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
5. “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

Initials: _____ Date: _____ I have read and understand the above placement rates.



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Licensure Rates

License Examination Passage Rates (not continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Web and Graphic Design – 9 months

Exam Date ²	Number of Students Taking Exam ¹	Number Who Passed Exam	Number Who Failed Exam	Passage Rate ³
N/A				

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and for whom the reported exam is the first exam that was available after their completion of the program.
2. “Exam Date” is the date for the first available exam after the students completed the program.
3. “Passage Rate” is calculated by dividing the “Number Who Passed Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.

License Examination Passage Rates (continually administered tests)

Based on students completing the program within 150% of the published program length in the report year.

Web and Graphic Design – 9 months

Calendar Year	Number of Students Taking Exam ¹	Number Who Passed First Exam ²	Number Who Failed First Exam	Passage Rate ³
2010	N/A			
2011	N/A			

1. “Number of Students Taking Exam” is the number of students who completed the program within 150% of published program length and who took the exam in the reported calendar year for the first time.
2. “Number who Passed First Exam” is the number of students who took and passed the licensing exam in the reported calendar year on the first attempt.
3. “Passage Rate” is calculated by dividing the Number Who Passed First Exam” by the “Number of Students Taking the Exam”.

Initials: _____ Date: _____ I have read and understand the above license examination rates.



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Salary and Wage Information

Web and Graphic Design – 9 months

Calendar Year	Graduates Available for Employment ¹	Graduates Employed in Field ²	Annual Salary and Wages Reported by Graduates Employed in the Field ³						Students not Reporting Salary
			<\$15,000	\$15,000 to \$20,000	\$20,001 to \$25,000	\$25,001 to \$30,000	\$30,001 to \$35,000	>\$35,000	
2010	62	32	2	19	4	0	3	4	0
2011	59	14	0	9	2	1	2	0	0

1. “Graduates Available for Employment” means the number of graduates minus the number of “Graduates Unavailable for Employment, which means those students who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
2. “Graduates Employed in the Field” means graduates who report that they are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate obtaining the position.
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EDD Salary and Wage Information

The following wage and salary data for the **Web and Graphic Design** program at Institute of Technology, Inc. was obtained from the Employment Development Department’s Occupational Employment Statistics (www.labormarketinfo.edd.ca.gov):

County of Fresno, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Production Artist	\$15.73	\$21.36	\$29.57	\$32,718	\$34,176	\$61,506
Desktop Publisher	\$14.29	\$16.94	\$31.35	\$29,723	\$35,235	\$65,208
Web Designer	\$13.95	\$22.55	\$31.98	\$29,016	\$46,904	\$66,352
Web Developer	\$26.33	\$34.33	\$44.48	\$54,766	\$71,406	\$92,518
Web Site Manager	\$30.09	\$35.79	\$40.26	\$62,587	\$74,443	\$83,740
Webmaster	\$25.55	\$32.66	\$39.98	\$53,144	\$67,933	\$83,158
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> • Internet Graphic Artist • Computer Design Illustrator • Multimedia Desktop Support 	Information Not Available					



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County of Stanislaus, California As of October 2011						
Potential Job Title as listed by the Employment Development Department	Hourly			Salary		
	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)	Low (25 th percentile)	Median (50 th percentile)	High (75 th percentile)
Production Artist	\$17.09	\$20.68	\$24.77	\$35,547	\$43,014	\$51,522
Desktop Publisher	\$16.16	\$20.48	\$26.89	\$33,613	\$42,598	\$55,931
Web Designer	\$25.30	\$33.20	\$44.66	\$52,624	\$69,056	\$92,983
Web Developer	\$33.02	\$38.93	\$48.10	\$68,682	\$80,974	\$100,048
Web Site Manager	\$16.04	\$21.92	\$45.79	\$33,280	\$45,594	\$95,243
Webmaster	\$34.53	\$42.75	\$53.12	\$71,822	\$88,920	\$110,490
The following job titles are not listed on the EDD Website: <ul style="list-style-type: none"> • Internet Graphic Artist • Computer Design Illustrator • Multimedia Desktop Support 	Information Not Available					

Initials: _____ Date: _____ I have read and understand the above salary and wage information.



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I have read and understand this School Performance Fact Sheet. The School Performance Fact Sheet was reviewed and discussed with a school official prior to signing an enrollment agreement.

 Student Name – Print

 Student Signature

 Date

 School Official

 Date